

Memorandum



TO: Alpena County Courts and Public Safety Committee

CC: Alpena County Administrator Jesse Osmer,
City Manager Rachel Smolinski, City Clerk/Treasurer/FD Anna Soik

FROM: Chief Andy Marceau

SUBJECT: Ambulance Purchase Authorization Request

DATE: October 19, 2026

I am requesting authorization to purchase a new 2027 Ford E450 Road Rescue Ultra Medic Type III ambulance from Emergency Vehicles Plus of Holland, Michigan, at a total cost not to exceed \$405,467.10. This request is made in connection with the ambulance replacement provisions of the Ambulance Service Agreement, Amendment 1, Section 6, Ambulances and Medical Equipment. Anticipated delivery is June 2027.

The September 27, 2026 quote provided by Scott A. Schalow, Ambulance Sales Manager, includes a 170-inch module, 72-inch headroom, and a 10-inch cab setback. The ambulance will have black-over-red paint, graphics to match our newest ambulance, black painted wheels, a black AliArc bumper and grille guard, a blackout package, and LED interior and exterior lighting.

The quoted price includes a Stryker Power Load system, a Power-Pro II cot, and radio installation through Grand Traverse Mobile. All discounts and rebates have been applied. The work order and corresponding drawings will be provided for review before the final build document is signed.

The vendor requires a 10% deposit with the order, which totals \$40,546.71. The remaining balance of \$364,920.39 is payable upon acceptance at delivery. The deposit is part of the total purchase price.

Recommended Motion: To authorize the Alpena City Fire Chief to purchase a 2027 Ford E450 Road Rescue Ultra Medic Type III ambulance from Emergency Vehicles Plus, including the Stryker Power Load system, Power-Pro II cot, and radio installation, at a total cost not to exceed \$405,467.10; to authorize the 10% deposit of \$40,546.71 with the order, with the remaining balance payable upon acceptance at delivery; and to proceed with final work order and drawing review for anticipated delivery in June 2027.

Attachment: Emergency Vehicles Plus quote dated September 27, 2026.



*Provider of Fire, Rescue and Emergency Services for the City of Alpena
and Advanced Life Support Ambulance for Alpena County*