



La Joya Independent School District

Board Agenda Item Submission

Board of Education Meeting: September 16, 2026

District Priority: Priority 5 - Operational Excellence and Financial Stability

Agenda Category: Consent Item

Item Title: Approval of Lightspeed Alert Student Safety Monitoring System through Purchasing Cooperative

BACKGROUND:

Lightspeed Alert is designed to provide an additional layer of student safety by monitoring activity on District-managed devices and identifying potential indicators of self-harm, violence, bullying, and other safety concerns. Alerts can be reviewed by authorized District personnel to determine the appropriate response.

RATIONALE:

Lightspeed Alert will enhance the District's ability to identify and respond to potential student safety concerns. The system uses technology-based monitoring and alerts to help designated District personnel identify concerning online activity and provide timely intervention and support.

BUDGET:

<i>Cost</i>	<i>Funding Source</i>	<i>Vendor</i>
\$82,600.00	199-12-6396-00-887-7-99-053	Insight Public Sector Chandler, AZ
<i>Purchasing Mechanism</i>	<i>Additional Documentation</i>	
DIR-CPO-4877/Quotes Attached	Quotation Documentation	

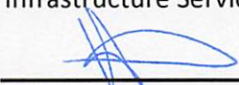
RECOMMENDATION:

Administration recommends approval

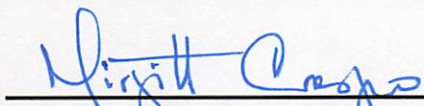
Initiated by:


Dr. Juan Salazar, Director of Network Computer Infrastructure Services

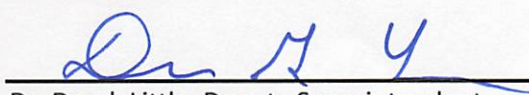
Reviewed by:


Haissam Mayasi, Chief Technology Officer

**BF&AS
Reviewed by:**


Mirgitt Crespo, Chief of Business, Finance & Administrative Services

**Executive
Cabinet**

Review by: 
Dr. Derek Little, Deputy Superintendent

**Approved for Submission
to the Board of Education:**


Dr. Marcey Sorensen
Superintendent of Schools



INSIGHT PUBLIC SECTOR, INC.
2701 E INSIGHT WAY
CHANDLER AZ 85286-1930
Tel: 800-467-4448

Account name: 10426082

LA JOYA INDEPENDENT SCHOOL DISTRICT
201 E EXPRESSWAY 83
LA JOYA TX 78560-4001

SHIP-TO

LA JOYA INDEPENDENT SCHOOL DISTRICT
41609 W EXPRESSWAY 83
LA JOYA TX 78560

We deliver according to the following terms:

Payment Terms : Net 30 days
Ship Via : Electronic Delivery
Terms of Delivery : FOB DESTINATION
Currency : USD

Quotation

Quotation Number : [0229644721](#)
Document Date : 22-JUL-2026
PO Number :
PO Release : LIGHTSPEED DIGITAL INSIGHT RENEWAL
Sales Rep : Gabriel Sagredo
Email : GABRIEL.SAGREDO@INSIGHT.COM
Phone :
Sales Rep 2 : Jason Sawyers
Email : JASON.SAWYERS@INSIGHT.COM
Phone : +14803667154

Material	Material Description	Quantity	Unit Price	Extended Price
SEB-BNDL-1	Lightspeed Systems Safety and Engagement Bundle - Subscription license - 1 license Coverage Dates: 23-SEP-2026 - 22-SEP-2027 STATE OF TEXAS DIR CYBERSECURITY PRODUCTS AND SERVICES(# DIR-CPO-4877) MSRP: 11.20 Discount: 73.661%	28,000	2.95	82,600.00
Product Subtotal				82,600.00
TAX				0.00
Total				82,600.00

Thank you for choosing Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

Gabriel Sagredo

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JASON.SAWYERS@INSIGHT.COM
Fax 4807606232

Insight Global Finance has a wide variety of flexible financing options and technology refresh solutions. Contact your Insight representative for an innovative approach to maximizing your technology and developing a strategy to manage your financial options.



Customer Quote

Quote #: Q-343572

Date: 21 Aug 2026

Account Manager	Account Manager Email	Terms
Michael Roddey	mroddey@lightspeedsystems.com	Net 30

QUOTE VALID 30 DAYS FROM QUOTE DATE

Customer	Customer Contact	Customer Email
La Joya Independent School District	Ramon Garcia	r.garcia35@lajoyaisd.net

Billing Address	Customer Address
PO Box 6669 Portland, Oregon 97228	201 E. Expressway 83 La Joya, Texas 78560

Please remit purchase orders to orders@lightspeedsystems.com

TIPS #: 260105

Qty	SKU	Item	Start Date	End Date	Unit Price	TOTAL
28,000	SEB-BNDL-1	Lightspeed Safety & Engagement Bundle Includes Lightspeed Alert™ with Human Review & Digital Insight	9/23/2026	9/22/2027	USD 3.20	USD 89,600.00
TOTAL:						USD 89,600.00

By issuing a Purchase Order in response to this Quote, Customer acknowledges and agrees that the products and services described herein shall be governed exclusively by Lightspeed's Terms of Use, available at <http://www.lightspeedsystems.com/terms-of-use/>. In the event of any conflict or inconsistency between the Terms of Use and any other terms and conditions, the Terms of Use shall prevail and control.

Prices shown do not include any applicable taxes. Any such taxes are the responsibility of Customer.

This is not an invoice.