
BOARD AGENDA ITEM

Information/Discussion _____

Future Action _____

Action X

Item: Phase 2 Camera and Access Control

Submitted by: Russell Bray

Date: 7/11/25

Recommended by: Kevin Philipps *KP*

Board Meeting Date: 7/21/25

RECOMMENDATION:

It is recommended that the Kent ISD board approve Phase 2 camera and access control installation and upgrades in the amount of \$945,839.22 to Lincoln School, Lincoln Collaborative Center, Empower U South, Educational Service Center, Pine Grove, and KEC Beltline. This work will be awarded to Motorola, using People Driven Technology as a subcontractor/installer. Material and labor for this project will be purchased using the MiDeal Extended Purchasing Program. The MiDeal program satisfies all of the bid requirements for the State of Michigan.

A 10% contingency on this project is recommended to accommodate material price changes, unforeseen circumstances during installation, and possible adds, if needed, as the project progresses.

People Driven Quote:	\$859,853.84
10% Contingency:	<u>\$85,985.38</u>
Total Approved:	\$945,839.22

BACKGROUND:

Security, Facilities, and IT have been coordinating on upgrading all camera and access control systems across all Kent ISD Facilities. Phase 1 concluded this past year and included Empower U Central, KEC Beltline, KEC Oakleigh, Lincoln School, and overall server upgrades. Camera systems are non-existent at some locations and need upgrades at other locations, while access control is currently on two separate systems. We are moving all buildings off of the old system and on to one singular system.

Benefits of these adds and changes include the incorporation of all building access, camera, and radio systems, allowing us to better monitor and secure buildings moving forward.

Attached:

- People Driven Phase 2 Quote

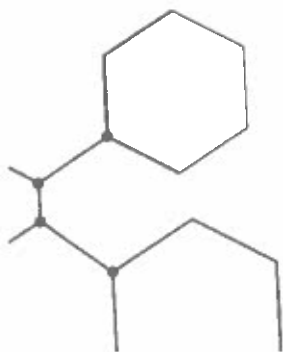


Kent ISD

LNS PACS, Lincoln Collab, EUS, Pine Grove, ESC Ext VS,
Beltline NVRs, and Unity Upgrade

Quote # 017530 v4

June 03, 2025





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6300 Venture Hills Blvd SW
Byron Center, MI 49315

LNS PACS, Lincoln Collab, EUS, Pine Grove, ESC Ext VS, Beltline NVRs, and Unity Upgrade

Prepared by:

West Michigan

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Kent ISD

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Quote Information:

Quote #: 017530

Version: 4
Delivery Date: 06/03/2025
Expiration Date: 06/20/2025

Lincoln School - Access Control - Hardware & Services

Qty	Part Number	Description	List Price	Price	Extended Price	Discount
Access Control Base Conversion						
2	FPO150/250 - 3D8P2M8NL4E8M2	LifeSafety Power FPO150/250-3D8P2M8NL4E8M2	\$1,520.66	\$1,018.84	\$2,037.68	33.00%
1	FPO150-B150D8PM8NL4E4M	FPO150-B150D8PM8NL4E4M	\$3,086.75	\$2,068.12	\$2,068.12	33.00%
3	AC-MER-CONT-MP1502	MERCURY MP1502 INTELLIGENT CONTROLLER (2 DOORS, 4 READERS, 8 INPUTS, 4 OUTPUTS)	\$1,697.00	\$1,136.99	\$3,410.97	33.00%
5	AC-MER-CON-MR52-S3	HID® Mercury™ MR52-S3B Controller Serial I/O Dual Card Reader Interface, 2-Reader Interface Module - (2 reader: mag, wiegand, 4 reader OSDP, 8 inputs, 6 relays) (Mercury MR52-S3B	\$880.89	\$590.20	\$2,951.00	33.00%
12	AC-HID-READER-SIGNO-20TKS-00-000000	Signo20, Mullion, 13.56mHz &125kHz, OSDP/Wiegand, Terminal, Mobile Ready, BLE	\$389.35	\$260.86	\$3,130.32	33.00%
5	AC-HID-READER-SIGNO-40TKS-00-000000	Signo40, Wall mount, 13.56mHz &125kHz, OSDP/Wiegand, Terminal, Mobile Ready, BLE	\$401.13	\$268.76	\$1,343.80	33.00%
1	AC-SW-LIC-16RCU-6-P	Avigilon Access Control Manager v. 6.0 - Upgrade License - 16 Reader Count	\$2,550.00	\$1,708.50	\$1,708.50	33.00%



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Lincoln School - Access Control - Hardware & Services

