

FARO Technologies, Inc.

125 Technology Park, Lake Mary, FL 32746

Tel: +1.407.333.9911 | Toll Free: 800.736.0234

Fax: +1.407.333.4181

Nasdaq: FARO www.FARO.com

Laredo College

Mr. Miguel A. Rangel, Director of Purchasing Building P-49 Room 101 West End Washington Street Laredo, Texas 78040

RFP 25-0716

FARO Focus Premium Scanner Due: 8/8/2025 10 AM

Submitted by:

FARO Technologies, Inc.

125 Technology Park Lake Mary, FL 32746

Eric Green – Account Manager <u>faroorders@faro.com</u>
407-333-9911

The liability shall be limited in all instances to 100% of the value of the applicable Purchase Order or \$500,000, whichever is greater. FARO shall not, in any circumstances, be liable for special, indirect, punitive, or consequential damages. However, both the limitation of liability and waiver of consequential damages may exclude liabilities as required by applicable law.

All other specifications, terms and conditions stated in this RFP are accepted.



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FARO Technologies Inc 125 Technology Park, Lake Mary FL 32746-6204

Phone No: 407-333-9911

Account Manager:

Eric Green

Email:

eric.green@faro.com

Sales Support:

Ainel Grana

Contact Person:

Miguel Rangel

Bill To:

Ship To:

Laredo College West End Washington St Laredo,TX,78040

Laredo College Laredo, United States West End Washington St

US

Laredo,TX,78040

US

Quotation No: 06780384 **Quotation Date:** 04/15/2025 **Expiration Date:** 09/30/2025 **Lead Time:** 2-6 weeks

Ship: **Payment Terms: Delivery Terms:**

Standard/Ground immediate payment

Ex Works Ex Works

Notes:

UNIT COSTS							
ITEM NO.	DESCRIPTION	QTY	UNIT PRICE	DISCOUNT	TOTAL AMOUNT		
LS9-PU	FARO Focus Premium 200m USA Ships with: scanner head, Status Indicator, Quick Release, Battery, Power Dock, Power Supply, 64GB SD card, transport case, calibration certificate, quick start guide, manufacturer warranty	1	\$ 53,024	\$ 7,954	\$ 45,070		
ACCS-PWR-0014	Focus Battery Power Block Power Block battery for Focus laser scanner and Freestyle.	1	\$ 673	\$ 101	\$ 572		

Check Payments: FARO Technologies, Inc. PO Box 116908 Atlanta, GA 30368-6908

FARO Technologies Inc., 125 Technology Park, Lake Mary FL 32746-6204 Electronic Payments: FARO Technologies, Inc. ABA: 061000104 Swift Nbr: SNTRUS3A

USD Account #: 1000009578609

Phone No: 407-333-9911 www.faro.com Nasdaq: FARO

Quotation No: 06780384

ACCSS8032	Standard Carbon Fiber Tripod Carbon fiber tripod, super lightweight, highly stable, low-vibration, customized for Focus scanners for perfect performance and increased durability.	1	\$ 1,404	\$ 211	\$ 1,193
COMP0123X64	VR Ready Notebook High-end notebook computer. Contact your FARO representative for current specifications.	2	\$ 6,447	\$ 1,934	\$ 10,960
SOFTL0001	Single User Soft Lock Soft lock for one single user license. Software licenses purchased separately. Can be used together with FARO SCENE, CAM2, FARO Zone, As- Built, and RevEng Software products.	4	\$ 0	\$ 0	\$ 0
SSA0900-3Y SCENE	SCENE Subscription 3 years SCENE Subscription 3 year New License Includes standard maintenance for three years. License containers sold separately. Contract Date: 04/15/2025 - 04/15/2028	2	\$ 6,362	\$ 10,815	\$ 1,909
SSA51007-3Y Zone Expert	FARO Zone 3D Expert SUB 3Y Contract Date: 04/15/2025 - 04/15/2028	2	\$ 5,934	\$ 10,088	\$ 1,780

