
BOARD AGENDA ITEM

Information/Discussion _____
Future Action _____
Action x

Item: 2026 Snow Removal Bid (Lincoln Campus)

Submitted by: Russell Bray

Date: 10/07/2026

Recommended by: Kevin Philipps **KP**

Board Meeting Date: 10/19/2026

RECOMMENDATION:

It is recommended that the Kent ISD board approve the bid from Katerberg VerHage Inc. for snow removal services at the Lincoln Campus, in the expected total amount of \$84,905.12*, as well as approve the per-time rates (see attached Bid Tab) for any additional services required beyond the expected 20-visit/season base amount**. This is to be a base one-year service agreement with three optional one-year renewals.

Bidder	Estimated Total 4-Year Base Cost*
Katerberg VerHage	\$84,905.12
DeHamer Landscaping	\$147,965.73
DJ's Landscaping	\$158,929.20
Alternative Lawn Care	\$186,296.68
Pro-Mow Lawncare	\$105,101.00
Bykerk Landscape	\$112,684.76

BACKGROUND:

We received six valid bids for this RFP. Katerberg VerHage has maintained Lincoln Campus for us in the past, and in addition to being the low bidder, we are comfortable that they provide quality service for this location.

PLANNED COSTS/FY:

FY 27: Issue a P.O. for \$20,600.00*

FY 28: Issue a P.O. for \$21,012.00*

FY 29: Issue a P.O. for \$21,432.24*

FY 30: Issue a P.O. for \$21,860.88*

Grand Total: \$84,905.12*

* This total is based on an estimated 2% inflation rate per year. If salt prices exceed this rate, the revised pricing shall be mutually agreed upon in writing between Kent ISD and vendor prior to the start of each snow season.

** 20 plow/snow clearing visits and 20 salt visits per season is based on past experience with a typical mild winter. Services in excess of those quantities for a moderate to heavy snowfall winter season shall be billed at the rates outlined in the attached Bid Tab.



Est # Plows	20
Est # Salts	20

Vendors:	DeHamer	DJ's Landscaping	Alternative Lawn Care	Pro-Mow Lawn Care (Base Bid)	Pro-Mow ALT PRICING (If awarded 3+ properties)	Katerberg Verhage	Bykerk Landscape	Average
UNCAM								
	Clear Lots/Drives	\$ 922.00	\$ 785.00	\$ 940.00	\$ 645.00	\$ 625.00	\$ 405.00	\$ 723.14
	Salt Lots/Drives	\$ 873.00	\$ 1,143.00	\$ 1,320.00	\$ 670.00	\$ 650.00	\$ 625.00	\$ 844.00
	Subtotal Full Svc.	\$ 1,795.00	\$ 1,928.00	\$ 2,260.00	\$ 1,315.00	\$ 1,275.00	\$ 1,030.00	\$ 1,567.14
Simulated Season Subtotal		\$ 35,900.00	\$ 38,560.00	\$ 45,200.00	\$ 26,320.00	\$ 25,500.00	\$ 20,600.00	\$ 31,342.86
PLC								
	Clear Lots/Drives	\$ 437.00	\$ 432.00	\$ 555.00	\$ 320.00	\$ 310.00	\$ -	\$ 416.80
	Salt Lots/Drives	\$ 414.00	\$ 519.00	\$ 580.00	\$ 330.00	\$ 320.00	\$ -	\$ 432.60
	Clear Walks	\$ 100.00	\$ 150.00	\$ 248.00	\$ 180.00	\$ 175.00	\$ -	\$ 155.20
	Salt Walks	\$ 80.00	\$ 82.00	\$ 260.00	\$ -	\$ -	\$ -	\$ 102.40
	Subtotal Full Svc.	\$ 1,031.00	\$ 1,183.00	\$ 1,643.00	\$ 830.00	\$ 805.00	\$ -	\$ 1,107.00
Simulated Season Subtotal		\$ 20,620.00	\$ 23,660.00	\$ 32,860.00	\$ 16,600.00	\$ 16,100.00	\$ -	\$ 22,140.00
EUN								
	Clear Lots/Drives	\$ -	\$ 144.00	\$ 88.00	\$ 100.00	\$ 95.00	\$ -	\$ 110.67
	Salt Lots/Drives	\$ -	\$ 133.00	\$ 94.00	\$ 85.00	\$ 80.00	\$ -	\$ 104.00
	Clear Walks	\$ -	\$ 94.00	\$ 69.00	\$ 135.00	\$ 125.00	\$ -	\$ 99.33
	Salt Walks	\$ -	\$ 44.00	\$ 63.00	\$ -	\$ -	\$ -	\$ 35.67
	Subtotal Full Svc.	\$ -	\$ 415.00	\$ 314.00	\$ 320.00	\$ 300.00	\$ -	\$ 349.67
Simulated Season Subtotal		\$ 8,300.00	\$ 6,280.00	\$ 6,400.00	\$ 6,000.00	\$ 6,000.00	\$ -	\$ 6,993.33
EUC								
	Clear Lots/Drives	\$ 95.00	\$ 144.00	\$ 130.00	\$ 100.00	\$ 95.00	\$ -	\$ 118.80
	Salt Lots/Drives	\$ 91.00	\$ 142.00	\$ 135.00	\$ 80.00	\$ 75.00	\$ -	\$ 122.40
	Clear Walks	\$ 208.00	\$ 203.00	\$ 68.00	\$ 215.00	\$ 205.00	\$ -	\$ 181.40
	Salt Walks	\$ 173.00	\$ 105.00	\$ 65.00	\$ -	\$ -	\$ -	\$ 102.80
	Subtotal Full Svc.	\$ 567.00	\$ 594.00	\$ 398.00	\$ 395.00	\$ 375.00	\$ -	\$ 525.40
Simulated Season Subtotal		\$ 11,340.00	\$ 11,880.00	\$ 7,960.00	\$ 7,900.00	\$ 7,500.00	\$ -	\$ 10,508.00
EUS								
	Clear Lots/Drives	\$ 230.00	\$ 203.00	\$ 125.00	\$ 165.00	\$ 160.00	\$ -	\$ 176.20
	Salt Lots/Drives	\$ 217.00	\$ 212.00	\$ 130.00	\$ 165.00	\$ 160.00	\$ -	\$ 184.20
	Clear Walks	\$ 309.00	\$ 283.00	\$ 125.00	\$ 250.00	\$ 240.00	\$ -	\$ 234.40
	Salt Walks	\$ 173.00	\$ 180.00	\$ 130.00	\$ -	\$ -	\$ -	\$ 129.40
	Subtotal Full Svc.	\$ 929.00	\$ 878.00	\$ 510.00	\$ 580.00	\$ 560.00	\$ -	\$ 724.20
Simulated Season Subtotal		\$ 18,580.00	\$ 17,560.00	\$ 10,200.00	\$ 11,600.00	\$ 11,200.00	\$ -	\$ 14,484.00
KEC-O								
	Clear Lots/Drives	\$ 143.00	\$ 161.00	\$ 85.00	\$ 130.00	\$ 125.00	\$ -	\$ 129.75
	Salt Lots/Drives	\$ 135.00	\$ 168.00	\$ 90.00	\$ 120.00	\$ 115.00	\$ -	\$ 128.25
	Clear Walks	\$ 152.00	\$ 158.00	\$ 57.00	\$ 160.00	\$ 155.00	\$ -	\$ 131.75
	Salt Walks	\$ 126.00	\$ 76.00	\$ 55.00	\$ -	\$ -	\$ -	\$ 64.25
	Subtotal Full Svc.	\$ 556.00	\$ 563.00	\$ 287.00	\$ 410.00	\$ 395.00	\$ -	\$ 454.00
Simulated Season Subtotal		\$ 11,120.00	\$ 11,260.00	\$ 5,740.00	\$ 8,200.00	\$ 7,900.00	\$ -	\$ 9,080.00

