MACOMB COMMUNITY COLLEGE 14500 Twelve Mile Road, Warren, MI 48088

ACTION REPORT: Donations

EXECUTIVE SUMMARY – November 30, 2015

Summary:

Fundraising Goal: \$2,000,000 Raised YTD (11/30/15): \$ 694,946

_(excludes gifts in-kind)

Amount To Goal: \$1,305,054

Category		Actual YTD		Actual YTD	
Major Gifts (>\$5,000)	Category	2016	Goal 2016	2015	Actual FY15
Corporate Gifts \$105,000 \$100,000 \$15,000 \$95,000 \$128,600 Total Major Giving \$215,000 \$737,500 \$113,000 \$223,600 Planned Gifts (Realized) \$37,750 \$0 \$113,000 \$223,600 Ranual Giving \$23,000 \$95,000 \$113,500 \$182,245 Annual Giving \$23,000 \$95,000 \$111,350 \$41,700 Special Events \$17,140 \$65,000 \$3,477 \$18,529 Corporate Gifts \$18,251 \$0 \$21,580 \$53,679 Other Appeals/Programs \$78,404 \$252,500 \$65,059 \$231,791 Total Annual Giving \$136,795 \$412,500 \$101,466 \$345,699 Foundation/Grants \$48,500 \$350,000 \$114,350 \$1,253,799 Total Cash Received \$438,045 \$1,500,000 \$511,061 \$2,005,343 Other Giving Pledges* \$106,901 \$0 \$1,094,331 \$163,536 Gifts In-Kind \$68,090 \$0 \$62,537 \$165,930 New Planned Gifts (unrealized) \$150,000 \$500,000 \$0 \$700,000 Total Amount Raised \$763,036 \$2,000,000 \$1,667,929 \$3,034,809 Prior Fiscal Year Giving Pledge Payments from Pledge Payments from		(as of 11/30/15)		(as of 11/30/14)	
Corporate Gifts \$105,000 \$100,000 \$15,000 \$95,000 \$128,600 Total Major Giving \$215,000 \$737,500 \$113,000 \$223,600 Planned Gifts (Realized) \$37,750 \$0 \$113,000 \$223,600 Ranual Giving \$23,000 \$95,000 \$113,500 \$182,245 Annual Giving \$23,000 \$95,000 \$111,350 \$41,700 Special Events \$17,140 \$65,000 \$3,477 \$18,529 Corporate Gifts \$18,251 \$0 \$21,580 \$53,679 Other Appeals/Programs \$78,404 \$252,500 \$65,059 \$231,791 Total Annual Giving \$136,795 \$412,500 \$101,466 \$345,699 Foundation/Grants \$48,500 \$350,000 \$114,350 \$1,253,799 Total Cash Received \$438,045 \$1,500,000 \$511,061 \$2,005,343 Other Giving Pledges* \$106,901 \$0 \$1,094,331 \$163,536 Gifts In-Kind \$68,090 \$0 \$62,537 \$165,930 New Planned Gifts (unrealized) \$150,000 \$500,000 \$0 \$700,000 Total Amount Raised \$763,036 \$2,000,000 \$1,667,929 \$3,034,809 Prior Fiscal Year Giving Pledge Payments from Pledge Payments from	Major Gifts (>\$5,000)				
Individuals		\$105,000	\$100,000	\$15,000	\$95,000
Total Major Giving \$215,000 \$737,500 \$113,000 \$223,600 Planned Gifts (Realized) \$37,750 \$0 \$182,245 \$182,245 Annual Giving Sponsorships \$23,000 \$95,000 \$11,350 \$41,700 Special Events \$17,140 \$65,000 \$3,477 \$18,529 Corporate Gifts \$18,251 \$0 \$21,580 \$53,679 Other Appeals/Programs \$78,404 \$252,500 \$65,059 \$231,791 Total Annual Giving \$136,795 \$412,500 \$101,466 \$345,699 Foundation/Grants \$48,500 \$350,000 \$114,350 \$1,253,799 Total Cash Received \$438,045 \$1,500,000 \$511,061 \$2,005,343 Other Giving Pledges* \$106,901 \$0 \$1,094,331 \$163,536 Gifts In-Kind \$68,090 \$0 \$62,537 \$165,930 New Planned Gifts (unrealized) \$150,000 \$500,000 \$0 \$700,000 Total Amount Raised \$763,036 \$2,000,000 \$1,667,929 \$3,034,809 Prior Fiscal Year Giving Pledge Payments from Ple					
Planned Gifts (Realized)		<u> </u>			
Sponsorships \$23,000 \$95,000 \$11,350 \$41,700					
Special Events \$17,140 \$65,000 \$3,477 \$18,529 Corporate Gifts \$18,251 \$0 \$21,580 \$53,679 Other Appeals/Programs \$78,404 \$252,500 \$65,059 \$231,791 Total Annual Giving \$136,795 \$412,500 \$101,466 \$345,699 Foundation/Grants \$48,500 \$350,000 \$114,350 \$1,253,799 Total Cash Received \$438,045 \$1,500,000 \$511,061 \$2,005,343 Other Giving Pledges* \$106,901 \$0 \$1,094,331 \$163,536 Gifts In-Kind \$68,090 \$0 \$62,537 \$165,930 New Planned Gifts (unrealized) \$150,000 \$500,000 \$0 \$700,000 Total Amount Raised \$763,036 \$2,000,000 \$1,667,929 \$3,034,809 Prior Fiscal Year Giving Pledge Payments from Pl	Annual Giving			,	
