



EAST LANSING PUBLIC SCHOOLS

PRICE PROPOSAL - TU - STUDENT LOUNGE TABLES

Date: 8/7/2026

Prepared For: East Lansing High School

Quote Number: 2841-33141

Valid For 30 Days

Salesperson: Kimberly Balsis

Project Coordinator: Jordynn Sellers

Designer: Angela Goff

Confidential

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DBI
912 E. Michigan Ave
Lansing, MI 48912
Phone: (517) 485-3200
<http://www.dbiyes.com>



Project Scope

Bill To
EAST LANSING PUBLIC SCHOOLS
501 BURCHAM DR, ATTN: ACCOUNTS PAYABLE
East Lansing, MI 48823

Install To
EAST LANSING HIGH SCHOOL
509 BURCHAM DRIVE
East Lansing, MI 48823

Project Investment	
Project Total	\$4,529.26
Tax (0%)	\$0.00
Grand Total	\$4,529.26

Payment Schedule	Net 30
100% Due Net 30	\$4,529.26

Price Summary by Phase

Option	Phase / TAG	Price	Tax	Total
TU - Student Lounge Tables	STUDENT LOUNGE	\$4,069.26	\$0.00	\$4,069.26
		\$4,069.26	\$0.00	\$4,069.26
TU - Student Lounge Services	Services	\$460.00	\$0.00	\$460.00
		\$460.00	\$0.00	\$460.00
Grand Total		\$4,529.26	\$0.00	\$4,529.26

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QUOTATION

2841-33141

VALID UNTIL 9/6/2026

BILL TO
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501 BURCHAM DR, ATTN: ACCOUNTS PAYABLE
East Lansing, MI 48823

INSTALL TO
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East Lansing, MI 48823

Salesperson
Kimberly Balsis

Payment Terms
Net 30

TU - Student Lounge Services

Services

LINE #	QTY	UNIT	PART # / DESCRIPTION	PRICE EA	EXT PRICE
1	1.00	EA	Install-NT / MiDeal Modular Labor	\$400.00	\$400.00
2	1.00	EA	Install-NT / MiDeal Modular Travel	\$60.00	\$60.00

subtotal	\$460.00
sales tax	\$0.00
total	\$460.00



TU - Student Lounge Tables

STUDENT LOUNGE

LINE #	QTY	UNIT	PART # / DESCRIPTION	PRICE EA	EXT PRICE
1	3.00	EA	TCRN-4242-LJSNDN4 / Jive,Tbl,Rd,Lam,42"x42",Eb3,Std,Co:none,Disc,N,29"h OPTIONS H-KR Phantom Ecru GRD B HP-KR Phantom Ecru GRD A TR-F Black GRD A	\$519.25	\$1,557.75
2	1.00	EA	TCRN-4242-LJSNDN2 / Jive,Tbl,Rd,Lam,42"x42",Eb3,Std,Co:none,Disc,N,20"h OPTIONS H-KR Phantom Ecru GRD B HP-KR Phantom Ecru GRD A TR-F Black GRD A	\$510.69	\$510.69
3	2.00	EA	TYRA-3672-LJSN / Cultivate,Rect,36DX72W,LAM,EB3,Std core,no cutout OPTIONS H-KR Phantom Ecru GRD B HP-KR Phantom Ecru GRD A	\$201.00	\$402.00
4	2.00	EA	TYBA-3672-NNNNNG7A / Cultivate,Base Only,36DX72W,Gld,39.5H,Ptd OPTIONS TR-F Black GRD A	\$709.44	\$1,418.88
5	1.00	EA	1-0273 / Surcharge	\$179.94	\$179.94
				subtotal	\$4,069.26
				sales tax	\$0.00
				total	\$4,069.26

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QUOTE GRAND TOTAL

CUSTOMER SIGN OFF		GRAND TOTAL
CREDIT CARD SERVICE FEE: A 3% service fee will be charged on orders over \$5000.		subtotal \$4,529.26
*****Quoted prices are subject to tariff surcharges*****		sales tax \$0.00
		total \$4,529.26

Authorized Signature

Accepted Date

Print Name



DBI TERMS AND CONDITIONS:

CANCELLATION & CHANGES: This Contract cannot be cancelled except by mutual written consent. In the event of agreed cancellation or change, a restocking charge may be assessed. It is further agreed that these terms & conditions of sale are part of & binding as terms of the contract. All requests for changes in quantity or specification shall be delivered to the Seller in writing.

COST OF ENFORCEMENT: Buyer agrees to reimburse Seller for all costs & expenses (including without limitation reasonable attorney's fees) incurred by Seller enforcing rights or remedies hereunder. NOTE: If additional endorsements on Certificate of Insurance beyond the contract between end user & MOS are required, an additional fee of \$250.00 per endorsement may be incurred.

CREDITS OF PAYMENT TERMS: Buyer hereby authorizes Seller to obtain such credit reports, financial information or other information (collectively "Credit Information") as Seller may request, including, without limitation, Credit Information from any financial institutions or others having a business relationship with the Buyer ("Credit References"). Buyer hereby authorizes any Credit References to answer Seller's inquiries & provide such Credit Information & documentation as Seller may request. Seller reserves the right to reject any order, or to require additional or alternate payment or other terms with respect to any order, where Seller is not satisfied, in its sole discretion, with the Credit Information. Further, & without limitation, where Seller becomes aware of any fact or thing which may impact the Buyer's credit worthiness or ability to timely pay Seller's accounts, Seller may, in its sole discretion, & without liability, stop any work in progress until such time as the Buyer provides payment assurances which are satisfactory to Seller, in its sole discretion. The Buyer hereby releases & holds Seller harmless for any inconvenience whatsoever, caused by any temporary or permanent withdrawal or restriction or credit privileges hereunder, or the enforcement of any of the provisions contained in this paragraph.

