Great South Texas Corp dba Computer Solutions
14410 Wurzbach Parkway, Suite 175
San Antonio, Texas 78216
United States
www.comsoltx.com
(P) 210-369-0300

Quote (Open)

Date	Expiration Date
Mar 05, 2026 11:17 AM CST	10/30/2026

Modified Date
Sep 17, 2026 12:07 PM CDT

Quote #
1054725 - rev 1 of 1

Description
Switch Refresh

SalesRep
Salas, Chad
(P) 210-369-0386

Customer Contact
Lopez, Tony
(P) 9567645751
tlopez@laredo.edu

Customer
Laredo College (3144)
Lopez, Tony
West End Washington Street
Laredo, TX 78040
United States
(P) 9567220521

Bill To
Laredo College
Accounts, Payables
West End Washington
Laredo, TX 78040
United States
(P) 956-721-5410

Ship To
Laredo College
Warehouse, Receiving
West End Washington
Laredo, TX 78040
United States
(P) 956-721-5410

Contract Programs: CISCO DIR-CPO-5347 EXP 1/7/30 - CISCO DIR-CPO-5347 EXP 1/7/30
Certifications: WBE/SBE/HUB 1942650013800 Exp: 08/29/2029
Sales Order Type: Drop Ship - Ship to customers location

Customer PO:	Terms:	Ship Via:
	Purchase Order (Net 30 Days)	FedEx Ground
Special Instructions:		**Carrier Account #:**

#	Description	Part #	List Price	Qty	Unit Price	Total
1	Cisco Catalyst 9200L Network Essentials - switch - L3 - managed - 48 x 10/100/1000 (PoE+) + 4 x 10 Gigabit SFP+ - rack-mountable - PoE+ Note: Estimated Lead Time 41 Days Includes - C9200L-NW-E-48 - C9200L Network Essentials, 48-port license - CAB-TA-NA - North America AC Type A Power Cable - NETWORK-PNP-LIC - Network Plug-n-Play Connect for zero-touch device deployment	C9200L-48P-4X-E	$10,991.00	57	$5,673.00	$323,361.00
2	Cisco Digital Network Architecture Essentials Term License (3 years) - 48 ports - for P/N: C9200L-48P-4X-E-WS, C9200L-48PXG-2Y-E, C9200L-48PXG-4X-E, C9200L-48T-4G-E-WS	C9200L-DNA-E-48-3Y	$1,324.59	57	$768.00	$43,776.00
					Subtotal	$367,137.00
3	Cisco Catalyst 9200L Network Essentials - switch - L3 - 48 x 10/100/1000 + 4 x Gigabit SFP (uplink) - rack-mountable Note: Estimated Lead Time 41 Days Includes - C9200L-NW-E-48 - C9200L Network Essentials, 48-port license - CAB-TA-NA - North America AC Type A Power Cable - NETWORK-PNP-LIC - Network Plug-n-Play Connect for zero-touch device deployment	C9200L-48T-4G-E	$4,963.41	69	$2,562.00	$176,778.00
4	Cisco Digital Network Architecture Essentials Term License (3 years) - 48 ports - for P/N: C9200L-48P-4X-E-WS, C9200L-48PXG-2Y-E, C9200L-48PXG-4X-E, C9200L-48T-4G-E-WS	C9200L-DNA-E-48-3Y	$1,324.59	69	$768.00	$52,992.00
					Subtotal	$229,770.00
5	Cisco Catalyst 9200L Network Essentials - switch - L3 - 48 x 10/100/1000 (PoE+) + 4 x Gigabit SFP (uplink) - rack-mountable - PoE+ (1440 W) Note: Estimated Lead Time 41 Days Includes - C9200L-NW-E-48 - C9200L Network Essentials, 48-port license - CAB-TA-NA - North America AC Type A Power Cable - NETWORK-PNP-LIC - Network Plug-n-Play Connect for zero-touch device deployment	C9200L-48P-4G-E	$8,770.32	2	$4,527.00	$9,054.00
6	Cisco Digital Network Architecture Essentials Term License (3 years) - 48 ports - for P/N: C9200L-48P-4X-E-WS, C9200L-48PXG-2Y-E, C9200L-48PXG-4X-E, C9200L-48T-4G-E-WS	C9200L-DNA-E-48-3Y	$1,324.59	2	$768.00	$1,536.00
					Subtotal	$10,590.00
7	Cisco Catalyst 9200L Network Essentials - switch - L3 - managed - 48 x 10/100/1000 + 4 x 10 Gigabit SFP+ (uplink) - rack-mountable	C9200L-48T-4X-E	$7,184.11	2	$3,708.00	$7,416.00

