Great South Texas Corp dba Computer Solutions
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Quote (Open)

Date	Expiration Date
Apr 09, 2026 02:34 PM CDT	10/30/2026

Modified Date
Sep 17, 2026 12:37 PM CDT

Quote #
1055218 - rev 1 of 1

Description
Core Upgrade

SalesRep
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Customer Contact
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Customer
Laredo College (3144)
Lopez, Tony
West End Washington Street
Laredo, TX 78040
United States
(P) 9567220521

Bill To
Laredo College
Accounts, Payables
West End Washington
Laredo, TX 78040
United States
(P) 956-721-5410

Ship To
Laredo College
Warehouse, Receiving
West End Washington
Laredo, TX 78040
United States
(P) 956-721-5410

Contract Programs: CISCO DIR-CPO-5347 EXP 1/7/30 - CISCO DIR-CPO-5347 EXP 1/7/30
Certifications: WBE/SBE/HUB 1942650013800 Exp: 08/29/2029
Sales Order Type: Drop Ship - Ship to customers location

Customer PO:	Terms:	Ship Via:
	Purchase Order (Net 30 Days)	FedEx Ground
Special Instructions:		**Carrier Account #:**

#	Description	Part #	List Price	Qty	Unit Price	Total
1	Cisco Catalyst 9500 Network Advantage - switch - L3 - managed - 48 x 25 Gigabit SFP28 - rack-mountable Note: Estimated Lead Time 41 Days Includes - [2] CAB-9K12A-NA - Power Cord, 125VAC 13A NEMA 5-15 Plug, North America - C9K-PWR-650WAC-R - 650W AC Config 4 Power Supply front to back cooling - [2] C9K-T1-FANTRAY - Catalyst 9500 Type 4 front to back cooling Fan - C9500-NW-A - C9500 Network Stack, Advantage - S9500UK9-1715 - CAT9300/9400/9500/9600 UNIVERSAL - C9500-SSD-NONE - No SSD Card Selected - NETWORK-PNP-LIC - Network Plug-n-Play Connect for zero-touch device deployment	C9500-48Y4C-A	$39,072.21	2	$21,490.00	$42,980.00
2	Cisco SMARTnet Extended service agreement - replacement (for complicated network devices) - 8x5 - response time: NBD - for P/N: C9500-48Y4C-A, C9500-48Y4C-A=, C9500-48Y4C-A-CCL, C9500-48Y4C-A-RF Note: 36 Months	CON-SNT-C9504YA4	$8,130.00	2	$5,528.00	$11,056.00
3	Cisco Network and Digital Network Architecture Advantage Term License (3 years) - 1 switch - for P/N: C9500-40X-2Q-A-WS, C9500-40X-A-WS, C9500-DNA-40X-A=, C9500-DNA-48Y4C-A=	C9500-DNA-A-3Y	$14,312.91	2	$8,301.00	$16,602.00
4	Cisco Power supply - AC - 650 Watt - for P/N: C9500-24Y4C-10A, C9500-32QC-10A, C9500-48Y4C-10A, C9500-48Y4C-10E, C9500-48Y4C-A-CAP	C9K-PWR-650WACLR/2	$2,651.45	2	$1,538.00	$3,076.00
5	Cisco 100GBase direct attach cable - QSFP to QSFP - 3 m - 3 m - fiber optic - active - for Nexus 93108TC-EX, 93180YC-FX, 9336C-FX2	QSFP-100G-AOC3M	$2,534.05	2	$1,267.00	$2,534.00
6	Cisco Catalyst 9300 Network Advantage - switch - L3 - managed - 48 x 10/100/1000 - rack-mountable Note: Estimated Lead Time 41 Days Includes - TE-EMBEDDED-T-3Y - ThousandEyes - Enterprise Agents [36 Months] - C9300-NW-A-48 - C9300 Network Advantage, 48-port license - SC9300UK9-1715 - CAT9300/9400/9500/9600 Universal - PWR-C1-350WAC-P - 350W AC 80+ platinum Config 1 Power Supply - [2] CAB-TA-NA - North America AC Type A Power Cable - C9300-SSD-NONE - No SSD Card Selected - TE-C9K-SW - TE agent for IOSXE on C9K - NETWORK-PNP-LIC - Network Plug-n-Play Connect for zero-touch device deployment	C9300-48T-A	$13,488.80	2	$7,419.00	$14,838.00
7	Cisco SMARTnet Extended service agreement - replacement - 8x5 - response time: NBD - for P/N: C9300-48T-A, C9300-48T-A=, C9300-48T-A-RF	CON-SNT-C93004TA	$2,806.23	2	$1,908.00	$3,816.00