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Quotation No: 06780384

ACCSS0299	80Mm Koppa Target Set A combination set of 12 x 80mm targets with rubber o-rings to secure the sphere to the 1/4" trajectory rods. All shipped in a plastic storage crate.	1	\$ 1,328	\$ 199	\$ 1,129
ACCSS0287	200mm Koppa Target W/ Tripod Mount Kit	1	\$ 3,538	\$ 531	\$ 3,007
ACCSS6079	3D-Scale Bar Tripod The Scale Bar Tripod allows the Scale Bar to be securely positioned in a scan scene. This tripod is not intended to hold the Scanner.	1	\$ 238	\$ 36	\$ 202
ACCSS8063	High Resolution Panocam High resolution panorama camera for FARO® ScanPlan, records 360° images in high resolution and high quality, still image resolution 6720 x 3360	1	\$ 1,674	\$ 251	\$ 1,423
ACCS-0016	Panocam Mount High Speed Color Add-On mount to connect a high-resolution panoramic camera with the accessory bay of a FARO Focus laser. Panoramic camera not included.	1	\$ 605	\$ 91	\$ 514

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Quotation No: 06780384

TR-BL-SCN-POS	Scanner Training - Facility POS	1	\$ 0	\$ 0	\$ 0
	Blended Learning Training combines flexible online modules with interactive face-to-face sessions for a comprehensive educational experience. Course includes the principles of Scanner operation, setup, and basic measurements and software. Classroom trainings are scheduled on a first come first served basis. Classes can be cancelled within two weeks of the scheduled date if sufficient enrollment is not met. Point of Sale training includes up to 2 persons for online course and 2 day classroom session.				
TR-BL-SCN-POS-FOR	Scanner Trng Forensic- Customer Site UG Blended Learning Training combines flexible online modules with interactive face-to-face sessions for a comprehensive educational experience. Course includes the principles of Scanner operation, setup, and basic measurements and software, and a concentraion on forensic tools and workflow. Customer Site Trainings are designed for up to Four trainees to ensure proper transfer of knowledge and understanding. Includes online course and 4 day customer site session.	1	\$ 10,280	\$ 1,542	\$ 8,738

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Quotation No: 06780384

TR-FZ3-O	FAROZone Onsite Training FARO Zone 3-day onsite instructor lead training. Priced per class, class size limited to 4 persons. NOTE: Training will expire if not taken within 90-days of purchase.	1	\$ 5,327	\$ 799	\$ 4,528
TR-SCN-TTT-F	Five-day training for customers and partners who wish to conduct their own FARO certified training course. Curriculum includes instruction on presentation skills, transfer of learning and training design. In addition, hardware and software training is also conducted and electronic material to conduct future classes (manuals, facilitators' guides, power points) are provided and reviewed. Priced per person. NOTE: Requires prior scanning experience. Training will expire if not taken within 90-days of purchase.	2	\$ 19,511	\$ 19,511	\$ 19,511
SV2-SCN-Y3	FOCUS Premium Complete Care- Year 3 Complete care coverage for Focus Premium scanners. Includes parts and labor for repairs and annual cleaning and calibration. Covers through year 3 from point of sale.	1	\$ 5,674	\$ 851	\$ 4,823

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Quotation No: 06780384

RECURRING COSTS								
ITEM NO.	DESCRIPTION	SUBTOTAL						
	Total Unit Brian							
	Total Unit Price:							
	Total Recurring Costs:							
	To	tal Discou Sub Tot			-(\$ 54,914.00)			
			\$ 105,359.00					
	Shippin	g & Handli	ng:		\$ 79.87			
	Total E		\$ 105,438.87					
	Total Taxes:							
	Total Due: (USD)							

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Swift Nbr: SNTRUS3A USD Account #: 1000009578609 Phone No: 407-333-9911 www.faro.com Nasdaq: FARO



Continued Quotation No: 06780384	
**Note: Taxes on this quote are budgetary estimates and are not be rates assessed at the time of final invoice.	oinding. Taxes charged will be based on applicable tax
Quote, including FARO Standard Delivery Terms and Conditions, ac	ccepted
Signature:Print:	
Title:Date:	
Accounts Payable Name:	_Email:

Do you require a PO number to be referenced on the invoice () No () Yes - PO #:_

Check Payments: FARO Technologies, Inc. PO Box 116908 Atlanta, GA 30368-6908

Docusign Envelope ID: 655B2308-C951-46EE-8B0B-A386AEDE9E0F

FARO Technologies Inc., 125 Technology Park, Lake Mary FL 32746-6204
Electronic Payments:
FARO Technologies, Inc.
ABA: 061000104

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Quotation No: 06780384

PURCHASE AGREEMENT AND CONDITIONS OF SALE: As a condition of this agreement, the applicable contract terms are FARO's Standard Terms and Conditions of Sale, or, if the Parties have entered into current master sales terms, such negotiated master terms.

