

Board of Education

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Heather Gutierrez Superintendent

Capitan Municipal Schools

519 Smokey Bear Blvd.

Capitan, NM 88316

575-354-8500

www.capitantigers.org

CAPITAN MUNICIPAL SCHOOLS BOARD OF EDUCATION

AGENDA ITEM EXECUTIVE SUMMARY

1. Board Meeting Date: September 21, 2026
2. Item Title: V.B.4 Approval of purchase of Stryker Sync Badge communication devices for all district employees from Vocera Communications, Inc. in the amount of \$90,256.
3. Name of Presenter: H. Gutierrez, Superintendent
4. This item is for: XX Action ___ Consent Agenda ___ Discussion ___ Report/Information
5. Proposed Motion (Action Items Only): I move that we approve the payment to Vocera Communications Inc., in the amount of \$90,256.
6. Executive Summary: Please see attached.



Vocera Communications, Inc.
P.O. Box 809087
Chicago, IL 60680-9087
T (408) 882-5600 F (408) 882-5601

Quote Number
Quote Created Date
Quote Expiration Date
Quote Prepared by
Phone
Cell
Email

JACELYNN-946683-006
August 31, 2026
November 30, 2026
Jacelynn Laws
jacelynn.laws@stryker.com

Customer Quotation

Subject to Additional Terms & Conditions contained below

Customer Name
Company Name
Street Address
City, State Zip
Phone / Fax
Email

Capitan School District
519 Smokey Bear Blvd.
Capitan, New Mexico 88316
/

Quote Description
Vocera Support Services

Capitan- Syncbadge
Premier

Qty	Product SKU	Product Description	Unit Price	Extended Price
Vocera Software				
110	225-04503	Vocera Standard Bundle, New Mkts. (Per User)	\$277.00	\$30,470.00
1	900-04165	Software License, Vocera Platform	\$0.00	\$0.00
1	900-01606	Vocera Messaging License, New Mkts. (Per User) (1-75)	\$216.00	\$216.00
8,000	000-00202	Price Adjustment - Software	\$1.00	\$8,000.00
			Vocera Software Subtotal	USD \$22,686.00
Hardware / Equipment				
110	220-07100	B7000, Sync Badge with 1-Year Warranty	\$421.00	\$46,310.00
166	230-07200	B7000, Battery	\$67.00	\$11,122.00
110	230-01930	V5000/B7000/C1000 Single Charger Cable with Plug, Universal	\$44.00	\$4,840.00
7	230-07300	B7000, Charger, 8-Bay, Universal	\$0.00	\$0.00
1	225-02553	Engage, 1U Appliance E3-1275	\$4,269.00	\$4,269.00
18,000	000-00201	Price Adjustment - Hardware	\$1.00	\$18,000.00
			Hardware / Equipment Subtotal	USD \$48,541.00
Software Maintenance & Support Services				
110	225-04506	Vocera Standard Support, Standard Bundle, New Mkts. (Per User)	\$75.19	\$8,271.00
1	920-04244	Vocera Standard Support, Messaging License, Add-on, New Mkts. (Per User)	\$52.00	\$52.00
1	920-04133	Vocera Platform, Standard Support, 1u Appliance	\$1,206.00	\$1,206.00
2,500	000-00203	Price Adjustment - Maintenance	\$1.00	\$2,500.00
			Software Maintenance & Support Services Subtotal	USD \$7,029.00
Professional Services and Extended Warranty				
12,000	225-02634	Bundled Services, Workflow, Implementation and Training Services	\$1.00	\$12,000.00
			Professional Services and Extended Warranty Subtotal	USD \$12,000.00
TOTAL SYSTEM			USD \$90,256.00	

Note: Prices are in USD \$ and Exclude Taxes and Freight.

Note: Please Reference the Vocera Quote Number on your Purchase Order.

Note: If Professional Services are ordered, please refer to "Billing Practices" in your Engagement Letter for travel expense information.

Notes:

This quote includes the Sync Badge 8-8-8Bay promotion, and the orders must be shipped by December 27th, 2026.

Quote subject to Stryker final approval.

Quote reflects 1 year of software support and maintenance.

Quote reflects 1 year of hardware warranty.

Quote reflects Standard support and not Premier.

Quote reflects Stryker marketing partnership.

Quote does not include freight nor does it reflect the BCU (laptop to download software and configure badges), router, and Windows server for analytics that the customer agrees to provide.

If determined customer needs an Sessions Border Controller (SBC) through their telephony vendor to integrate with Vocera, customer's telephony vendor will quote and supply the SBC.

If deploying virtualized server environment for Platform 6.x, customer will provide a Linux-capable box and virtualize their environment via HyperV or VMWare.



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Professional Services will be provided through NeTeam, a 3rd party contractor.



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Capitan, New Mexico 88316
/

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Vocera Support Services

Capitan- Syncbadge
Premier

Terms and Conditions

1. Purchase orders should include (i) the Quote Number above; (ii) applicable details of each item ordered (e.g., quantity and SKU); (iii) confirmation of price; (iv) requested shipment date; (v) ship-to address; and (vi) bill-to address. Vocera reserves the right to decline orders received after the Quote Expiration Date. Professional services are subject to a separate engagement letter or statement of work.
2. This Customer Quotation is governed by the contractual provisions applicable to the corresponding products and services offered in this quotation and Customer's geographic region. These contractual provisions (including, without limitation, **Ex Works Origin** shipment terms and **Net 30** payment terms) and further explanatory information are available at www.vocera.com/legal. However, the provisions of a fully executed Master Purchase Agreement or other superseding document applicable to all quoted products and services prevail over such posted provisions.