
BOARD AGENDA ITEM

Information/Discussion _____
Future Action _____
Action x

Item: 2026 Snow Removal Bid (PLC, EUN, EUC, EUS and KEC-O)

Submitted by: Russell Bray

Date: 10/07/2026

Recommended by: Kevin Philipps *KP*

Board Meeting Date: 10/19/2026

RECOMMENDATION:

It is recommended that the Kent ISD board approve the bid from Pro-Mow Lawncare, LLC for snow removal services at Pine Grove Learning Center, Empower U North, Empower U Central, Empower U South, and KEC-Oakleigh, in the expected total amount of \$200,722.31*, as well as approve the per-time rates (see attached Bid Tab) for any additional services required beyond the expected 20-visit/season base amount**. This is to be a base two-year service agreement with two optional one-year renewals.

Bidder	Estimated Total 4-Year Base Cost*
Pro-Mow Lawncare (bid all properties)	\$200,722.31
DeHamer Landscaping (did not bid EUN)	\$254,138.35
DJ's Landscaping (bid all properties)	\$299,476.04
Alternative Lawn Care (bid all properties)	\$259,826.17
Bykerk Landscape (did not bid EUN or KEC-O)	\$185,060.20

BACKGROUND:

We received five valid bids for these properties in this RFP; however, not every bidder bid every property. Pro-Mow has provided lawncare services for us in the past, and in addition to being the low bidder for the total of these five properties, we are comfortable that they will provide quality services for these locations based on past experience and references. In order to provide greater consistency of services across all five locations, we've opted to select the vendor with the lowest overall price rather than splitting out properties to the lowest bid per property.

PLANNED COSTS/FY:

FY 27: Issue a P.O. for \$48,700.00*

FY 28: Issue a P.O. for \$49,674.00*

FY 29: Issue a P.O. for \$50,667.48*

FY 30: Issue a P.O. for \$51,680.83*

Grand Total: \$200,722.31*

* This total is based on an estimated 2% inflation rate per year. If salt prices exceed this rate, the revised pricing shall be mutually agreed upon in writing between Kent ISD and vendor prior to the start of each snow season.

** 20 plow/snow clearing visits and 20 salt visits per season is based on past experience with a typical mild winter. Services in excess of those quantities for a moderate to heavy snowfall winter season shall be billed at the rates outlined in the attached Bid Tab.