Qty	Part Number	Description	List Price	Price	Extended Price	Discount
2	02907-001	2N IP Verso 2.0 Video Door Phone Sub Station - CMOS - 125° Horizontal - 105° Vertical 0.8 lux - Full-duplex - Access Control	\$1,629.00	\$1,140.30	\$2,280.60	30.00%
2	01252-001	2N IP Verso Backlit infopanel Module	\$119.00	\$83.30	\$166.60	30.00%
2	01289-001	2N Faceplate - Surface Mount	\$85.00	\$59.50	\$119.00	30.00%
2	01386-001	2N Relay	\$169.00	\$118.30	\$236.60	30.00%
2	01940-001	2N Wall Mount for Intercom System	\$44.00	\$30.80	\$61.60	30.00%
2	02087-001	2N Indoor View Video Master Station - 7" Touchscreen Tempered Glass - Residential, Office	\$719.00	\$503.30	\$1,006.60	30.00%
2	02039-001	2N Indoor Desk Stand - Desk, Shelf - Black	\$59.00	\$41.30	\$82.60	30.00%
4	120T-12-W	3/4" RECESSED MAGNETIC CONTACT WHITE; EACH	NOT APPLICABLE	\$3.75	\$15.00	NOT APPLICABLE
1	MET-200	2 X .74 X .37 Surface Mount Aluminum Contact With Wire Leads		\$8.11	\$8.11	
1	TS-2-2	Electric Switch, 1-Gang, DPDT, 12/24 Volt AC/DC, 2" Square Pushbutton, Stainless Steel Wallplate, Green	NOT APPLICABLE	\$64.00	\$64.00	NOT APPLICABLE
3	D126	Bosch Security Device Battery - For Security Device - Battery Rechargeable - 7000 mAh - 12 V DC		\$30.00	\$90.00	
9	DS160	Bosch DS160 High Performance Request To Exit Motion Sensor Sounder, Light Gray	NOT APPLICABLE	\$81.25	\$731.25	NOT APPLICABLE
1	PS-PhySec-FF	People Driven Physical Security Fixed Fee Services		\$26,543.00	\$26,543.00	
1	PD-MATERIAL	Misc Material		\$1,450.00	\$1,450.00	
Card Access Door Adds						
3	AC-MER-CON-MR52-S3	HID® Mercury™ MR52-S3B Controller Serial I/O Dual Card Reader Interface, 2-Reader Interface Module - (2 reader: mag, wiegand, 4 reader OSDP, 8 inputs, 6 relays) (Mercury MR52-S3B	\$880.89	\$590.20	\$1,770.60	33.00%
4	AC-HID-READER-SIGNO-20TKS-00-000000	Signo20, Mullion, 13.56mHz & 125kHz, OSDP/Wiegand, Terminal, Mobile Ready, BLE	\$389.35	\$260.86	\$1,043.44	33.00%



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Qty	Part Number	Description	List Price	Price	Extended Price	Discount
1	AC-HID-READER-SIGNO-40TKS-00-000000	Signo40, Wall mount, 13.56mHz &125kHz, OSDP/Wiegand, Terminal, Mobile Ready, BLE	\$401.13	\$268.76	\$268.76	33.00%
1	AC-SW-LIC-16RCU-6-P	Avigilon Access Control Manager v. 6.0 - Upgrade License - 16 Reader Count	\$2,550.00	\$1,708.50	\$1,708.50	33.00%
1	LC IN100-82278 BIPS B OJ US26D RH	LC IN100-82278 BIPS B OJ US26D RH	\$2,184.05	\$1,463.31	\$1,463.31	33.00%
1	AC-AA-GEN5-AH40-HUB-AH40IN6-6144	"ASSA ABLOY Aperio® AH40 Gen 5 1 to 64 Communication Hub for connection to Access Control Manager system via IP/Ethernet connection."	\$700.35	\$469.23	\$469.23	33.00%
4	120T-12-W	3/4" RECESSED MAGNETIC CONTACTWHITE; EACH	NOT APPLICABLE	\$3.75	\$15.00	NOT APPLICABLE
3	DS160	Bosch DS160 High Performance Request To Exit Motion Sensor Sounder, Light Gray		\$80.00	\$240.00	
1	02907-001	2N IP Verso 2.0 Video Door Phone Sub Station - CMOS - 125° Horizontal - 105° Vertical0.8 lux - Full-duplex - Access Control	\$1,629.00	\$1,140.30	\$1,140.30	30.00%
1	01252-001	2N IP Verso Backlit infopanel Module	\$119.00	\$83.30	\$83.30	30.00%
1	01289-001	2N Faceplate - Surface Mount	\$85.00	\$59.50	\$59.50	30.00%
1	01386-001	2N Relay	\$169.00	\$118.30	\$118.30	30.00%
1	01940-001	2N Wall Mount for Intercom System	\$44.00	\$30.80	\$30.80	30.00%
1	PS-PhySec-FF	People Driven Physical Security Fixed Fee Services	NOT APPLICABLE	\$6,649.00	\$6,649.00	NOT APPLICABLE
1	PD-MATERIAL	Misc Material		\$110.00	\$110.00	
Monitored Door Adds						
4	AC-MER-CON-MR16IN	16 Zone Input Monitor Module with 2 relays (Mercury Part Number: MR16in-S3)	\$1,379.25	\$924.10	\$3,696.40	33.00%
2	AC-SW-LIC-16RCU-6-P	Avigilon Access Control Manager v. 6.0 - Upgrade License - 16 Reader Count	\$2,550.00	\$1,708.50	\$3,417.00	33.00%
32	120T-12-W	3/4" RECESSED MAGNETIC CONTACTWHITE; EACH	NOT APPLICABLE	\$3.75	\$120.00	NOT APPLICABLE