	Note: 36 Months					
8	Cisco Digital Network Architecture Advantage Term License (3 years) - 48 ports - for P/N: C9300-48H-A, C9300-48U-A-WS, C9300-48UB-A, C9300-48UN-A, C9300-48UXM-A	C9300-DNA-A-48-3Y	$4,459.48	2	$2,586.00	$5,172.00
9	Cisco Config 1 Secondary Power Supply Power supply - hot-plug / redundant (plug-in module) - 80 PLUS Platinum - 350 Watt - for Catalyst 9300 (350 Watt), 9300L (350 Watt)	PWR-C1-350WAC-P/2	$821.25	2	$476.00	$952.00
10	Cisco StackWise 480 Stacking cable - 50 cm - for Catalyst 3850-24, 3850-48	STACK-T1-50CM	$126.35	2	$73.00	$146.00
11	Cisco StackPower Power cable - 30 cm - for Catalyst 3750X-12, 3750X-24, 3750X-48	CAB-SPWR-30CM	$120.04	2	$70.00	$140.00
12	Cisco Catalyst 9300 Series Network Module Expansion module - 10 Gigabit SFP+ x 8 - for P/N: C9300-24U-10E, C9300-48H-1E, C9300-48UB-A, C9300-48UB-E	C9300-NM-8X	$3,221.84	2	$1,869.00	$3,738.00
13	Cisco Copper Cable 100GBase direct attach cable - QSFP (M) to QSFP (M) - 3 m - passive - for Mellanox ConnectX-5 Ex EN; Nexus 93108TC-EX, 93180YC-FX, 9336C-FX2	QSFP-100G-CU3M=	$473.49	2	$275.00	$550.00
14	Cisco Direct-Attach Active Optical Cable Direct attach cable - SFP+ to SFP+ - 3 m - SFF-8431 - active - for Catalyst 3560, 3850; Nexus 93XX, X9464; ONE Nexus 93XX; UCS 5108 Blade Server Chassis	SFP-10G-AOC3M=	$299.60	1	$174.00	$174.00
15	Cisco Direct-Attach Active Optical Cable Direct attach cable - SFP+ to SFP+ - 3 m - SFF-8431 - active - for Catalyst 3560, 3850; Nexus 93XX, X9464; ONE Nexus 93XX; UCS 5108 Blade Server Chassis	SFP-10G-AOC3M=	$299.60	2	$174.00	$348.00
16	Project Solution - Fixed Bid Engagement	CS-FB-PRJ	$7,685.00	1	$6,531.50	$6,531.50

Note: Computer Solutions will assist Laredo CC with the installation and configuration of (2)c9500-48Y4C-A & (2) c9300-48T-A to replace the current 6807 Core Switch. Computer Solutions will reuse all existing optics from the 6807. Computer Solutions will follow vendor recommended practices for security, connectivity, voice and wireless.

Equipment List:

(2) x c9500-48Y4C-A
(2) x c9300-48T-A
(2) x QSFP-100G-CU3m - SVL cables
(1) x SFP-10G-AOC3m - DAD Cable
(2) x SFP-10G-AOC3m - c9300 uplinks

Supply Chain Disruptions and Pricing Variability Disclosure
Due to ongoing component supply constraints and pricing volatility within the technology industry, manufacturers may implement price increases, surcharges, or changes to product availability with little or no notice. These changes may occur at any time, including after a quote has been issued or an order has been placed. Manufacturers have advised that all orders are subject to modification, repricing, or cancellation, even after order acceptance. Computer Solutions will work to communicate with both the customer and the manufacturer/vendor regarding any known or anticipated changes affecting pricing, availability, or delivery timelines. While Computer Solutions will make reasonable efforts to keep all parties informed, there are no guarantees to pricing, availability, or delivery dates until products have shipped and invoices have been finalized. By approving this quote and/or placing an order, the customer acknowledges and accepts these conditions.

Invoicing and Partial Invoice Policy: Computer Solutions will invoice or partial invoice products and/or services when they have shipped or rendered complete (or Milestone Complete). By ordering or releasing a PO for this order, you agree to pay for the items that have shipped or delivered as part of the whole order.

Subscriptions/Enterprise Agreements Cancellation Policy- Computer Solutions requires a forty-five (45) day written notification from the customer based on the renewal/anniversary date in order to process the cancellation with the applicable manufacturer(s).

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The relevant documents are attached here. -->
https://www.cisco.com/c/en/us/about/legal/cloud-and-software/software-terms.html

Freight charges are estimates only. Returns are subject to approval and may include a restocking fee.

Subtotal:	**$112,653.50**
Tax (.0000%):	$0.00
Shipping:	$0.00
Total:	**$112,653.50**
(List Price:	*$193,020.00)*