The FARO Standard Terms and Conditions can be found at the following Web link (if such is not an active link, please copy and paste the Web address into a Web browser):

https://www.faro.com/terms/

You can also obtain the terms from your FARO sales representative or please email Contracts.AMER@faro.com for a copy.

The following article contains all our calibration information under their respective product headings <a href="https://knowledge.faro.com/Essentials/Hardware/Compensation_Calibration_and_Certification_Standards_for_FARO_Devices_FARO_Devic

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RFP Form I

Quantity	Description	Amount
1	FARO Focus Premium 200m USA Scanner and accessories	\$ 67,759
	Warranty How many years? Covers through year 3 from point of sale. Per each additional year cost?	\$ 4,823
	Other Installation cost? Training cost?	\$ N/A \$ 32,777
		\$
	Shipping charge (if applicable)	\$ <mark>79.87</mark>
	Total	\$ 105,438.87

*Note: All prices quotes must include F.O.B. Destination

RFP Form II

FELONY CONVICTION AFFIDAVIT AND NOTIFICATION

State of Texas Legislative Senate Bill No. 1, Section 44.034, Notification of Criminal History, Subsection (a), states "... a person or business entity that enters into a Contract with the a District must give advance notice to the District if the person or an owner of the business entity has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony."

Subsection (b) states "... a school District may terminate a Contract with a person or business entity if the District determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The District must compensate the person or business entity for services performed before the termination of the contract".

- □ This Notice is not required if your firm is a publicly held corporation. Statutory citation covering notification of criminal history of Vendor is found in the Texas Education Code 44.034.
- □ I, the undersigned agent for the firm named below, certify that the information concerning notification of felony convictions has been reviewed by me and the following information furnished is true to the best of my knowledge.

 Rodney L Chaffee

Aı	oplicant's Signature: _	Rodney l Chaffee	Vice President, Sales	30-Jul-2025				
	ldress:		ology Park					
	City, State, and Zip C		EL 32746					
	Print name of the Aut	horized Company C	official:					
	☐ My firm is a publicly held corporation; therefore, this reporting requirement is not applicable.							
Sig	gnature/Date of Comp	oany Official:		Date:				
	convicted of a felony.	oany Official:	Signed by: Sudwy (Useffur	Date: 30-Jul-2025 mas/have been convicted of a felony.				
	Name of Felon(s): (Attach additional sheet if necessary)							
	etails of Conviction(s)							
			`	•				
Si	gnature/Date of Comp	oany Official:		Date:				

FORM III

CONFLICT OF INTEREST QUESTIONNAIRE

CONFLICT OF INTEREST QUESTIONNAIRE For vendor doing business with local governmental entity	FORM CIQ				
This questionnaire reflects changes made to the law by H.B. 23, 84th Leg., Regular Session.	OFFICE USE ONLY				
This questionnaire is being filed in accordance with Chapter 176, Local Government Code, by a vendor who has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the vendor meets requirements under Section 176.006(a).	Date Received				
By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7th business day after the date the vendor becomes aware of facts that require the statement to be filed. See Section 176.006(a-1), Local Government Code.					
A vendor commits an offense if the vendor knowingly violates Section 176.006, Local Government Code. An offense under this section is a misdemeanor.					
Name of vendor who has a business relationship with local governmental entity.	1				
FARO Technologies, Inc.					
Check this box if you are filing an update to a previously filed questionnaire. (The law re completed questionnaire with the appropriate filing authority not later than the 7th busines you became aware that the originally filed questionnaire was incomplete or inaccurate.)	ss day after the date on which				
Name of local government officer about whom the information is being disclosed.					
N/A					
Name of Officer					
officer, as described by Section 176.003(a)(2)(A). Also describe any family relationship with Complete subparts A and B for each employment or business relationship described. Attack CIQ as necessary. A. Is the local government officer or a family member of the officer receiving or lother than investment income, from the vendor? Yes No B. Is the vendor receiving or likely to receive taxable income, other than investment of the local government officer or a family member of the officer AND the taxable local governmental entity? Yes No	t income, from or at the direction				
5 Describe each employment or business relationship that the yender named in Section 1 n					
Describe each employment or business relationship that the vendor named in Section 1 maintains with a corporation or other business entity with respect to which the local government officer serves as an officer or director, or holds an ownership interest of one percent or more. None					
Check this box if the vendor has given the local government officer or a family member as described in Section 176.003(a)(2)(B), excluding gifts described in Section 176.					
7 Rodney L Chaffee Flury Claffe Vice President, Sales 30-Jul-	2025 Date				