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Lincoln School - Access Control - Hardware & Services

Qty	Part Number	Description	List Price	Price	Extended Price	Discount
28	DS160	Bosch DS160 High Performance Request To Exit Motion Sensor Sounder, Light Gray		\$80.00	\$2,240.00	
1	PS-PhySec-FF	People Driven Physical Security Fixed Fee Services	NOT APPLICABLE	\$14,843.00	\$14,843.00	NOT APPLICABLE
1	PD-MATERIAL	Misc Material		\$207.14	\$207.14	
Access Control Adds Prior to Final Approval						
4	AC-HID-READER-SIGNO-20TKS-00-000000	Signo20, Mullion, 13.56mHz &125kHz, OSDP/Wiegand, Terminal, Mobile Ready, BLE	\$389.35	\$260.86	\$1,043.44	33.00%
1	STI SS2429LD-EN	Wall Mounted Lockdown Button		\$60.48	\$60.48	
1	DSKB-1G	1 GANG DESKTOP MOUNTING BRACKET W/ 2 1 SPACE IPS OPENINGS	NOT APPLICABLE	\$125.00	\$125.00	NOT APPLICABLE
1	PS-PhySec-FF	People Driven Physical Security Fixed Fee Services		\$1,680.00	\$1,680.00	
1	PD-MATERIAL	Misc Material		\$42.86	\$42.86	
Subtotal:						\$92,150.71

Lincoln School - Subcontractor Services

Line	Qty	Part Number	Description	Price	Extended Price
Access Control Base Conversion - Subcontractor Services					
48	13	PD-SUB-SERVICE	Subcontracted Services - Cabling - Multiconductor	\$1,000.00	\$13,000.00
49	2	PD-SUB-SERVICE	Subcontracted Services - Cabling - DATA CABLE + 18/4	\$1,000.00	\$2,000.00
50	2	PD-SUB-SERVICE	Subcontracted Services - CABLING - MULTICONDUCTOR + 18/6	\$1,294.12	\$2,588.24
51	1	PD-SUB-SERVICE	Subcontracted Services - DOOR HARDWARE PROCURE/INSTALL	\$882.35	\$882.35
Card Access Door Adds - Subcontractor Services					
52	1	PD-SUB-SERVICE	Subcontracted Services - Cabling - CAT6 Cable Runs	\$529.41	\$529.41



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Lincoln School - Subcontractor Services

Line	Qty	Part Number	Description	Price	Extended Price
53	5	PD-SUB-SERVICE	Subcontracted Services - Cabling - Multiconductor	\$1,000.00	\$5,000.00
54	1	PD-SUB-SERVICE	Subcontracted Services - Cabling - DATA CABLE + 18/4	\$1,000.00	\$1,000.00
55	4	PD-SUB-SERVICE	Subcontracted Services - DOOR HARDWARE PROCURE/INSTALL	\$882.35	\$3,529.40
Monitored Door Adds - Subcontractor Services					
56	28	PD-SUB-SERVICE	Subcontracted Services - Cabling - 18/6	\$588.24	\$16,470.72
Access Control Adds Prior to Final Approval - Subcontractor Services					
57	1	PD-SUB-SERVICE	Subcontracted Services - Cabling - 18/6	\$588.24	\$588.24