Vendors:	DeHamer	DJ's Landscaping	Alternative Lawn Care	Pro-Mow Lawn Care (Bape Bid)	Pro-Mow ALT PRICING (If awarded 3+ properties)	Kanterberg Verhage	Bykerk Landscape	Average
UNCAM								
Clear Lots/Drives	\$ 922.00	\$ 785.00	\$ 940.00	\$ 645.00	\$ 625.00	\$ 405.00	\$ 740.00	\$ 723.14
Salt Lots/Drives	\$ 873.00	\$ 1,143.00	\$ 1,320.00	\$ 670.00	\$ 650.00	\$ 625.00	\$ 627.00	\$ 844.00
Subtotal Full Svc.	\$ 1,795.00	\$ 1,928.00	\$ 2,260.00	\$ 1,315.00	\$ 1,275.00	\$ 1,030.00	\$ 1,367.00	\$ 1,567.14
Simulated Season Subtotal	\$ 35,900.00	\$ 38,560.00	\$ 45,200.00	\$ 26,300.00	\$ 25,500.00	\$ 20,600.00	\$ 27,340.00	\$ 31,342.86
PLC								
Clear Lots/Drives	\$ 437.00	\$ 432.00	\$ 555.00	\$ 320.00	\$ 310.00	\$ -	\$ 340.00	\$ 416.80
Salt Lots/Drives	\$ 414.00	\$ 519.00	\$ 580.00	\$ 330.00	\$ 320.00	\$ -	\$ 320.00	\$ 432.60
Clear Walks	\$ 100.00	\$ 150.00	\$ 248.00	\$ 180.00	\$ 175.00	\$ -	\$ 98.00	\$ 155.20
Salt Walks	\$ 80.00	\$ 82.00	\$ 260.00	\$ -	\$ -	\$ -	\$ 90.00	\$ 102.40
Subtotal Full Svc.	\$ 1,031.00	\$ 1,183.00	\$ 1,643.00	\$ 830.00	\$ 805.00	\$ -	\$ 848.00	\$ 1,107.00
Simulated Season Subtotal	\$ 20,620.00	\$ 23,660.00	\$ 32,860.00	\$ 16,600.00	\$ 16,100.00	\$ -	\$ 16,960.00	\$ 22,140.00
EUN								
Clear Lots/Drives	\$ -	\$ 144.00	\$ 88.00	\$ 100.00	\$ 95.00	\$ -	\$ -	\$ 110.67
Salt Lots/Drives	\$ -	\$ 133.00	\$ 94.00	\$ 85.00	\$ 80.00	\$ -	\$ -	\$ 104.00
Clear Walks	\$ -	\$ 94.00	\$ 69.00	\$ 135.00	\$ 125.00	\$ -	\$ -	\$ 99.33
Salt Walks	\$ -	\$ 44.00	\$ 63.00	\$ -	\$ -	\$ -	\$ -	\$ 35.67
Subtotal Full Svc.	\$ -	\$ 415.00	\$ 314.00	\$ 320.00	\$ 300.00	\$ -	\$ -	\$ 349.67
Simulated Season Subtotal	\$ -	\$ 8,300.00	\$ 6,280.00	\$ 6,400.00	\$ 6,400.00	\$ -	\$ -	\$ 6,993.33
EUC								
Clear Lots/Drives	\$ 95.00	\$ 144.00	\$ 130.00	\$ 100.00	\$ 95.00	\$ -	\$ 125.00	\$ 118.80
Salt Lots/Drives	\$ 91.00	\$ 142.00	\$ 135.00	\$ 80.00	\$ 75.00	\$ -	\$ 164.00	\$ 122.40
Clear Walks	\$ 208.00	\$ 203.00	\$ 68.00	\$ 215.00	\$ 205.00	\$ -	\$ 213.00	\$ 181.40
Salt Walks	\$ 173.00	\$ 105.00	\$ 65.00	\$ -	\$ -	\$ -	\$ 171.00	\$ 102.80
Subtotal Full Svc.	\$ 567.00	\$ 594.00	\$ 398.00	\$ 395.00	\$ 375.00	\$ -	\$ 673.00	\$ 525.40
Simulated Season Subtotal	\$ 11,340.00	\$ 11,880.00	\$ 7,960.00	\$ 7,900.00	\$ 7,500.00	\$ -	\$ 13,460.00	\$ 10,508.00
EUS								
Clear Lots/Drives	\$ 230.00	\$ 203.00	\$ 125.00	\$ 165.00	\$ 160.00	\$ -	\$ 158.00	\$ 176.20
Salt Lots/Drives	\$ 217.00	\$ 212.00	\$ 130.00	\$ 165.00	\$ 160.00	\$ -	\$ 197.00	\$ 184.20
Clear Walks	\$ 309.00	\$ 283.00	\$ 125.00	\$ 250.00	\$ 240.00	\$ -	\$ 205.00	\$ 234.40
Salt Walks	\$ 173.00	\$ 180.00	\$ 130.00	\$ -	\$ -	\$ -	\$ 164.00	\$ 129.40
Subtotal Full Svc.	\$ 929.00	\$ 878.00	\$ 510.00	\$ 580.00	\$ 560.00	\$ -	\$ 724.00	\$ 724.20
Simulated Season Subtotal	\$ 18,580.00	\$ 17,560.00	\$ 10,200.00	\$ 11,600.00	\$ 11,200.00	\$ -	\$ 14,480.00	\$ 14,484.00
KEC-O								
Clear Lots/Drives	\$ 143.00	\$ 161.00	\$ 85.00	\$ 130.00	\$ 135.00	\$ -	\$ -	\$ 129.75
Salt Lots/Drives	\$ 135.00	\$ 168.00	\$ 90.00	\$ 120.00	\$ 115.00	\$ -	\$ -	\$ 128.25
Clear Walks	\$ 152.00	\$ 158.00	\$ 57.00	\$ 160.00	\$ 155.00	\$ -	\$ -	\$ 131.75
Salt Walks	\$ 126.00	\$ 76.00	\$ 55.00	\$ -	\$ -	\$ -	\$ -	\$ 64.25
Subtotal Full Svc.	\$ 556.00	\$ 563.00	\$ 287.00	\$ 410.00	\$ 395.00	\$ -	\$ -	\$ 454.00
Simulated Season Subtotal	\$ 11,120.00	\$ 11,260.00	\$ 5,740.00	\$ 8,200.00	\$ 7,900.00	\$ -	\$ -	\$ 9,080.00

