



## Faribault Public Schools Memo

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Date: March 21, 2022  
From: Casey Rutherford, Director Educational Technology and Innovation  
To: Finance Committee  
  
Subject: High School iPad Replacement

Faribault High School students have been using their current iPads for four years; standard replacement time is three years. We extended their use for an extra year to both spread out the budget so that a sustainable purchase cycle could be planned, as well as to give time for conversations about which device to purchase for the next 3-4 years. After a year of conversations with students, staff, leadership, and other technology leaders around the state, as well as a trial at the ALC, the decision was made to purchase iPad keyboard cases along with the new set of iPads. This is funded primarily by pulling out (not refreshing) the current two computer labs in the Media center, which has then started a separate conversation about how to re-envision that space. This overall purchase fits within the current technology budget and should be sustainable, primarily because the costs follow student enrollment (less students mean we purchase fewer iPads in future refreshes).

This proposal includes the following purchases;

- 1108 iPads to meet projected 9-12 enrollment (
- 52 extra iPads (approximately 5%) for replacements as iPads are broken or lost.
- Total iPad cost of \$341,040
- 1120 iPad keyboard cases
  - Less extras are needed because 100 slightly used cases were purchased this year already to have on hand as extras
  - Total keyboard case cost of \$84,907.20

Quotes for both keyboards and iPads are attached.



## Apple Inc. Education Price Quote

**Customer:** ACCOUNTS PAYABLE  
ISD 656/FARIBAUT ACCOUNTS  
PAYABLE  
Phone: 5073336065  
email:  
crutherford@faribault.k12.mn.us

**Apple Inc:** Laurie Spinner  
One Apple Park Way  
Cupertino, CA 95014  
email: lspinner@apple.com

**Apple Quote:** 2211000889

**Quote Date:** Tuesday, March 01, 2022

**Quote Valid Until:** Thursday, March 31, 2022

**Quote Comments:**

Please reference Apple Quote number on your Purchase Order.

#	Product Description	Qty	Unit List Price	Discount per Unit	Unit Discounted Price	Extended Discounted Price
1	10.2-inch iPad Wi-Fi 64GB – Silver (Packaged in a 10-pack) Part Number MK403LL/A	1,160	\$294.00	\$0.00	\$294.00	\$341,040.00
2	AppleCare OS Support – Select (1 Year) Part Number D6602ZM/A	1	\$4,796.00	\$1,678.60	\$3,117.40	\$3,117.40

Extended EDU List Price Total \$345,836.00

Total Discount \$1,678.60

Extended Discounted Price Subtotal \$344,157.40

– Additional Tax \$0.00

– Estimated Tax \$0.00

Extended Discounted Total Price\* \$344,157.40

\*In most cases Extended discounted Total price does not include Sales Tax

\*If applicable, eWaste/Recycling Fees are included. Standard shipping is complimentary



## QUOTE CONFIRMATION



DEAR CASEY RUTHERFORD,

Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below.  
[Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MMQQ778	12/6/2021	OPTIONS	0446123	\$84,907.20

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">Logitech Rugged Combo 3 For Education Keyboard Case for iPad (7th, 8th &amp; 9t</a>	1120	6482720	\$75.81	\$84,907.20
Mfg. Part#: 920-009385				
Contract: Sourcewell 081419-CDW Tech Catalog (081419#CDW)				

PURCHASER BILLING INFO		SUBTOTAL	\$84,907.20
<b>Billing Address:</b> INDEPENDENT SCHOOL DISTRICT 656 ACCTS PAYABLE PO BOX 618 FARIBAUT, MN 55021-0618 <b>Phone:</b> (507) 333-6000 <b>Payment Terms:</b> NET 30 Days-Govt/Ed		SHIPPING	\$0.00
		SALES TAX	\$0.00
		GRAND TOTAL	\$84,907.20
DELIVER TO		<b>Please remit payments to:</b>  CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	
<b>Shipping Address:</b> FARIBAUT SCHOOL DISTRICT DISTRICT OFFICE - TECHNOLOGY DEPT 710 17TH ST SW FARIBAUT, MN 55021-0618 <b>Shipping Method:</b> DROP SHIP-GROUND			

### Need Assistance? CDW•G LLC SALES CONTACT INFORMATION



Mayank Srivastava

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mayasri@cdw.com

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at  
<http://www.cdw.com/content/terms-conditions/product-sales.aspx>  
For more information, contact a CDW account manager

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