Special Events \$17,140 \$65,000 \$3,477 \$18,529 Corporate Gifts \$18,251 \$0 \$21,580 \$53,679 Other Appeals/Programs \$78,404 \$252,500 \$65,059 \$231,791 Total Annual Giving \$136,795 \$412,500 \$101,466 \$345,699 Foundation/Grants \$48,500 \$350,000 \$114,350 \$1,253,799 Total Cash Received \$438,045 \$1,500,000 \$511,061 \$2,005,343 Other Giving Pledges* \$106,901 \$0 \$1,094,331 \$163,536 Gifts In-Kind \$68,090 \$0 \$62,537 \$165,930 New Planned Gifts (unrealized) \$150,000 \$500,000 \$0 \$700,000 Total Amount Raised \$763,036 \$2,000,000 \$1,667,929 \$3,034,809 Prior Fiscal Year Giving Pledge Payments from Pl	Sponsorships	\$23,000	\$95,000	\$11 350	\$41 700
Corporate Gifts Other Appeals/Programs \$18,251 \$78,404 \$0 \$252,500 \$21,580 \$65,059 \$231,791 Total Annual Giving Foundation/Grants \$136,795 \$48,500 \$412,500 \$350,000 \$101,466 \$14,350 \$345,699 Total Cash Received \$48,500 \$350,000 \$114,350 \$1,253,799 Other Giving Pledges* Gifts In-Kind New Planned Gifts (unrealized) \$106,901 \$0 \$1,094,331 \$163,536 New Planned Gifts (unrealized) \$150,000 \$500,000 \$0 \$700,000 Total Amount Raised \$763,036 \$2,000,000 \$1,667,929 \$3,034,809 Prior Fiscal Year Giving			. ,		
Other Appeals/Programs \$78,404 \$252,500 \$65,059 \$231,791 Total Annual Giving \$136,795 \$412,500 \$101,466 \$345,699 Foundation/Grants \$48,500 \$350,000 \$114,350 \$1,253,799 Total Cash Received \$438,045 \$1,500,000 \$511,061 \$2,005,343 Other Giving Pledges* \$106,901 \$0 \$1,094,331 \$163,536 Gifts In-Kind \$68,090 \$0 \$62,537 \$165,930 New Planned Gifts \$150,000 \$500,000 \$0 \$700,000 Total Amount Raised Prior Fiscal Year Giving Pledge Payments from					
Total Annual Giving \$136,795 \$412,500 \$101,466 \$345,699 Foundation/Grants \$48,500 \$350,000 \$114,350 \$1,253,799 Total Cash Received \$438,045 \$1,500,000 \$511,061 \$2,005,343 Other Giving \$106,901 \$0 \$1,094,331 \$163,536 Gifts In-Kind \$68,090 \$0 \$62,537 \$165,930 New Planned Gifts (unrealized) \$150,000 \$500,000 \$0 \$700,000 Total Amount Raised \$763,036 \$2,000,000 \$1,667,929 \$3,034,809 Prior Fiscal Year Giving Pledge Payments from					
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Total Cash Received \$438,045 \$1,500,000 \$511,061 \$2,005,343					
Other Giving Pledges* \$106,901 \$0 \$1,094,331 \$163,536 Gifts In-Kind \$68,090 \$0 \$62,537 \$165,930 New Planned Gifts \$150,000 \$500,000 \$0 \$700,000 Total Amount Raised \$763,036 \$2,000,000 \$1,667,929 \$3,034,809 Prior Fiscal Year Giving Pledge Payments from Pledge Payments from \$1,094,331 \$1,094,331 \$163,536 \$165,930 \$165,930 \$165,930 \$10,000,000 \$1,000,000	Total Cash Received	\$438,045			
Pledges* \$106,901 \$0 \$1,094,331 \$163,536 Gifts In-Kind \$68,090 \$0 \$62,537 \$165,930 New Planned Gifts (unrealized) \$150,000 \$500,000 \$0 \$700,000 Total Amount Raised \$763,036 \$2,000,000 \$1,667,929 \$3,034,809 Prior Fiscal Year Giving Pledge Payments from Pledge Payments	Oth or Civilian				
Gifts In-Kind New Planned Gifts (unrealized) Total Amount Raised Prior Fiscal Year Giving Pledge Payments from \$68,090 \$0 \$62,537 \$165,930 \$700,000 \$\$500,000 \$0 \$700,000 \$\$3,034,809	Other Giving				
New Planned Gifts (unrealized) \$150,000 \$500,000 \$0 \$700,000	Pledges*	\$106,901	\$0	\$1,094,331	\$163,536
(unrealized) \$150,000 \$500,000 \$0 \$700,000 Total Amount Raised \$763,036 \$2,000,000 \$1,667,929 \$3,034,809 Prior Fiscal Year Giving Pledge Payments from	Gifts In-Kind	\$68,090	\$0	\$62,537	\$165,930
Total Amount Raised \$763,036 \$2,000,000 \$1,667,929 \$3,034,809 Prior Fiscal Year Giving Pledge Payments from	New Planned Gifts				
\$763,036 \$2,000,000 \$1,667,929 \$3,034,809 Prior Fiscal Year Giving Pledge Payments from Image: Pledge Payments from P	(unrealized)	\$150,000	\$500,000	\$0	\$700,000
Prior Fiscal Year Giving Pledge Payments from	Total Amount Raised			A 4	
Pledge Payments from		\$763,036	\$2,000,000	\$1,667,929	\$3,034,809
	Prior Fiscal Year Giving				
	Pledge Payments from				
		\$57.817		\$14.550	\$48.327
Pledge Payments from		. ,		. ,	. ,
Employee Giving					
Campaign \$20,768 N/A	Campaign	\$20,768		N/A	
Donor and Giving Information	Donor and Giving Information				
New Donors 319 196 461	New Donors	319		196	461
Returning Donors 527 375 1,248					
Total Donors 846 571 1,709					•
1,100		340	I	J. 1	.,. 00
Board Giving (College and	Board Giving (College and				
Foundation Boards) 40% 100% 53% 87%		40%	100%	53%	87%
Employee Giving 11% 18% 7% 11%		TU /0	10070	0070	

