



PROPOSAL

Date: July 30, 2026
To: Elk Rapids Public Schools
Attn: Rich Hopkins
From: Mac McAdams
Project: Elk Rapids Public Schools – Elk Rapids, MI
Transportation Garage Boiler Replacement

Estimate No.: EM-26-0191

John E. Green Company ("JEG") proposes to perform the scope of work described below for the Project. This Proposal includes applicable taxes – see below.

TOTAL BASE BID: \$ 61,525.00

JEG's scope of work **includes** the following:

1. Per specifications by Rich Hopkins
2. HVAC
 - a. Demo and remove existing boilers
 - b. Relocate existing Aerco boilers from Elk Rapids High School to Transportation Garage
 - c. Install Aerco boilers, furnished by owner
 - d. Furnish and install pipe, valve, and fittings to connect Aerco Boilers
 - e. Insulation
 - f. Equipment start-up
 - g. CSD-1 testing
3. State Permits
4. Field coordination

JEG's scope of work **excludes** all other work not specifically included above, including but not limited to, the following:

1. Engineering or delegated design
2. Site work
3. Plumbing demolition
4. Concrete work – scanning, cutting, removal, replacement

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Piping
Plumbing
Fire Suppression
Design Build
Fabrication
HVAC
Service

5. Excavation and backfill
6. Fire Protection
7. Painting
8. Structural steel work
9. Electrical work
10. Premium time labor
11. Seismic restraints
12. Water, sewer, or gas service, assessment, or fees
13. Temporary services or fees
14. Toilet accessories
15. Architectural work, cut and patch of floors, walls, ceilings, and roofs
16. Hazardous material identification, testing, abatement, or disposal
17. Undisclosed site conditions
18. Performance and payment bonds

Clarifications:

1. All isolation valves are assumed to be in good working order. Any repairs or replacements will be performed at current time and material rates.
2. This Proposal assumes that the existing materials, equipment, structure, and utilities are properly sized, in good mechanical condition, and have sufficient capacity to handle the new intended loads. Any upgrades or existing utility relocations will require Customer approval before proceeding on a time and material basis or as additionally quoted.
3. This Proposal and Agreement price shall be adjusted to reflect any increases in JEG's costs resulting from changes in customs duties, tariffs, or other government-imposed fees that impact the performance of the Work. Such increases will be passed through to the Customer on a cost-plus basis, including a reasonable markup for overhead and profit. Additionally, JEG shall be entitled to a reasonable extension of time for any scheduling impacts resulting from these changes. JEG will make reasonable efforts to provide the Customer with written notice of any such cost increases or schedule impacts as soon as practicable. Upon request, JEG shall furnish supporting documentation substantiating the adjustments. The price and/or schedule adjustment shall take effect as of the date specified in JEG's written notice to the Customer. The parties shall execute a Change Order to formalize these adjustments.

Tax:

1. For taxable projects, applicable taxes have been included in this Proposal.
2. For non-taxable projects, no sales tax has been included in this Proposal. For partially taxable projects, partial sales tax has been included in this Proposal. Both non-taxable and partially taxable projects require the Customer to issue a valid States Sales and Use Tax exemption certificate to receive the tax exemption. If this certificate is not provided to JEG prior to Contract award, full state sales and use tax will be added to the Proposal and Contract prior to acceptance.



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This Proposal is subject to JEG's Customer Terms and Conditions which are incorporated by reference and accessible at www.johngreen.com. Please contact us if you have any questions regarding this Proposal.

Thank you for your consideration.