Subtotal: **\$45,588.36**

Lincoln Collab - Access Control & Video - Hardware & Services

Qty	Part Number	Description	List Price	Price	Extended Price	Discount
Video Conversion						
4	12.0C-H6A-FE-360-DO1-IR	CAM, H6F, Outdoor, 12MP, 360, WDR/LL, IR	\$1,400.00	\$868.00	\$3,472.00	38.00%
1	16.0C-H6ADH-DO1-IR	2x 8MP H6A Dual Head Camera. Outdoor camera with built-in IR	\$2,150.00	\$1,333.00	\$1,333.00	38.00%
1	20C-H5A-4MH	Avigilon 5 Megapixel Indoor/Outdoor Network Camera - Color - 98.43 ft Infrared Night Vision - H.264, H.265, Motion JPEG, H.264 HDSM SmartCodec, H.265 HDSM SmartCodec - 10368 x 1944 - 3.30 mm- 5.70 mm Varifocal Lens - 1.7x Optical - 25 fps - CM	\$2,757.00	\$1,709.34	\$1,709.34	38.00%
1	24C-H5A-3MH	Avigilon 24 Megapixel Indoor/Outdoor 4K Network Camera - Color, Monochrome - White - 98.43 ft Infrared Night Vision - H.264, H.265, Motion JPEG - 3840 x 2160 - 3.30 mm- 5.70 mm Varifocal Lens - 1.7x Optical - 24 fps - CMOS - Gigabit Ethernet - USB - IK10	\$2,651.00	\$1,643.62	\$1,643.62	38.00%
1	3.0C-H6M-D1-IR	Motorola Solutions H6 3 Megapixel Indoor Network Camera - Color, Monochrome - Dome - Black - 32.81 ft Infrared Night Vision - H.265, H.264, Motion JPEG - 2048 x 1536 - 2.90 mm Fixed Lens - 30 fps - CMOS - Ceiling Mount, Recessed Mount	\$500.32	\$310.20	\$310.20	38.00%



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Lincoln Collab - Access Control & Video - Hardware & Services

Qty	Part Number	Description	List Price	Price	Extended Price	Discount
1	3.0C-H6SL-BO1-IR	Motorola Solutions 3 Megapixel Indoor/Outdoor Network Camera - Color, Monochrome - Bullet - White - 131.23 ft Infrared Night Vision - H.264, H.265, Motion JPEG, Smart H.264, Smart H.265 - 2048 x 1536 - 3.40 mm- 10.50 mm Varifocal Lens - 3	\$853.00	\$528.86	\$528.86	38.00%
2	32C-H5A-4MH	4X8MP, WDR, 360 degree max field of view, Lightcatcher, 3.3-5.7MM, Camera Only	\$3,166.00	\$1,962.92	\$3,925.84	38.00%
2	5.0C-H6SL-BO1-IR	5.0 MP; WDR; LightCatcher; Day/Night; Indoor/Outdoor Bullet Camera; 3.4-10.5mm f/1.6; Integrated IR	\$1,015.00	\$629.30	\$1,258.60	38.00%
2	5.0C-H6SL-D1-IR	Avigilon 5 Megapixel Indoor Network Camera - Color, Monochrome - Dome - White - 98.43 ft Infrared Night Vision - H.264, H.265, Motion JPEG - 2592 x 1944 - 3.40 mm- 10.50 mm Varifocal Lens - 3.1x Optical - 30 fps - CMOS - Fast Ethernet - IK	\$807.00	\$500.34	\$1,000.68	38.00%
1	6.0C-H6ADH-DO1-IR	2x 3MP H5A Dual Head Outdoor Camera	\$1,560.66	\$967.61	\$967.61	38.00%
1	9C-H5A-3MH	H5A Multisensor 9MP Camera Module 3.3-5.7mm	\$2,051.00	\$1,271.62	\$1,271.62	38.00%
4	AVO-FE-NPT-ADPT	NPT Adapter For Fisheye Dome	\$70.00	\$43.40	\$173.60	38.00%
1	CRNMT-1001	Pelco Corner Mount for Large Pendant Wall Mount WLMT-1001	\$145.00	\$89.90	\$89.90	38.00%
2	DCLPNL-1001	Metal ceiling panel for dome camera installations in suspended ceilings	\$112.11	\$69.51	\$139.02	38.00%
1	H6M-MT-DCIL1	Avigilon Mounting Adapter for Network Camera - Gray	\$40.87	\$25.34	\$25.34	38.00%
2	NPTA-1001	1.5 inch NPT Adapter for Large Pendant Mount Camera	\$65.67	\$40.72	\$81.44	38.00%
2	SLSPCIL-1001	Schneider Electric (SLSPCIL1001) Connector Cables	\$33.00	\$20.46	\$40.92	38.00%
2	WLMT-1001	Pelco Pendant Wall Arm Adapter for Sarix Multi Pro Cameras	\$121.32	\$75.22	\$150.44	38.00%
4	H5AMH-AD-PEND1	Outdoor pendant mount adapter	\$199.28	\$123.55	\$494.20	38.00%
3	H5AMH-AD-DOME1	Avigilon Mounting Adapter	\$199.28	\$123.55	\$370.65	38.00%



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Lincoln Collab - Access Control & Video - Hardware & Services