^{*}See detail on page 2

Gifts (\$5,000 and above)

- \$25,000 from Lillian Tegel in memory of Mr. Robert J. Tegel to establish the Robert J. Tegel Endowed Scholarship and the Robert J. Tegel Pathway Fund for Engineering and Advanced Technology
- \$7,500 from Building America's Tomorrow for their Leadership Sponsorship of RET Days 2015
- \$7,000 from Ms. Emily DeMattia to the Macomb Student Success Scholarship
- \$5,000 from Dr. and Mrs. Richard J. Bingham to the Macomb Center for the Performing Arts

Gifts (\$1,000 - \$4,999)

- \$2,000 from Vince & Joe's Gourmet Market to renew the Vince & Joe's Gourmet Market Culinary Scholarship Fund
- \$1,000 from The Paslin Company for their Age of Knowledge Sponsorship for RET Days 2015
- \$1,000 from Mr. John Cencich to renew the Dr. John R. Cencich Award for Academic Excellence
- \$1,000 from The Macomb Kennel Club to the Veterinary Technician Scholarship Fund

New Planned Gifts (Realized)

• \$37,750 from the Estate of Bruce A. Clary to endow the Mulben Memorial Endowed Scholarship in Veterinary Technician Services

*Total Outstanding FY16 Pledges

- \$25,000 grant from The Manufacturing Institute to the Cooper Standard Manufacturing Training for Veterans Fund in Advanced Technology (note: \$25,000 payment has been received (see above); \$25,000 outstanding)
- \$20,080 from the Michigan Council for Arts and Cultural Affairs to the Macomb Center for the Performing Arts
- \$15,000 from The Investment Fund for Foundations to the Robinson Coleman Fund for Veteran and Military Services, to be used as a 1:1 match for the 2015 Foundation Calendar year-end solicitation
- \$15,000 from College for America to establish the College for America Competency-Base Education Fund
- \$10,000 from Dr. and Mrs. Charles D. Eisenman to establish the Dr. Charles and Patricia Eisenman Family Endowed Scholarship
- \$10,000 from Rose and Lawrence C. Page, Sr. Family Charitable Foundation to the Lawrence C. Page, Sr. Endowed Scholarship Fund
- \$3,000 grant from New England Foundation for the Arts to the Macomb Center for the Performing Arts' Presenter Award-Working group Theatre's Out of Bounds
- \$2,500 from Oakland University Macomb County for RET Days Age of Invention Sponsorship for RET Days 2015
- \$2,500 from The Country Inn to the Macomb Center for the Performing Arts and the Lorenzo Cultural Center
- \$1,500 from Shelby Crossing Health Campus to the Macomb Center for the Performing Arts
- \$1,241 from the Anton Art Center to the Lorenzo Cultural Center for the artifact handling workshop
- \$1,000 from Warner, Norcross & Judd LLP for their Chuckle Sponsorship of the 2015 Comedy and Cocktails Gala
- \$80 from Victoria Gubin to the Keith and Vuriel Kohlmann Phi Theta Kappa (PTK) Memorial Endowed Scholarship Fund and the Food for Thought Student Food Pantry

Gifts In-Kind

- Hydraulics support equipment from Eaton Corporation
- Gas card given to the SOS Office from Ms. Jill H. Thomas-Little, valued at \$30
- Welding supplies 1 pallet 1,500 lbs. from Triune Specialty Trailers, valued at \$2,650
- Food during the 2015-16 season at the Macomb Center for the Performing Arts from The Country Inn, valued at \$3,000

RECOMMENDATION OF ADMINISTRATION:

That the donations listed be acknowledged by the College, with thanks.

MCC Foundation December 15, 2015