

FY27 Chromebook Vendor Quote Bid Matrix

Metric / Criterion	Insight Public Sector	Trafera	Unique Software	Bluum	CDW-G	Vivacity Tech	PDS / Peller	ByteSpeed
VENDOR EVALUATION & SCORING (100 PTS)								
Maximum useful quantity (35)	35	35	25	30	28	25	25	20
Complete five-year cost / financial margin (25)	25	23	24	23	23	25	23	24
Bid completeness / executability (20)	20	18	20	18	17	16	20	18
Commercial price assurance / Board-order timing (10)	10	10	10	10	10	8	10	9
Contract / financing documentation readiness (10)	10	7	10	8	6	5	10	9
TOTAL SCORE	100	93	89	89	84	79	88	80
PROPOSAL DOCUMENTATION								
VENDOR PROPOSAL	proposal	proposal	proposal	proposal	proposal	proposal	proposal	proposal
DEVICE ALLOCATION								
HP Fortis G1M 4GB/32GB Kompanio 520	650	613	520	561	548	520	520	485
UNIT PRICING BREAKDOWN								
Chromebook Cost	\$189.14	\$199.00	\$237.27	\$227.27	\$221.22	\$230.00	\$237.75	\$265.00
License Cost	\$30.02	\$32.00	\$30.34	\$29.88	\$32.00	\$32.00	\$31.16	\$33.00
Chromebook + license / unit	\$219.16	\$231.00	\$267.61	\$257.15	\$253.22	\$262.00	\$268.91	\$298.00
Cart/unit	\$1,227.49	\$1,139.00	\$1,201.60	\$982.00	\$1,621.00	\$899.00	\$1,200.00	\$1,200.00
Freight / delivery	Freight \$1,543.75	Liftgate \$125	Freight \$0	Shipping \$0	Shipping \$0	S&H \$1,425	Shipping \$0	not itemized
TOTAL PURCHASE COST								
Purchase total	\$150,135.20	\$147,423.00	\$145,165.20	\$149,171.15	\$146,869.56	\$142,160.00	\$145,833.20	\$150,530.00
MULTI-YEAR FINANCING TERMS								
Annual payment	\$34,347.93	\$34,997.00	\$34,577.95	\$34,406.33	\$34,781.00	\$33,645.00	\$34,810.00	\$34,730.28
Number of Years	5	5	5	5	5	5	5	5
Other required cash included in 5-year total	\$1.00	\$0.00	\$149.50	\$2,867.19	\$800.00	\$1.00	\$295.00	\$76.00
Other Cash Description	\$1 buyout	None — nominal \$1 not collected	\$149.50 origination fee	Refundable security deposit	\$799 documentation fee + \$1 buyout	\$1 buyout; security deposit waived	\$295 UCC/documentation fee; nominal \$1 not collected	\$75 documentation fee + \$1 buyout
5-Year Ownership Cost	\$171,740.65	\$174,985.00	\$173,039.25	\$174,898.84	\$174,705.00	\$168,226.00	\$174,345.00	\$173,727.40