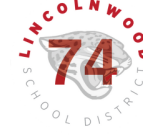


Lincolnwood School District #74
Custodial Services Request for Proposals Due April 2, 2024



Custodial Services Bid Evaluation Matrix, Page 3 of 3

Phase I Evaluation: Lowest Cost Bidder

Alpha Building Maintenance Service, Inc.	\$483,825.00	<i>Disqualified due to lack of responsibility</i>
Multisystem Management Company	\$488,920.00	<i>Disqualified due to lack of responsibility</i>
GSF USA, Inc.	\$506,445.97	Next Lowest Year 1 Cost; Proceed to Evaluation Phase II
HES Facilities Management	\$538,321.85	
EBM	\$598,176.55	
GDI Services, Inc.	\$605,480.00	

Phase II Evaluation: Responsible Bidder

GSF USA, Inc.	Proceed to Evaluation Phase III
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Rationale #1: Recent five (5) years of SD74's experience with GSF
Consistently excellent; communication is detailed and on-going but not overwhelming; minimal issues cited are addressed in a timely fashion

Rationale #2: Recent Lawsuit: May 2022 Decision in GSF's Favor
Dismissed without prejudice; GSF USA Inc. won its bid to stay a Biometric Information Privacy Act case pending the resolution of two BIPA cases before the Illinois Supreme Court, after an Illinois federal judge agreed that the pending cases would impact the viability of the GSF lawsuit. Judge Charles P. Kocoras of the US District Court for the Northern District of IL agreed with GSF

Rationale #3: School District References
32 unique IL school district references provided; 5 districts contacted; All reviews were positive

Phase III Evaluation: Bid Specifications	Points Earned	35 pts. out of 35
5 IL references in last 3 years provided (7)	1.0	5.0
3 IL school district references in the last 3 years provided (7)	1.0	
Reference feedback: POS=2 pts, MOSTLY POS=1 pt, MOSTLY NEGATIVE=0 pts. (7)	2.0	
Additional reference checks with school districts that have contracted with this company	1.0	5.0
General: years, employees, locations, regional/national support (7)	1.0	
General: organizational chart showing structure, relationships/ranks of officers (7)	1.0	
General: experience working with organized labor unions; applicable CBAs (7)	1.0	
General: last 3 years of CAFS	1.0	
General: explicit statement relative to seeking any bankruptcy protection (7)	1.0	
Insurance: insurance company has A.M. Best rating of A-X or better (8)	1.0	
Insurance: comprehensive general liability \$1m (8)	1.0	
Insurance: auto coverage \$1m (8)	1.0	
Insurance: workers' comp \$1m (9)	1.0	
Insurance: umbrella \$5m (9)	1.0	
Gen. Spec.: hiring/fingerprint-based criminal background checks performed (10)	1.0	5.0
Gen. Spec.: hiring/IL Statewide Sex Offender Database searches performed (10)	1.0	
Gen. Spec.: hiring/interview incumbent custodians (11)	1.0	
Gen. Spec.: hiring/wages consistent with local market (11)	1.0	
Gen. Spec.: hiring/description of company's healthcare plans w/ EE contributions (11)	1.0	
Gen. Spec.: work/description of company's effective method to capture time worked (11)	1.0	5.0
Gen. Spec.: work/description of company's <u>on-going safety</u> training program (11)	1.0	
Gen. Spec.: work/description of company's <u>on-going technical</u> training program (11)	1.0	
Gen. Spec.: work/description of company's uniforms worn by hourly EEs (12)	1.0	
Gen. Spec.: work/on-site management provided (12)	1.0	
Gen. Spec.: comm./ provide devices to communicate w/ staff (12)	1.0	5.0
Gen. Spec.: comm./ implement a computerized maintenance management system (12)	1.0	
Gen. Spec.: comm./ description of company's QC and satisfaction surveys (12)	1.0	
Gen. Spec.: comm./ monthly written reports; quarterly meetings w/ regional mngr+ (12)	1.0	
Gen. Spec.: comm./ directly employed; disclose any intent to sub-contract (13)	1.0	
Cust. Op. Spec.: an anticipated staffing plan was provided (14)	1.0	5.0
Cust. Op. Spec.: staffing plan has 3 day, 8 night & 1 sup. F-T during school year (14)	1.0	
Cust. Op. Spec.: staffing plan includes 11 F-T & 1 sup. during breaks/summer (14)	1.0	
Cust. Op. Spec.: sample reports were provided with the bid (15)	1.0	
Other: 401k, motivation program,	1.0	