Qty	Part Number	Description	List Price	Price	Extended Price	Discount
5	H5AMH-DO-COVR1	Dome bubble and cover, for outdoor surface mount or pendant mount, clear. For use with the Avigilon H5A Multisensor	\$199.28	\$123.55	\$617.75	38.00%
5	H4AMH-AD-IRIL1	Optional IR illuminator ring, up to 30m (100ft), for use with H4AMH-DO-COVR1.	\$389.40	\$241.43	\$1,207.15	38.00%
18	ACC7-ENT-BUNDLE-1YR	ACC7 Enterprise camera channel w/ Smart Plan, 1Yr	\$333.61	\$206.84	\$3,723.12	38.00%
4	10266080	ALTRONIX D24 24" SLOTTED DIN RAIL		\$10.81	\$43.24	
4	EMT-W-10FT	ALUMINUM TUBE 1.5"OD-WHITE	NOT APPLICABLE	\$66.25	\$265.00	NOT APPLICABLE
4	AIOK-W	Camera Starter Kit, White		\$92.12	\$368.48	
4	LTA	Large Threaded Adapter		\$23.62	\$94.48	
4	EBA	Electrical Box Adapter	NOT APPLICABLE	\$13.06	\$52.24	NOT APPLICABLE
1	PS-PhySec-FF	People Driven Physical Security Fixed Fee Services		\$12,479.00	\$12,479.00	
1	PD-MATERIAL	Misc Material		\$2,825.71	\$2,825.71	
1	PD-Allowance	Allowance - Lift Renewal	NOT APPLICABLE	\$2,352.94	\$2,352.94	NOT APPLICABLE
Access Control Base Conversion						
1	FPO150-B150D8PM8NL4E4M	FPO150-B150D8PM8NL4E4M	\$3,086.75	\$2,068.12	\$2,068.12	33.00%
1	AC-MER-CONT-MP1502	MERCURY MP1502 INTELLIGENT CONTROLLER (2 DOORS, 4 READERS, 8 INPUTS, 4 OUTPUTS)	\$1,697.00	\$1,136.99	\$1,136.99	33.00%
1	AC-MER-CON-MR52-S3	HID® Mercury™ MR52-S3B Controller Serial I/O Dual Card Reader Interface, 2-Reader Interface Module - (2 reader: mag, wiegand, 4 reader OSDP, 8 inputs, 6 relays) (Mercury MR52-S3B	\$880.89	\$590.20	\$590.20	33.00%
1	AC-HID-READER-SIGNO-20TKS-00-000000	Signo20, Mullion, 13.56mHz &125kHz, OSDP/Wiegand, Terminal, Mobile Ready, BLE	\$389.35	\$260.86	\$260.86	33.00%



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Qty	Part Number	Description	List Price	Price	Extended Price	Discount
2	AC-HID-READER-SIGNO-40TKS-00-000000	Signo40, Wall mount, 13.56mHz & 125kHz, OSDP/Wiegand, Terminal, Mobile Ready, BLE	\$401.13	\$268.76	\$537.52	33.00%
1	AC-SW-LIC-16RCU-6-P	Avigilon Access Control Manager v. 6.0 - Upgrade License - 16 Reader Count	\$2,550.00	\$1,708.50	\$1,708.50	33.00%
4	120T-12-W	3/4" RECESSED MAGNETIC CONTACTWHITE; EACH		\$3.75	\$15.00	
3	D126	Bosch Security Device Battery - For Security Device - Battery Rechargeable - 7000 mAh - 12 V DC	NOT APPLICABLE	\$30.00	\$90.00	NOT APPLICABLE
3	DS160	Bosch DS160 High Performance Request To Exit Motion Sensor Sounder, Light Gray		\$81.25	\$243.75	
2	02907-001	2N IP Verso 2.0 Video Door Phone Sub Station - CMOS - 125° Horizontal - 105° Vertical0.8 lux - Full-duplex - Access Control	\$1,629.00	\$1,140.30	\$2,280.60	30.00%
2	01252-001	2N IP Verso Backlit infopanel Module	\$119.00	\$83.30	\$166.60	30.00%
2	01289-001	2N Faceplate - Surface Mount	\$85.00	\$59.50	\$119.00	30.00%
2	01386-001	2N Relay	\$169.00	\$118.30	\$236.60	30.00%
2	01940-001	2N Wall Mount for Intercom System	\$44.00	\$30.80	\$61.60	30.00%
2	02087-001	2N Indoor View Video Master Station - 7" TouchscreenTempered Glass - Residential, Office	\$719.00	\$503.30	\$1,006.60	30.00%
2	02039-001	2N Indoor Desk Stand - Desk, Shelf - Black		\$38.50	\$77.00	
1	PS-PhySec-FF	People Driven Physical Security Fixed Fee Services	NOT APPLICABLE	\$11,505.00	\$11,505.00	NOT APPLICABLE
1	PD-MATERIAL	Misc Material		\$485.71	\$485.71	
Monitored Door Adds						
1	AC-MER-CON-MR16IN	16 Zone Input Monitor Module with 2 relays (Mercury Part Number: MR16in-S3)	\$1,379.25	\$924.10	\$924.10	33.00%
1	AC-SW-LIC-16RCU-6-P	Avigilon Access Control Manager v. 6.0 - Upgrade License - 16 Reader Count	\$2,550.00	\$1,708.50	\$1,708.50	33.00%
11	120T-12-W	3/4" RECESSED MAGNETIC CONTACTWHITE; EACH		\$3.75	\$41.25	
11	DS160	Bosch DS160 High Performance Request To Exit Motion Sensor Sounder, Light Gray	NOT APPLICABLE	\$81.25	\$893.75	NOT APPLICABLE