*Note: signature and date is required on this form.

www.ethics.state.tx.us

Form provided by Texas Ethics Commission

Revised 11/30/2015

CONFLICT OF INTEREST QUESTIONNAIRE For vendor doing business with local governmental entity

A complete copy of Chapter 176 of the Local Government Code may be found at http://www.statutes.legis.state.tx.us/Docs/LG/htm/LG.176.htm. For easy reference, below are some of the sections cited on this form.

<u>Local Government Code § 176.001(1-a)</u>: "Business relationship" means a connection between two or more parties based on commercial activity of one of the parties. The term does not include a connection based on:

- (A) a transaction that is subject to rate or fee regulation by a federal, state, or local governmental entity or an agency of a federal, state, or local governmental entity;
- (B) a transaction conducted at a price and subject to terms available to the public; or
- (C) a purchase or lease of goods or services from a person that is chartered by a state or federal agency and that is subject to regular examination by, and reporting to, that agency.

Local Government Code § 176.003(a)(2)(A) and (B):

- (a) A local government officer shall file a conflicts disclosure statement with respect to a vendor if:
 - (2) the vendor:
 - (A) has an employment or other business relationship with the local government officer or a family member of the officer that results in the officer or family member receiving taxable income, other than investment income, that exceeds \$2,500 during the 12-month period preceding the date that the officer becomes aware that
 - (i) a contract between the local governmental entity and vendor has been executed; or
 - (ii) the local governmental entity is considering entering into a contract with the vendor:
 - (B) has given to the local government officer or a family member of the officer one or more gifts that have an aggregate value of more than \$100 in the 12-month period preceding the date the officer becomes aware that:
 - (i) a contract between the local governmental entity and vendor has been executed; or
 - (ii) the local governmental entity is considering entering into a contract with the vendor.

Local Government Code § 176.006(a) and (a-1)

- (a) A vendor shall file a completed conflict of interest questionnaire if the vendor has a business relationship with a local governmental entity and:
 - (1) has an employment or other business relationship with a local government officer of that local governmental entity, or a family member of the officer, described by Section 176.003(a)(2)(A);
 - (2) has given a local government officer of that local governmental entity, or a family member of the officer, one or more gifts with the aggregate value specified by Section 176.003(a)(2)(B), excluding any gift described by Section 176.003(a-1); or
 - (3) has a family relationship with a local government officer of that local governmental entity.
- (a-1) The completed conflict of interest questionnaire must be filed with the appropriate records administrator not later than the seventh business day after the later of:
 - (1) the date that the vendor:
 - (A) begins discussions or negotiations to enter into a contract with the local governmental entity; or
 - (B) submits to the local governmental entity an application, response to a request for proposals or bids, correspondence, or another writing related to a potential contract with the local governmental entity; or
 - (2) the date the vendor becomes aware:
 - (A) of an employment or other business relationship with a local government officer, or a family member of the officer, described by Subsection (a);
 - (B) that the vendor has given one or more gifts described by Subsection (a); or
 - (C) of a family relationship with a local government officer.

