



THE GARLAND COMPANY, INC.

High Performance Roofing And Waterproofing Systems

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Kris Kanak
Phone: 320.290.7135
kkanak@garlandco.com

September 30th, 2026

Attn: Mr. Mark Ristau
Medford School District
750 2nd Ave SE
Medford, MN 55049

RE: Letter of Recommendation – Medford Public Schools - 2027 Building Envelope Improvement Project

Mr. Ristau,

On Tuesday, September 29th, 2026, at 2:00PM CST sealed bids were publicly opened for the Medford Public Schools - 2027 Building Envelope Improvement Project.

After review of the bid results, it is our recommendation to approve the Base Bid along with accepting the Spring Deduct of (\$200,000), to Jackson & Associates, LLC of White Bear Lake, MN for the contract amount of \$3,292,000.00. Please see the attached bid tally sheet identifying the bid results.

Jackson & Associates, LLC has submitted all the required bid documents and bid forms along with its bid proposal as required by the project specifications and the state of Minnesota.

If you have any further questions or require further assistance, please feel free to contact me at (320) 290-7135.

Thank you,

Kris Kanak

The Garland Company
Territory Manager
M: (320) 290-7135

Medford Public Schools

2027 Reroof Project

OWNER: Medford Public Schools

September, 29th 2026 2:00PM



ROOFING COMPANIES	BIDDER	BIDDER	BIDDER	BIDDER
	McPhillips Bros. Roofing	Jackson & Associates	Granite City Roofing	Palmer West Construction
<u>BID SECURITY</u>	YES	YES	YES	YES
ADDENDUM REC'D	YES	YES	YES	YES
BASE BID:	\$3,931,000	\$3,492,000	\$4,125,000	\$4,287,900
FALL DEDUCT (COMPLETE BEFORE 10.31.27)	\$20,000	\$200,000	\$50,000	—
SPRING DEDUCT (BEGIN 4.1.27)	\$20,000	\$200,000	\$50,000	\$74,000
WET INSULATION PER BD/FT	\$4.50/BF	\$4/BF	\$4/BF	\$4.50/BF
BAD DECKING/SF	\$25/SF	\$16/SF	\$25/SF	\$25/SF
TOTAL WITH DEDUCT	\$3,911,000.00	\$3,292,000.00	\$4,075,000.00	\$4,213,900.00