CUSTOMER STORAGE OF DIRECT SHIPPED MERCHANDISE: The Buyer will provide safe & adequate storage. Seller shall be entitled to bill Buyer for all amounts incurred by Seller for double handling, product movement, lifting, hoisting, trash removal & any other resulting charges. If the space provided is inadequate, in Seller's absolute discretion, & requires excessive sorting & storage cost, such excess cost will be reimbursed by the Buyer. If the space provided is inconveniently located or on another floor, the extra cost of transporting to & from storage will be reimbursed by Buyer. If the merchandise must be moved due to progress of other trades or for any other reason, the extra cost of such moving will be reimbursed by the Buyer. Such costs shall be calculated by multiplying the extra time incurred by Seller's employee(s) by their standard hourly rate. If security is required, such shall be arranged by & paid for by the Buyer.

DAMAGE OR LOSS: After arrival at the site, all loss or damage, including, but not limited to loss or damage caused by weather, other trades (such as painting or plastering), fire or other elements, shall be the responsibility of the Buyer, & the Buyer agrees to hold the Seller harmless from all such loss or damage. Fire, Tornado, Flood & other insurance at the site will be provided & paid for by the Buyer. All sales are F.O.B. manufacturer unless otherwise agreed. Applicable sales taxes are not included unless noted.

DEFAULT: If Buyer fails to pay the Seller within normal payment terms, or if the Buyer breaches any other provisions hereof, Buyer shall be deemed to be in default under this agreement. All unpaid amounts due Seller shall at Seller's option become immediately due & payable. In addition, Buyer agrees to pay Seller interest of one & one-half percent (1.5%) per month on the unpaid balance until the balance has been paid in full. Upon Buyer's default Seller shall have all the rights & remedies of a secured party under the Uniform Commercial Code, as shall be in effect at the time, & any other applicable laws, including the right to recover any delinquent payments & penalties.

DEPOSIT: The Buyer agrees to pay a deposit upon approval of the order. Product balance is due upon product receipt. Any installation or design service charges will be invoiced separately after installation is complete.

NO MODIFICATIONS: No modifications, amendment, supplement, waiver to termination to this agreement, or any other provision hereof, will be effective except by written instrument signed by a duly authorized representative of the Buyer & the President of Seller.

PARTIAL DELIVERIES: Seller reserves the right to make delivery in installments. All such installments shall be separately invoiced & paid for when due without regard to subsequent deliveries. Delay in delivery of any installment shall not relieve Buyer of its obligation to accept remaining deliveries.

PRICES: Prices quoted are computed from the current factory price list & are subject to change. Prices quoted are good for thirty (30) days from the date of quotation unless otherwise noted.

PURCHASE MONEY SECURITY INTEREST: To secure full payment & performance of Buyer's obligations to Seller. Buyer hereby grants to Seller, as secured party a purchase money security interest in all the merchandise sold herein & in any proceeds, thereof & any present & future attachments or addition thereto. Buyer (Debtor) agrees that this contract shall act as a security agreement providing Seller a security interest in the goods sold (equipment & office furniture). Buyer hereby authorizes Seller to execute & file a financing statement sufficient to perfect Seller's security interest in the office furniture & equipment purchased by Buyer & set forth more fully on the Purchase Order attached hereto. Buyer also agrees to execute any further documents deemed necessary by Seller to perfect the security interest granted hereunder.

RECEIPT: Buyer or Buyer's Representative must be present at the time of delivery of goods to sign for & acknowledge correctness of count & condition of goods being delivered.

SPECIAL PACKAGING OR HANDLING: If special packaging or handling is required it will be subject to extra charges.

STORAGE BY SELLER: Merchandise held in Seller's warehouse at the Buyer's request may be assessed handling & storage charges at a rate of \$ TBD per day.

TITLE & FREIGHT CLAIMS: Title to the subject merchandise will pass from the Seller to the Buyer when the goods are identified & invoiced to the Buyer.

WARRANTY: All furniture warranted by the manufacturer to be free from defects in materials or workmanship. No further warranties are made by Seller.

This agreement shall be governed by the laws of the State of Michigan. Buyer agrees to enter into binding arbitration at the request of the Seller.

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DEPOSIT INVOICE

2841-33141-0

Due Upon Receipt
8/7/2026

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Install To / End User

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PROJECT #	SALESPERSON	QUOTE NAME	PROJECT NAME
2841	Kimberly Balsis	TU - Student Lounge Tables	ELPS HS ADMIN OFFICES AND CAFETERIA

Deposit Details Summarized by Phase

Option	Phase	Price	Tax	Total	Deposit Amount
TU - Student Lounge Tables	STUDENT LOUNGE	\$4,069.26	\$0.00	\$4,069.26	\$0.00
		\$4,069.26	\$0.00	\$4,069.26	\$0.00
TU - Student Lounge Services	Services	\$460.00	\$0.00	\$460.00	\$0.00
		\$460.00	\$0.00	\$460.00	\$0.00
Total		\$4,529.26	\$0.00	\$4,529.26	\$0.00

Order Total	\$4,529.26
Sales Tax	\$0.00
Total	\$4,529.26
0% Deposit Due	\$0.00