Form provided by Texas Ethics Commission

www.ethics.state.tx.us

Revised 11/30/2015

FORM IV VENDOR CERTIFICATION

All Fields Must Be Filled Out

	Fir	m Name:	FARO Technologies, Inc	С.				
	Tax	x Identific	ation Number: 59-3	157093	Fi	ile Number:		
			a corporation? Yes:		No:			
	1.	-	ts that he/she is no District shall be a ba		-			
	2.	Certifies against e age, disal	that he/she will not mployees and prosp bility, political beli D requirements. Init	engage in employeef or affiliation	loyment praces because	ctices, which have of race, color, reli	the effect to disciplination of the three	criminate igin, sex,
* Please see note cover pag			rledges they have r provisions of this s				nts of the specific	cations and
cover pag	4.		that this Vendor has to fix or hold pr					
	5.		that the owner oper ent to this proposal			•	•	<u>*</u>
	6. Is a historically underutilized business (HUB) Yes: No: X							
	7.	in Texas	dor or vendor's ultins; Yes:loys at least 500 pe	No: X	or;			e of business
	8.	organiz	that is not currently ation during the potential					
	9.		that it is not curren on 2270.001 Texas				ential contract pe	riod. Pursuant
		Effective	on September 1, 2017	under the provision	ns of Subtitle F	F, Title 10, Texas Gov	vernmental Code Cha	pter 2270.001:
			ott Israel" means refusion d to penalize, inflict ec					
			s not include an action	•				
			any" means a for-profi	1 1	1		. 1	•
			partnership, limited lia y-owned subsidiary, pa					
			I am over the age of that this proposal					
	PRI	NT NAME	Rodney L Chaffee		TITLE :	Vice President, Sales		
	ΕM	IAIL: faro	orders@faro.com	· · · · · · · · · · · · · · · · · · ·	TELEPHO	NE: 407-333-9911		
	ΑU	THORIZE	ED SIGNATURE: _	Signed by: Rodney L Chaffee		DATE	30-Jul-2025	

Form W-9
(Rev. March 2024)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the requester. Do not send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see Purpose of Form, below, Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.) FARO Technologies, Inc. 2 Business name/disregarded entity name, if different from above. က 3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check 4 Exemptions (codes apply only to Specific Instructions on page only one of the following seven boxes. certain entities, not individuals; see instructions on page 3): Individual/sole proprietor ✓ C corporation S corporation Partnership LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) Exempt payee code (if any) Print or type. Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax Exemption from Foreign Account Tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. Compliance Act (FATCA) reporting code (if any) Other (see instructions) 3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, (Applies to accounts maintained and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check outside the United States.) this box if you have any foreign partners, owners, or beneficiaries. See instructions Address (number, street, and apt. or suite no.). See instructions. Requester's name and address (optional) 125 Technology Park 6 City, state, and ZIP code Lake Mary, FL 32746 7 List account number(s) here (optional) Part I Taxpaver Identification Number (TIN) Social security number Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

- 5				_			_
ſ			1 7				_
- 1							
- 1			_				
- 1							
- 1							
L							_
or							
Employer identification number							

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Part | Certification

Under penalties of perjury, I certify that:

- 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- 2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- 3. I am a U.S. citizen or other U.S. person (defined below); and
- 4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person	signed by: Matthew Horwath	CF0	Date	06-Jan-2025	
		Matthew Horwath				

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to *www.irs.gov/FormW9*.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they



Certification of Compliance with Executive Order GA-48

Executive Order GA-48, issued by Governor Greg Abbott on November 19, 2024, the Supplier certifies that neither the company, nor any of its holding companies, subsidiaries, or affiliates, is:

- 1) Listed in Section 889 of the 2019 National Defense Authorization Act (NDAA); or
- 2) Listed in Section 1260H of the 2021 National Defense Authorization Act (NDAA); or
- 3) Owned by the government of a country on the U.S. Department of Commerce's foreign adversaries list under 15 C.F.R. § 791.4; or
- 4) Controlled by any governing or regulatory body located in a country on the U.S. Department of Commerce's foreign adversaries list under 15 C.F.R. § 791.4.

The Supplier will certify that it does not engage in any contractual, business, or operational activities that would otherwise grant access, control, or influence to an entity meeting any of the above-listed criteria.

If at any time during the term of the contract, the Supplier becomes aware of any such affiliation or activity, it shall immediately notify the Laredo College. The contract may be subject to termination, and the Supplier may face legal action as deemed necessary by the College.

By signing below, the Supplier acknowledges and certifies compliance with this requirement:

FARO Technologies, Inc.			
Company Name	Signed by:		
Rodney L Chaffee	Rodney & Chaffee		
Signature of Authorized Of	Ticial		
Vice President, Sales		30-Jul-2025	
Title of Authorized Officia	1	Date	