

Evaluation Criteria Worksheet for RFP 15-0015 Fire Safety Equipment Services

EVALUATION CRITERIA	Possible Points	Consensus American Fire Equipment	Consensus Cintas Fire Protection	Consensus Fire Security Electronics	Consensus General Fire Systems	Consensus SimplexGrinnell	Consensus United Fire Equipment	Consensus Western States Fire Protection
Company qualifications to include required licensure, longevity in industry, at least three (03) references from clients with a similar scope of services as this RFP, and equipment availability.	40	40	33	30	10	30	10	30
Employee resources to include Staff availability, training, certification, and experience.	30	29	23	20	5	18	5	10
Cost of Services (include any associated costs to the District)	25	21	10	15	16	18	5	15
Responsiveness of proposal to include: completed all required forms, provided requested information, and provided an electronic copy of proposal.	5	4	5	5	2	5	2	5
TOTAL	100	94	71	70	33	71	22	60

G = Tom Gill
P = Dave Polm
R = Ray Robles
S = Pat Sledge

NOTES:

American Fire Equipment

Detailed Proposal, Addressed all Points of RFP, Employee Tree, Safety-Minded, Adequate Resources (Techs), Provided Same Cost for Two-Tank System

Cintas Fire Protection

Techs have Different Expertise (Deep), Various Manufacturers, Not Enough Detail in Proposal, Operations Manager "Call Anytime", Availability Could Be Questionable, High Cost for Services

Fire Security Electronics

Two-Hour Response Time for Emergencies, Not all References are Fire Equipment Services, Local Resources Could Be Questionable, Resources Not Adequate, Equipment Availability Questionable, In Business Since 1980, Weak References

General Fire Systems

Did Not Provide Backup Documentation in Proposal

Simplex Grinnell

Did Not List Emergency Services Plan, No Key Workers Listed, Longevity Established, References (Not Detailed), Local Presence, Some Services Contracted Out (Extinguishers/Hoods)

United Fire Equipment

Did Not Provide Backup Documentation in Proposal, Parts % High (45%)

Western States Fire Protection

Administrative Services Great, Will Provide a Follow-up Book on Every Riser, No Certifications, No Backup Documentation on Equipment and Availability, Proposal Not Detailed, References Weak