



INDEPENDENT SCHOOL DISTRICT NO. 709

Duluth Public Schools
709 Portia Johnson Drive
Duluth, Minnesota 55811
218-336-8738

MEMORANDUM

To: Simone Zunich, Executive Director of Business Services
From: Cathy Holman, Purchasing Coordinator
Subject: **RFP 351 OEM BOILER REPLACEMENT**
Date: September 21, 2026

The RFP is for three (3) replacement boilers purchased for Ordean Middle School using state contracted pricing through TIPS (The Interlocal Purchasing System). Eliminating the need to go out for bid.

The RFP criteria was shared with SVL Incorporated (Schwab-Vollhaber-Lubratt Inc) who worked through Design Tree and TIPS to obtain three (3) replacement boilers.

VENDOR
SVL INC

TOTAL
\$223,200.00

Bryan Brown, Facilities Manager and Simon Zunich, Executive Director of Business Services, accepted and awarded SVL Inc, meeting specifications. This LOM is for transparency purposes.

Program: Facilities

Fund Custodian: Bryan Brown



Kelly Durick Eder, Board Chair



To:	Duluth Public Schools	Project:	Boiler Replacement Ordean East MS	Date:	9/24/2026
Attn:	Bryan Brown	Location:	Duluth, MN	SVL Quote #:	1250230H R1
Engineer:	Design Tree Engineering	Notes:	Rev1: Added RFP and removed Boiler Valves	Bid Date:	9/21/2026
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Certified Proposal Number: 23010401-MN-1250230

Proposal is in accordance with Region 8 ESC cooperative contract # 23010401

Duluth Public Schools TIPS Membership ID #: 464760

RFP #351

High Efficiency Condensing Boilers

(3) Fulton Endura XE – EXE-3000 Boiler with:

- ASME "H" Stamp, AHRI Certified, CSD-1 Compliant
- Stainless Steel Firetube Heat Exchanger, 208-240/1/60, 3000MBH Input
 - Fully Modulating Burner
 - Real-Time O₂, Direct Spark Ignition System
 - Low Water Cut Off Probe with Manual Reset
 - Low and High Gas Pressure Switches
- Pure Control: Color Touchscreen Display, Integrated Lead-Lag

Gas regulators, vent limiters, supply header and outdoor air temperature sensors, condensate trap, condensate neutralizer, and optional BACnet included.

Factory startup & 1st year labor warranty included.

Clarifications:

- Pumps, pump starters, expansion tank, VFD's, disconnects, flue venting, valves, air separators, water side piping components **NOT** included.

Total net price, freight allowed..... \$ 223,200.00

Sincerely,

Cliff Brown

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SVL, Inc.

651-481-8000

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