Zionsville Community Schools

Board of School Trustees Meeting "Item for Consideration"

New Business Item 6b ● Date: November 9, 2026

ZCHS Auditorium Renovation Equipment Purchase

Category:

_____	Human Resources, Personnel/Staffing	_____	Curriculum, Instruction, Assessment		
__X__	Finance, Budgeting, Accounting	_____	Student Services	_____	Board Policy
__X__	Facilities, Transportation, Nutrition	_____	Community Relations	_____	Other

Type of Board of Trustees Consideration Sought:

Action	__X__
Discussion	_____
Report	_____

Facts of this Matter:
As an essential element of the ZCHS Auditorium Renovation project, ZCS staff and leadership collaborated with our design partners at Fanning Howey to design a schedule of loose equipment to be provided by owner direct purchase. This equipment was included in planning and budgeting considerations for the project and encompasses items that are essential to the use and function of the Auditorium itself. Recently, quotes for lighting, audio, and video equipment were solicited in accordance with Indiana statute and are now recommended for Board consideration and approval.

Objective POSITIVES related to this item or approach:
The involvement of Star Bank Performing Arts Center Director Mr. Isaac Spillman has been extrordinarily beneficial to ZCS throughout this process. Not only has his knowledge and leadership been invaluable, but his expertise has allowed us to use the State cooperative purchasing contract to obtain competitive pricing and to substantially reduce costs by performing equipment installation in-house. Additionally, we have been notified of price increases (many due to increasing computer chip costs) to come in January 2027, so the Board's approval at this time will allow for the lowest cost possible for this purchase.

Objective NEGATIVES related to this item or approach:
None known.

Financial Implications, if any:
This set of equipment purchases is essential to the operation of the ZCHS Auditorium as described throughout the 2025 Multi-Facility Bond Project hearings and subsequent meetings. Acceptance of these quotes adheres to the established project budget for the ZCHS Auditorium Renovation project, and the total is below the original estimated budget for these items. The sole-provider and State contract pricing for this project, as demonstrated in the matrix below, totals $567,344.63. Funds to perform the work are budgeted and would be paid from 2025 bond proceeds.

Supplier / Quote	Scope / Basis	Status	Amount
Scenic Solutions	ETC fixtures and lenses | E-2026-02483	Quoted	$40,438.08
Mid-America Sound	L-Acoustics | MCO211600, revision 1	Quoted	$39,954.31
B&H Photo Video	Three confirmed B&H quotes - shipping included	Quoted	$463,319.24
Apple for Education	AV equipment bundles	Quoted	$23,633.00
GRAND TOTAL			**$567,344.63**

Opinion/Recommendation:
Approval.

Suggested Wording for a Motion, if any:
I move to accept these quotes and authorize the Leadership Team to execute the purchases as described and within the scope of the ZCHS Auditorium Renovation project.