



**Agreement to Provide Government Relations Services
to the Osseo School District**

October 2026

Contact:

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Director of Government Relations
Ewald Consulting
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Overview of Services:

Policy Development

- Meet regularly with the school district to develop and implement goals and objectives.
- Work closely with the school district to develop strategies for addressing legislative and policy issues.
- Assist in preparation of necessary policy statements and position papers.

Lobbying, Monitoring, and Tracking

- Draft and introduce bills and amendments as appropriate.
- Direct lobbying on issues identified by the school district.
- Regularly monitor and update bills of interest to the school district.
- Establish system for tracking and monitoring legislation of interest to the school district.

Relationship Building

- Develop and implement strategies to strengthen relationships within the Minnesota Legislature and Governor's office.
- Work closely with the school district to ensure a coordinated message around the district's legislative platform including assistance with Legislative Calls to Action as appropriate.
- Establish relationships with legislative leadership in the House and Senate and the Governor's office.

Program Management

- Establish regular legislative meetings and updates as determined by the school district.
- Prepare final legislative report and participate in Government Relations program review.

Communications

- Communicate regularly with key contact persons as determined by the school district.
- Submit bill tracking information in a timely manner.
- Fax/email/call regular and emergency reports to lead contact and others as appropriate.

Term of Services:

Ewald Consulting (EC) agrees to provide Government Relations Services to the Osseo School District for a two-year term from January 1, 2027, through December 31, 2028.

Fees:

The fees for the services described in this document are \$28,148.99 to be paid on January 1, 2027, and \$28,852.72 to be paid on January 1, 2028.

This fee includes normal travel expenses within the Minneapolis-St. Paul area. Out-state travel will be billed at the IRS rate. Out-of-pocket expenses, when agreed upon in advance, shall be paid by the Osseo School District.

Extension, Renewal or Cancellation:

Ewald Consulting agrees to provide a proposal for renewal of this contract sixty days prior to the expiration of the contract.

This contract is cancelable by either party with 60 days written notice.

Agreed to by:

EWALD CONSULTING:

Amanda Ewald
CEO

Date _____

OSSEO SCHOOL DISTRICT:

John Morstad
Director of Finance

Date _____