UNCAM Bid Summary for 4-years

	FY27	FY28	FY29	FY30	Total 4 Years
KVH	\$ 20,600.00	\$ 21,012.00	\$ 21,432.24	\$ 21,860.88	\$ 84,905.12
DeHamer	\$ 35,900.00	\$ 36,618.00	\$ 37,350.36	\$ 38,097.37	\$ 147,965.73
DJ's	\$ 38,560.00	\$ 39,331.20	\$ 40,117.82	\$ 40,920.18	\$ 158,929.20
Alternative	\$ 45,200.00	\$ 46,104.00	\$ 47,026.08	\$ 47,966.60	\$ 186,296.68
Pro-Mow	\$ 25,500.00	\$ 26,010.00	\$ 26,530.20	\$ 27,060.80	\$ 105,101.00
Bykerk	\$ 27,340.00	\$ 27,886.80	\$ 28,444.54	\$ 29,013.43	\$ 112,684.76

PLC, EUN, EUC, EUS, KEC-O Bid Summary for 4 years

	FY27	FY28	FY29	FY30	Total 4 Years
Pro-Mow	\$ 48,700.00	\$ 49,674.00	\$ 50,567.48	\$ 51,680.83	\$ 200,722.31
DeHamer*	\$ 61,660.00	\$ 62,893.20	\$ 64,151.06	\$ 65,434.09	\$ 254,138.35
DJ's	\$ 72,660.00	\$ 74,113.20	\$ 75,595.46	\$ 77,107.37	\$ 299,476.04
Alternative	\$ 63,040.00	\$ 64,300.80	\$ 65,586.82	\$ 66,898.55	\$ 259,826.17
Bykerk**	\$ 44,900.00	\$ 45,798.00	\$ 46,713.96	\$ 47,648.24	\$ 185,060.20

* Excludes EUN

** Excludes EUN and KEC-O

Vendors:	DeHamer	DJ's Landscaping	Alternative Lawn Care	Pro-Mow Lawn Care (Base Bid)	Pro-Mow ALT PRICING (If awarded 3+ properties)	Katerberg Verhage	Bykerk Landscape	Average
Simulated Total for Katerberg Verhage						\$ 20,600.00		
Simulated Season Grand Total for Pro-Mow	\$ 61,660.00	\$ 72,660.00	\$ 63,040.00	\$ 50,700.00	\$ 48,700.00	\$ -	\$ 44,900.00	

Ability to Meet Ins Req	x	x	x	x	x	x	x	
Equip Inventory	x	x	x	x	x	x	x	
Iran Econ Sanc Act	x	x	x	x	x	x	x	
Familial Affidavit	x	x	x	x	x	x	x	
References	x	x	x	x	x	x	x	

Rank					1 (Others)	1 (LNCAM)	
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Present: Ryan Vander Molen, Ryan VandePanne,