UNCAM Bid Summary for 4-years

	FY27	FY28	FY29	FY30	Total 4 Years
KVH	\$ 20,600.00	\$ 21,012.00	\$ 21,432.24	\$ 21,860.88	\$ 84,905.12
DeHamer	\$ 35,900.00	\$ 36,618.00	\$ 37,350.36	\$ 38,097.37	\$ 147,965.73
DJ's	\$ 38,560.00	\$ 39,331.20	\$ 40,117.82	\$ 40,920.18	\$ 158,929.20
Alternative	\$ 45,200.00	\$ 46,104.00	\$ 47,026.08	\$ 47,966.60	\$ 186,296.68
Pro-Mow	\$ 25,500.00	\$ 26,010.00	\$ 26,530.20	\$ 27,060.80	\$ 105,101.00
Bykerk	\$ 27,340.00	\$ 27,886.80	\$ 28,444.54	\$ 29,013.43	\$ 112,684.76

PLC, EUN, EUC, EUS, KEC-O Bid Summary for 4 years

	FY27	FY28	FY29	FY30	Total 4 Years
Pro-Mow	\$ 48,700.00	\$ 49,674.00	\$ 50,667.48	\$ 51,680.83	\$ 200,722.31
DeHamer*	\$ 61,660.00	\$ 62,893.20	\$ 64,151.06	\$ 65,434.09	\$ 254,138.35
DJ's	\$ 72,660.00	\$ 74,113.20	\$ 75,595.46	\$ 77,107.37	\$ 299,476.04
Alternative	\$ 63,040.00	\$ 64,300.80	\$ 65,586.82	\$ 66,898.55	\$ 259,826.17
Bykerk**	\$ 44,900.00	\$ 45,798.00	\$ 46,713.96	\$ 47,648.24	\$ 185,060.20

* Excludes EUN
** Excludes EUN and KEC-O

Vendors:	Dellman	DJ's Landscaping	Alternative Lawn Care	Pro-Mow Lawnscare (Base Bid)	Pro-Mow ALT BIDDING (If awarded 3+ properties)	Katerberg Verhage	Bykert Landscape	Average
Simulated Total for Katerberg Verhage						\$ 20,600.00		
Simulated Season Grand Total for Pro-Mow	\$ 61,660.00	\$ 72,660.00	\$ 63,040.00	\$ 50,700.00	\$ 48,700.00	\$ -	\$ 44,900.00	

Ability to Meet Ins Req	x	x	x	x	x	x	x	
Equip Inventory	x	x	x	x	x	x	x	
Iran Econ Sanc Act	x	x	x	x	x	x	x	
Familial Affidavit	x	x	x	x	x	x	x	
References	x	x	x	x	x	x	x	

Rank					1 (Others)	1 (LNCAM)	
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Present: Ryan Vander Molen, Ryan VandePanne,