HAYS CONSOLIDATED INDEPENDENT SCHOOL DISTRICT
BOARD OF TRUSTEES

Date: November 16, 2026

Agenda Item: K.3b

Board Goal: Student Achievement

Subject: Consideration and possible approval of the Central Texas Healthcare Academy Grant-funded purchase of Computers and accompanying Maintenance and Support Agreements – GTS Technology Solutions

Administrator Responsible/Position: Marivel Sedillo, Deputy Superintendent / Chief Academic Officer
Derek McDaniel, Executive Officer of Curriculum & Instruction
Rick Bough, Director of Career & Technical Education
Matt Kelly, Coordinator of Career & Technical Education

A. Purpose of Agenda Item:
☒ **Action needed** ☐ **Information only** ☐ **Receive input**

B. Authority for This Action:
☒ **Local Policy:** ☐ **Law or Rule:** ☐ **N/A**
CH – Purchasing and Acquisition

C. Goal or Need Addressed: Provide adequate resources for the instructional environment

D. Summary:
☐ **Previous board action relating to this item:** N/A
☐ **Future action anticipated:** N/A
☒ **Background information:** High-performance laptops are necessary to run the advanced healthcare simulation software used in CTHA classrooms at Hays High School, Johnson High School, and Lehman High School. These simulations replicate real-world clinical environments, allowing students to practice patient assessments, diagnostic procedures, and clinical decision-making. The computing power ensures reliable performance and provides students with technology that mirrors what they will encounter at Austin Community College and in today's healthcare workforce.

This request is for the purchase of 90 Dell Pro Max devices and the applicable maintenance and support agreement. The purchase is funded through the CTHA grant and does not create a financial burden on the general fund.

E. Comments Received:
☒ **Cabinet** ☐ **DLT** ☐ **FBOC** ☐ **Teacher Org. Reps.** ☒ **Other:** Technology Dept and Austin Community College

F. Administrative Recommendation: Administration recommends approval of the purchase.
Advantages and benefits of this proposal: High-performance laptops will provide students with access to realistic healthcare simulations that strengthen clinical decision-making, critical thinking, and technical skills. This technology enhances hands-on, career-focused instruction while preparing students to confidently use the digital tools and systems found at ACC and in today's healthcare environments.
Expected results in terms of student benefit/achievement: Students will develop stronger clinical skills, improve critical thinking and decision-making, and gain practical experience through realistic healthcare simulations. These experiences will increase student engagement, reinforce classroom learning, and better prepare students for postsecondary healthcare education, industry certifications, and entry into the healthcare workforce.

Effect of this action on other parts of the system: Updating classroom technology will support more effective delivery of healthcare instruction and simulation-based learning. Reliable, high-performance equipment will reduce technical disruptions, improve instructional efficiency, and strengthen the academy's ability to deliver consistent, high-quality training across healthcare pathways.

Consequences of not approving this recommendation: If this recommendation is not approved, students will have limited access to advanced healthcare simulations, reducing opportunities to develop essential clinical skills in a realistic learning environment. Outdated or underpowered devices may also create performance and compatibility issues, limiting instructional effectiveness and students' preparation for future education and placement in modern healthcare careers.

G. Fiscal Impact and Cost: $232,020.90

☐ **Budget** ☐ **Bond** ☒ **Grant/Special Funds**: Central Texas Healthcare Academy Grant

☐ **Budget Amendment Needed**

Prior Year Spending for this item/service: $268,511.39 *(CTE Spend Only)*

Bid / Contract Information: DIR-CPO-5792

Reasons for rejecting alternatives: The selected vendor provided the most competitive pricing among the quotes received while meeting the required technology specifications. Their proposal also offers reliable service and support, providing the best overall value for the district.

Future/Ongoing: Hays CISD will continue to provide current, high-quality instruction to students using technology that supports industry-standard software.

H. Monitoring and Reporting Time Line:

Person responsible for evaluating this decision or action: Marivel Sedillo, Derek McDaniel, Rick Bough, Matt Kelly

Evaluation method and timeline: Usage will be evaluated throughout the next three years by monitoring the effectiveness of the simulation software and its impact on classroom instruction. Feedback from CTHA teachers, student performance indicators, and consultation with ACC healthcare professors will inform the effectiveness of the technology in supporting student learning and program goals.

Next report to the Board: As requested

I. Suggested Motion:

I move that the Hays CISD Board of Trustees approve the Central Texas Healthcare Academy Grant-funded purchase of computers and accompanying maintenance and service agreements from GTS Technology Solutions for an amount not to exceed $232,020.90, as presented.