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1	PS-PhySec-FF	People Driven Physical Security Fixed Fee Services	NOT APPLICABLE	\$6,041.00	\$6,041.00	NOT APPLICABLE
1	PD-MATERIAL	Misc Material	NOT APPLICABLE	\$78.57	\$78.57	NOT APPLICABLE
Access Control Adds Prior to Final Approval						
1	AC-MER-CON-MR52-S3	HID® Mercury™ MR52-S3B Controller Serial I/O Dual Card Reader Interface, 2-Reader Interface Module - (2 reader: mag, wiegand, 4 reader OSDP, 8 inputs, 6 relays) (Mercury MR52-S3B	\$880.89	\$590.20	\$590.20	33.00%
2	AC-HID-READER-SIGNO-20TKS-00-000000	Signo20, Mullion, 13.56mHz & 125kHz, OSDP/Wiegand, Terminal, Mobile Ready, BLE	\$389.35	\$260.86	\$521.72	33.00%
1	STI SS2429LD-EN	Wall Mounted Lockdown Button		\$60.48	\$60.48	
1	DSKB-1G	1 GANG DESKTOP MOUNTING BRACKET W/ 2 1 SPACE IPS OPENINGS		\$125.00	\$125.00	
2	120T-12-W	3/4" RECESSED MAGNETIC CONTACT WHITE; EACH	NOT APPLICABLE	\$3.75	\$7.50	NOT APPLICABLE
2	DS160	Bosch DS160 High Performance Request To Exit Motion Sensor Sounder, Light Gray		\$80.00	\$160.00	
1	PS-PhySec-FF	People Driven Physical Security Fixed Fee Services		\$2,550.00	\$2,550.00	
1	PD-MATERIAL	Misc Material		\$42.86	\$42.86	

Subtotal: **\$79,350.57**

Lincoln Collab - Subcontractor Services

Line	Qty	Part Number	Description	Price	Extended Price
Video Conversion - Subcontractor Services					
121	17	PD-SUB-SERVICE	Subcontracted Services - Cabling - CAT6 Cable Runs	\$529.41	\$8,999.97
Access Control Base Conversion - Subcontractor Services					
122	3	PD-SUB-SERVICE	Subcontracted Services - Cabling - Multiconductor	\$1,000.00	\$3,000.00
123	2	PD-SUB-SERVICE	Subcontracted Services - Cabling - DATA CABLE + 18/4	\$1,000.00	\$2,000.00



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Lincoln Collab - Subcontractor Services

Line	Qty	Part Number	Description	Price	Extended Price
Monitored Door Adds - Subcontractor Services					
124	1	PD-SUB-SERVICE	Subcontracted Services - Overhead Door Contact	\$588.24	\$588.24
125	12	PD-SUB-SERVICE	Subcontracted Services - Cabling - 18/6	\$588.24	\$7,058.88
Access Control Adds Prior to Final Approval - Subcontractor Services					
126	2	PD-SUB-SERVICE	Subcontracted Services - Cabling - Multiconductor	\$1,000.00	\$2,000.00
127	1	PD-SUB-SERVICE	Subcontracted Services - Cabling - 18/6	\$588.24	\$588.24
128	2	PD-SUB-SERVICE	Subcontracted Services - Door Hardware Procure/Install	\$882.35	\$1,764.70

