ALPENA COUNTY BOARD OF COMMISSIONERS

BOARD ACTION #14

TO: County Clerk, County Treasurer

FROM: Alpena County Board of Commissioners

SUBJECT: **Jail – Around the Clock Healthcare Services Contract**

BOARD ACTION:

ACTION ITEM #4: Recommendation to approve the jail medical contract with Around the Clock Healthcare Services (ATC) effective April 1, 2025, in the amount of $199,680 as presented.

Moved by Commissioner Peterson and supported by Commissioner Fournier to approve the jail medical contract with Around the Clock Healthcare Services as presented. Roll call vote was taken: AYES: Commissioners LaHaie, Ludlow, Bray, Peterson, Fournier, Britton, Konarzewski, and Kozlowski. NAYS: None. Motion carried.

This action was XX APPROVED __DISAPPROVED

BY: Ayes: 8 Nays: 0 Excused: 0 Absent: 0 Abstaining: 0

Alpena County Board Chairman's Signature: _____

Alpena County Board Vice-Chairman's Signature: _____

Date of the Board Meeting: March 25, 2025

ALPENA COUNTY SHERIFF'S OFFICE

Sheriff Erik W. Smith Undersheriff Cash J. Kroll
4900 M32 W, Alpena, Michigan 49707
Phone (989) 354-9830 · Fax (989) 340-1008 · www.alpenasheriff.com

March 11, 2025

To: Alpena County Board of Commissioners

From: Erik Smith, Sheriff

Ref: Jail Medical Contract

As many of you know, we contract our jail medical service with Advanced Correctional Healthcare (ACH). Our current contract expires March 31, 2025 and our yearly cost is $209,591.00. Because of the size of our facility, ACH has historically been the only option for us and we have seen yearly cost increases in the contract. We received a 1 year renewal proposal from ACH for $251,010.56.

I recently reached out and spoke with a representative with Around the Clock Healthcare Services (ATC). They have been moving into the smaller jail facilities and currently hold the medical contract for the Michigan Department of Corrections. I requested a proposal from ATC at the same service level as we are currently receiving from ACH. The proposal from ATC is significantly lower at $199,680.00.

Please see the attached proposal from ACH and ATC. I recommend that we enter a medical contract with ATC moving forward.

Respectfully,

Erik Smith, Sheriff

ATC Around the Clock Healthcare Services

Medical Staffing Proposal (DRAFT)
Alpena County - Jail Medical Services
4900 M32 W , Alpena, MI 49707
Effective April 1, 2025

Option 1 - Nursing 40 hours/week

Position Title	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Hrs/wk	Bill Rates	Wkly Total
Physician								Flat Rate*		$ 100.00
Nurse Practitioner	on-call	on-call	on-call	on-call	on call	on-call	on-call	0	$700	$ 700.00
Nurse (RN)	8	8	8	8	8			40	$ 70.00	$ 2,800.00
Nurse (LPN)									$ 60.00	
Qualified Mental Health Professional								3	$ 79.00	$ 240.00
										$ 3,840.00

***Nurse Practitioner onsite visit up to maximum 2 hours. Onsite day per week as mutually agreed.*

Note: Schedule is flexible and can be adjusted to accommodate the County's specific nursing hours per day.

Qualified Mental Health Professional must be licensed or Master's Degree

Monthly Costs	$ 16,640.00
Annual Costs	$ 199,680.00

Current staff - RN & NP Physician is required to oversee NP by Michigan Law.
Medical/Nursing: Med Pass (as applicable), 14 day health assessment compliance, sick calls, assist provider w/visits, medical records.
Staff Schedule: Follow County schedule.
Overtime and Holiday pay: if worked will bill at 1 1/2 times hrly rate
Recognize six paid Holidays: New's Year's Day, Memorial Day, July Fourth, Labor Day, Thanksgiving Day and Christmas Day
New Hire Orientation: County will be billed for required new hire training hours
Pharmacy - IHS. No change by county.
Vendor Services: Lab, Mobile Radiology, McKesson, etc. - Vendors direct bill to county
Duration fo Agreement: 3 year, with 30 day cancellation notice available. 2% increase to bill rate beginning 3rd year
Invoicing payment - 30 days date of invoice
ATC Insurance - Professional Liability Insurance $1M - $3M, umbrella not less than $5M
CQI Reporting & Tracking Quarterly

Proposal date 2.25.2025

_____ _____
Signature /Title **Date**

ADVANCED Correctional Healthcare, Inc.

