



## SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

### Agenda Item Summary

Meeting Date: September 21, 2026

Agenda Section: Consent

Agenda Item Title: Approval of Veeam Software Upgrade and Deployment of Object First Immutable Storage for Districtwide Virtual Machine Backup and Ransomware Protection

From: Dr. Jennifer Gutierrez, Deputy Superintendent

Additional Presenters if Applicable: Armando Ontiveros, Director of Technology

Description: Administration recommends approving the contract to upgrade the district's Veeam software and deploy Object First hardware to establish an immutable, ransomware-proof backup system for virtual servers.

Historical Data: Ransomware poses a major threat to K-12 school districts. The district's legacy backup system lacks automated immutability required by CISA and NIST frameworks. Integrating Object First with Veeam resolves these security gaps, ensures rapid recovery during a cyber incident, and fulfills key requirements for cyber insurance coverage.

Recommendation: Administration recommends approval of the software upgrade and hardware deployment agreement for Veeam Backup & Replication and Object First immutable object storage solution.

Funding Budget Code and Amount: 199 E 53 6395 00 929 0 99 0 00 - \$74,308.00

Goals: Goal 1: SSAISD will engage all students with a high-quality, research-based curriculum to achieve academic growth and excellence.

Goal 5: SSAISD will ensure all students graduate prepared for college, the workforce, or military service through real-world learning experiences.

## 155279 v3 - VEEAM Licenses and Object First Storage Solution

Quote #155279 v3

**Prepared For:**

**South San Antonio Independent School District**

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**RTI**

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**Date Issued:**

**08.11.2026**

**Expires:**

**09.30.2026**

**Contract:** TIPS Contract# 260105

| VEEAM & Object First 36TB Solution   |                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Price       | Qty | Ext. Price  |
|--------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-----|-------------|
| <b>VEEAM Licenses</b>                |                                                                                                                                                                                                                                                                                                                                                                                                                                                       |             |     |             |
| V-FDNLVUL-1S-PE3MG-10                | <b>SIMPLE MIGRATION FROM VEEAM DATA PLATFORM FOUNDATION ENTERPRISE TO VEEAM DATA PLATFORM FOUNDATION UNIVERSAL LICENSE. INCLUDES ENTERPRISE PLUS EDITION FEATURES.-3 YEARS WITH PRODUCTION SUPPORT. 10 INSTANCE PACK.</b><br>Migrates existing socket licenses to three 10-packs of Veeam Universal Licenses (VUL). Each VUL can be used to back up a physical or virtual server, or alternatively can be used to back up three workstations per VUL. | \$2,326.00  | 3   | \$6,978.00  |
| V-FDNLVUL-0I-SU3AR-00                | <b>VEEAM DATA PLATFORM FOUNDATION UNIVERSAL SUBSCRIPTION LICENSE. INCLUDES ENTERPRISE PLUS EDITION FEATURES. 3 YEARS RENEWAL SUBSCRIPTION UPFRONT BILLING &amp; PRODUCTION (24/7) SUPPORT. 10 INSTANCE PACK.</b><br>Extends subscription of VULs for 3 years from processing date of purchase.                                                                                                                                                        | \$4,529.00  | 1   | \$4,529.00  |
| <b>Object First Storage Solution</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                       |             |     |             |
| OB136-S5                             | <b>36TB Unit Standard Service and Support 5 YR NBD HW Service and 5 YR 24x365 support</b>                                                                                                                                                                                                                                                                                                                                                             | \$55,993.00 | 1   | \$55,993.00 |
| <b>RTI Implementation Services</b>   |                                                                                                                                                                                                                                                                                                                                                                                                                                                       |             |     |             |



| VEEAM & Object First 36TB Solution |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Price      | Qty | Ext. Price         |
|------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----|--------------------|
| RTI-ENG-SVS                        | <b>RTI Professional Services</b><br><b>High-level tasks that need to be performed:</b> <ul style="list-style-type: none"> <li>• Installation of all proposed hardware</li> <li>• Firmware and OS installation on used server provided the customer.</li> <li>• Initialization of included backup storage systems</li> <li>• Installation of VEEAM software</li> <li>• Creat of basic VEEAM jobs</li> <li>• Remote follow-up - Health Check, Knowledge Transfer</li> </ul> <b>Hours and Travel</b><br><p>Weekdays, 8 am- 5 pm local time. Any after hours or weekend work must be approved at the discretion and availability of RTI Engineering.</p> <p>Both On-site and Remote Services included</p> <p>Reasonable travel expenses included in quote price</p> <b>Customer Responsibilities</b> <ul style="list-style-type: none"> <li>• Customer to provide appropriate Microsoft licenses</li> <li>• Customer to provide required network and authentication information required for deployment.</li> </ul> | \$6,808.00 | 1   | \$6,808.00         |
| Subtotal:                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |            |     | <b>\$74,308.00</b> |

| Quote Summary                      | Amount             |
|------------------------------------|--------------------|
| VEEAM & Object First 36TB Solution | \$74,308.00        |
| Total:                             | <b>\$74,308.00</b> |

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.