Subtotal: \$26,000.03

EUS - Video - Hardware & Services

Qty	Part Number	Description	List Price	Price	Extended Price	Discount
Video Conversion						
1	AINVR2-PRM-FORM-D-72TB-NA	AI NVR 2 PRM FORM D 72TB 2U Rack Mnt, HardenedOS, 5Y Onsite 4HMC, NA	\$41,500.00	\$25,730.00	\$25,730.00	38.00%
1	AINVR2-PRM-FORM-D-ANK	Analytics Kit for AI NVR 2 Premium Form D	\$4,461.00	\$2,765.82	\$2,765.82	38.00%
2	NVR6-AINVR2-FORM-D-SFPPLUS-DA	KIT,10G SFP+ SR DA, NVR6/AINVR2 FORM D	\$240.00	\$148.80	\$297.60	38.00%
4	10.0C-H6ADH-DO1-IR	Avigilon 5 Megapixel Outdoor Network Camera - Color, Monochrome - White - 98.43 ft Infrared Night Vision - H.264, H.265, Motion JPEG - 2592 x 1944 - 3.35 mm- 7 mm Varifocal Lens - 2.1x Optical - 24 fps - CMOS - Surface Mount, Junction Bo	\$1,792.04	\$1,111.06	\$4,444.24	38.00%
2	12.0C-H6A-FE-360-DO1-IR	CAM, H6F, Outdoor, 12MP, 360, WDR/LL, IR	\$1,400.00	\$868.00	\$1,736.00	38.00%
2	15C-H5A-3MH	Avigilon 5 Megapixel Outdoor, Indoor/Outdoor Network Camera - Color - 98.43 ft Infrared Night Vision - H.264, H.265, Motion JPEG - 7776 x 1944 - 3.30 mm- 5.70 mm Varifocal Lens - 1.7x Optical - 40 fps - CMOS - Gigabit Ethernet - USB	\$2,304.00	\$1,428.48	\$2,856.96	38.00%



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EUS - Video - Hardware & Services

Qty	Part Number	Description	List Price	Price	Extended Price	Discount
2	16.0C-H6ADH-DO1-IR	2x 8MP H6A Dual Head Camera. Outdoor camera with built-in IR	\$2,150.00	\$1,333.00	\$2,666.00	38.00%
5	24C-H5A-3MH	Avigilon 24 Megapixel Indoor/Outdoor 4K Network Camera - Color, Monochrome - White - 98.43 ft Infrared Night Vision - H.264, H.265, Motion JPEG - 3840 x 2160 - 3.30 mm- 5.70 mm Varifocal Lens - 1.7x Optical - 24 fps - CMOS - Gigabit Ethernet - USB - IK10	\$2,651.00	\$1,643.62	\$8,218.10	38.00%
2	3.0C-H6SL-D1-IR	Avigilon 3 Megapixel Indoor Network Camera - Color, Monochrome - Dome - White - 98.43 ft Infrared Night Vision - H.264, H.265, Motion JPEG - 2048 x 1536 - 3.40 mm- 10.50 mm Varifocal Lens - 3.1x Optical - 30 fps - CMOS - Fast Ethernet - IK	\$648.00	\$401.76	\$803.52	38.00%
2	3.0C-H6SL-BO1-IR	Motorola Solutions 3 Megapixel Indoor/Outdoor Network Camera - Color, Monochrome - Bullet - White - 131.23 ft Infrared Night Vision - H.264, H.265, Motion JPEG, Smart H.264, Smart H.265 - 2048 x 1536 - 3.40 mm- 10.50 mm Varifocal Lens - 3	\$853.00	\$528.86	\$1,057.72	38.00%
3	32C-H5A-4MH	4X8MP, WDR, 360 degree max field of view, Lightcatcher, 3.3-5.7MM, Camera Only	\$3,166.00	\$1,962.92	\$5,888.76	38.00%
1	5.0C-H6SL-BO1-IR	5.0 MP; WDR; LightCatcher; Day/Night; Indoor/Outdoor Bullet Camera; 3.4-10.5mm f/1.6; Integrated IR	\$1,015.00	\$629.30	\$629.30	38.00%
3	5.0C-H6SL-D1-IR	Avigilon 5 Megapixel Indoor Network Camera - Color, Monochrome - Dome - White - 98.43 ft Infrared Night Vision - H.264, H.265, Motion JPEG - 2592 x 1944 - 3.40 mm- 10.50 mm Varifocal Lens - 3.1x Optical - 30 fps - CMOS - Fast Ethernet - IK	\$807.00	\$500.34	\$1,501.02	38.00%
1	6.0C-H6ADH-DO1-IR	2x 3MP H5A Dual Head Outdoor Camera	\$1,561.00	\$967.82	\$967.82	38.00%
5	CRNMT-1001	Pelco Corner Mount for Large Pendant Wall Mount WLMT-1001	\$145.00	\$89.90	\$449.50	38.00%
5	DCLPNL-1001	Metal ceiling panel for dome camera installations in suspended ceilings	\$112.11	\$69.51	\$347.55	38.00%
5	SLSPCIL-1001	Schneider Electric (SLSPCIL1001) Connector Cables	\$33.00	\$20.46	\$102.30	38.00%
10	WLMT-1001	Pelco Pendant Wall Arm Adapter for Sarix Multi Pro Cameras	\$121.32	\$75.22	\$752.20	38.00%