FREEDOM BEHAVIORAL HEALTH, INC.

Alpena County, MI
3/4/2025

Price(s) good for 90 days	**Current** 4/1/2024-3/31/2025	**Renewal** CPI discounted to 5% 4/1/2025-3/31/2026
Annual Price	$209,591.00	$251,010.56
ADP	53 *We refunded our clients over $844K in 2023*	
Per Diem Rate	$0.43	
Prescriber	Onsite one time per week (estimate **1** hour) + unlimited 24/7/365 on-call by phone	Onsite one time per week (estimate **2** hours) + unlimited 24/7/365 on-call by phone
Nursing RNs only | includes holiday/pto/sick coverage	40 hrs/wk *108% of contracted nursing hours were met nationwide in 2023*	
Qualified Mental Health Professional (QMHP)	4 hrs/wk minimum Master's level	
On-call QMHP (minimum 1 hour increments)	$150 per hour via telehealth	$200 per hour in-person | $150 per hour via telehealth
Medical Claims Re-pricing (bill scrubbing)	**Included** upon request for 30% of savings + $17/claim We do NOT charge "savings fees" on denied claims *We saved our clients over $23M nationwide in 2023*	
Officer Training Spark Training, LLC	**Included** On-site and online LMS (learning management system)	
Occupational Health / Officer Wellness for jail, dispatch, first responders, patrol, support staff, etc.	**Included** CIERR Program (Critical Incident Employee Rapid Response) **Face-to-Face Wellness Checks** **Routine and/or State Mandated** Price ranges from $150 per hour to $300 per hour (minimum 1 hour increments) | In-person or telehealth **Fitness for Duty Evaluations** **Evaluation for Hire, Routine Evaluation, Triggered Evaluation** Price is case-by-case | In-person or telehealth	

Nicholas Burleson (Retired – Washtenaw County MI), Program Consultant
517-290-2526 / Nicholas.Burleson@advancedch.com

Matt Shults (Retired – Phelps County MO), CCHP
Director of Business Development & Client Services

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Prison Rape Elimination Act of 2003 (PREA) Compliance	**Included – Victim Advocacy** The county may designate Freedom Behavioral Health, Inc. to provide post-incident victim advocacy as required in PREA Standard 115.21, and outside confidential support services as required in PREA Standard 115.53. Upon the county's request, we will provide a QMHP at the rate of $175 per hour (with a minimum of 1 hour per visit). Services may be provided in-person or via tele-health (as mutually agreed upon). QMHP responsiveness will depend upon the amount of notice given. **Included – Medical Specialty Training** Upon the county's request, Spark Training, LLC will provide annual PREA medical specialty training for medical and mental health team members. (This training is in addition to the annual PREA training that is already required.) This training is usually presented electronically as a specialized track for medical and mental health team members, covering topics such as evidence collection and emotional support post-incident. Proof of this training is specifically requested by PREA auditors.
DetainEMR Advanced Inmate Medical Management, LLC	**Not Included** | *USMS will reportedly require EMR this year* Software updates/upgrades are automatic and free, online training is free and unlimited, troubleshooting is free and unlimited, user accounts are free and unlimited. EMR per diem is $0.33 for Software as a Service (SaaS) costs. EMR per diems do not reconcile down. County must pay one-time startup costs.
Discharge Planner	**Not Included** This professional assists patients with re-entry and release planning. Components include patient education and connection to needed community resources.
Addiction Professional: Substance Abuse Counselor / Substance Use Disorder Evaluator	**Not Included** This professional evaluates the presence of substance abuse and addiction; creates individualized treatment plans; coordinates with community treatment resources; and provides stabilization, treatment, and support for those struggling with an addiction to drugs or alcohol.
Co-Responder Consultant to Arresting Agency	**Not Included** Cost based on site analysis | Behavioral Health Specialists partner with dispatch or arresting professionals to ensure appropriate disposition of individuals presenting with mental health crises.
ASQ Suicide Prevention Tool	The county agrees to implement the nationally validated ASQ suicide prevention tool for use by the security team, as appropriate. For example, it's the county's responsibility to screen patients returning from court, as appropriate.
DO YOU NEED ANY TRAINING?	Spark Training provides training on a variety of topics, including but not limited to medical, behavioral health, officer wellness, and Mental

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	Health First Aid (MHFA) certification. Training is upon your request and on the topic(s) you choose. Sign up for Spark Training's blog list by sending an email here: Training@sparktraining.us

Agreed to by:

Sign: _____ Print: _____ Date: _____

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