	Note: Estimated Lead Time 41 Days Includes - C9200L-NW-E-48 - C9200L Network Essentials, 48-port license - CAB-TA-NA - North America AC Type A Power Cable - NETWORK-PNP-LIC - Network Plug-n-Play Connect for zero-touch device deployment					
8	Cisco Digital Network Architecture Essentials Term License (3 years) - 48 ports - for P/N: C9200L-48P-4X-E-WS, C9200L-48PXG-2Y-E, C9200L-48PXG-4X-E, C9200L-48T-4G-E-WS	C9200L-DNA-E-48-3Y	$1,324.59	2	$768.00	$1,536.00
					Subtotal	$8,952.00
9	Cisco Catalyst 9200L Network Essentials - switch - L3 - 24 x 10/100/1000 (PoE+) + 4 x 10 Gigabit SFP+ (uplink) - rack-mountable - PoE+ (740 W) Note: Estimated Lead Time 41 Days Includes - C9200L-NW-E-24 - C9200L Network Essentials, 24-port license - CAB-TA-NA - North America AC Type A Power Cable - NETWORK-PNP-LIC - Network Plug-n-Play Connect for zero-touch device deployment	C9200L-24P-4X-E	$6,367.59	13	$3,287.00	$42,731.00
10	Cisco Digital Network Architecture Essentials Term License (3 years) - 24 ports - for P/N: C9200L-24P-4G-E-RF, C9200L-24P-4G-E-WS, C9200L-24P-4X-E-WS, C9200L-24PXG4XE-RF	C9200L-DNA-E-24-3Y	$721.59	13	$419.00	$5,447.00
					Subtotal	$48,178.00
11	Cisco Network stacking module (pack of 2) - for Catalyst 9200L Note: Estimated Lead Time 41 Days Includes - [2] C9200-STACK - [1] STACK-T4-50CM	C9200L-STACK-KIT=	$1,713.96	124	$857.00	$106,268.00
12	Cisco Stacking cable - 1 m - for Catalyst 9200, 9200L Note: Estimated Lead Time 41 Days	STACK-T4-1M=	$287.16	10	$144.00	$1,440.00
					Subtotal	$107,708.00

Supply Chain Disruptions and Pricing Variability Disclosure
Due to ongoing component supply constraints and pricing volatility within the technology industry, manufacturers may implement price increases, surcharges, or changes to product availability with little or no notice. These changes may occur at any time, including after a quote has been issued or an order has been placed. Manufacturers have advised that all orders are subject to modification, repricing, or cancellation, even after order acceptance. Computer Solutions will work to communicate with both the customer and the manufacturer/vendor regarding any known or anticipated changes affecting pricing, availability, or delivery timelines. While Computer Solutions will make reasonable efforts to keep all parties informed, there are no guarantees to pricing, availability, or delivery dates until products have shipped and invoices have been finalized. By approving this quote and/or placing an order, the customer acknowledges and accepts these conditions.

Invoicing and Partial Invoice Policy: Computer Solutions will invoice or partial invoice products and/or services when they have shipped or rendered complete (or Milestone Complete). By ordering or releasing a PO for this order, you agree to pay for the items that have shipped or delivered as part of the whole order.

Subscriptions/Enterprise Agreements Cancellation Policy- Computer Solutions requires a forty-five (45) day written notification from the customer based on the renewal/anniversary date in order to process the cancellation with the applicable manufacturer(s).

Cisco Purchases: By purchasing Cisco hardware, software, and/or subscriptions, you agree to be bound by the terms and conditions available at Cisco Software Terms.
The relevant documents are attached here. -->
https://www.cisco.com/c/en/us/about/legal/cloud-and-software/software-terms.html

Freight charges are estimates only. Returns are subject to approval and may include a restocking fee.

Subtotal:	**$772,335.00**
Tax (.0000%):	$0.00
Shipping:	$0.00
Total:	**$772,335.00**
(List Price:	*$1,480,629.83)*