



**NORTH SLOPE BOROUGH SCHOOL DISTRICT  
M E M O R A N D U M**

**TO:** Qaiyaan Harcharek, President  
Members of the School Board  
**THROUGH:** Pauline Harvey, Superintendent  
**FROM:** Fadil Limani, Chief Financial Officer  
**DATE:** June 29, 2021  
**SUBJECT:** **Contracts over \$10k-Salient Health Solutions LLC**

DocuSigned by:  
*Pauline Harvey*  
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**Memo No: SB21-186**  
(Action Item)

**2020-2025 STRATEGIC PLAN SUMMARY**

**1.5 MULTIPLE PATHWAYS:** Implement career learning and alternative programs expanding educational opportunities that connect students to careers and providing multiple pathways to graduation based on student needs and interests.

**4.1 FACILITIES:** Establish safe, modern and high-performing learning facilities.

**4.2 FINANCIAL STEWARSHIP/MANAGEMENT:** Ensure financial management based on what is best for our students.

**4.5 TECHNOLOGY:** Leverage technology as a tool to facilitate learning, communication and collaboration.

**Issue Summary:**

In accordance with applicable Board policy, contracts and MOA’s \$10,000 or greater require Board approval. BP 3312

**Background:**

The School District has applied for a grant funding opportunity with Rural Utilities Service (RUS) through the U.S. Department of Agriculture (USDA) for the purpose of providing resources District wide to support distance learning.

Rural Development grant funds will be used by the School District for a distance learning project connecting teachers and students at remote locations throughout the District. The School District will develop Project Ignite – Igniting a Passion for Learning through Distance Education. Through Project Ignite, the School District will increase access to virtual instruction, specifically science, technology, engineering, and mathematics (“STEM”) courses, as well as career and technical education courses, including simulation. Additionally, videoconferencing technology will allow increased student and staff interactions, such as trainings, in-services, labs, etc., providing the school district’s extremely rural villages access to additional education resources. Project Ignite also will allow the School District to implement two learning labs at rural sites. These labs will create and share real-time content, classes and activities. Moreover, these learning labs will allow the School District to create best practices around developing distance learning resources and delivering distance learning content.

The Grant Award for such project is \$1,150,000 which includes \$150,500 of School District Match. The RUS Portion is \$999,500.

In support of this goal, the District has been working with Kathleen Harrell through Salient Health Solutions LLC in providing grant writing services for the aforementioned Grant Application. The District has utilized the grant writing services of Salient Health previously with the initial RUS Grant and is very pleased with the work that was provided to the School District.

See attached proposal for further details.

**Length of Contract:**

The term of this Agreement will commence on May 26, 2021 and shall have the duration of one (1) month terminating on June 25, 2021.

**Funding Source and Purchase/Contract Amount:**

Professional & Technical	100.200.550.000.410	\$10,000.00
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**Available Budget:**

Available Budget for account code 100.200.550.000.410 \$398,259.24

**Budget Line Transfer:**

N/A

**Grant Funds:**

There are no grant funds associated with the funding of identified contracts.

**Compliance with BP 3311:**

N/A as the dollar amount of the contract is less than \$20,000.00

**Proposed Motion:**

“I move that the NSBSD Board of Education approve the above \$10,000 and greater proposals and related contract with Salient Health Solutions LLC in an amount not to exceed \$10,000.00 as described in this memo and related attachments.”

Moved by \_\_\_\_\_ Seconded by \_\_\_\_\_

Vote \_\_\_\_\_