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EUS - Video - Hardware & Services

Qty	Part Number	Description	List Price	Price	Extended Price	Discount
2	WLMT-1021	MOUNT; PENDANT ARM; 20CM LONG	\$105.00	\$65.10	\$130.20	38.00%
2	NPTA-1201	Avigilon Mounting Adapter for Network Camera	\$70.00	\$43.40	\$86.80	38.00%
10	H5AMH-AD-PEND1	Outdoor pendant mount adapter	\$199.28	\$123.55	\$1,235.50	38.00%
10	H5AMH-DO-COVR1	Dome bubble and cover, for outdoor surface mount or pendant mount, clear. For use with the Avigilon H5A Multisensor	\$199.28	\$123.55	\$1,235.50	38.00%
10	H4AMH-AD-IRIL1	Optional IR illuminator ring, up to 30m (100ft), for use with H4AMH-DO-COVR1.	\$389.40	\$241.43	\$2,414.30	38.00%
27	ACC7-ENT-BUNDLE-1YR	ACC7 Enterprise camera channel w/ Smart Plan, 1Yr	\$333.61	\$206.84	\$5,584.68	38.00%
14	10266080	ALTRONIX D24 24" SLOTTED DIN RAIL		\$10.81	\$151.34	
1	PS-PhySec-FF	People Driven Physical Security Fixed Fee Services	NOT APPLICABLE	\$21,254.00	\$21,254.00	NOT APPLICABLE
1	PD-MATERIAL	Misc Material		\$1,362.86	\$1,362.86	

Subtotal: **\$94,669.59**

EUS - Subcontractor Services

Line	Qty	Part Number	Description	Price	Extended Price
Video Conversion - Subcontractor Services					
156	25	PD-SUB-SERVICE	Subcontracted Services - Cabling - CAT6 Cable Runs	\$529.41	\$13,235.25
157	1	PD-SUB-SERVICE	Subcontracted Services - Parking Lot Security Post, underground raceway and cabling	\$29,411.76	\$29,411.76

Subtotal: **\$42,647.01**

ESC - Video - Hardware & Services

Qty	Part Number	Description	List Price	Price	Extended Price	Discount
Video Conversion						
3	16.0C-H6ADH-DO1-IR	16.0C-H6ADH-DO1-IR	\$2,150.00	\$1,333.00	\$3,999.00	38.00%



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ESC - Video - Hardware & Services

Qty	Part Number	Description	List Price	Price	Extended Price	Discount
2	24C-H5A-3MH	Avigilon 24 Megapixel Indoor/Outdoor 4K Network Camera - Color, Monochrome - White - 98.43 ft Infrared Night Vision - H.264, H.265, Motion JPEG - 3840 x 2160 - 3.30 mm- 5.70 mm Varifocal Lens - 1.7x Optical - 24 fps - CMOS - Gigabit Ethernet - USB - IK10	\$2,651.00	\$1,643.62	\$3,287.24	38.00%
2	26C-H5PRO-B	6.25K (26 MP) H5 Pro Camera. Lens and housing not included.	\$10,620.19	\$6,584.52	\$13,169.04	38.00%
1	3.0C-H6SL-BO1-IR	Motorola Solutions 3 Megapixel Indoor/Outdoor Network Camera - Color, Monochrome - Bullet - White - 131.23 ft Infrared Night Vision - H.264, H.265, Motion JPEG, Smart H.264, Smart H.265 - 2048 x 1536 - 3.40 mm- 10.50 mm Varifocal Lens - 3	\$853.00	\$528.86	\$528.86	38.00%
1	3.0C-H6SL-DO1-IR	Avigilon 3 Megapixel Outdoor Network Camera - Dome - White - 131.23 ft Infrared Night Vision - H.264, H.265, Motion JPEG, Smart H.264, Smart H.265 - 2048 x 1536 - 3.40 mm- 10.50 mm Varifocal Lens - 3.1x Optical - 30 fps - CMOS - Fast Ethe	\$747.00	\$463.14	\$463.14	38.00%
2	32C-H5A-4MH	4X8MP, WDR, 360 degree max field of view, Lightcatcher, 3.3-5.7MM, Camera Only	\$3,166.00	\$1,962.92	\$3,925.84	38.00%
5	CRNMT-1001	Pelco Corner Mount for Large Pendant Wall Mount WLMT-1001	\$145.00	\$89.90	\$449.50	38.00%
2	ES-HD-HWS-LG	Avigilon Camera Enclosure - Outdoor - Gray White	\$480.11	\$297.67	\$595.34	38.00%
4	WLMT-1001	Pelco Pendant Wall Arm Adapter for Sarix Multi Pro Cameras	\$121.32	\$75.22	\$300.88	38.00%
2	WLMT-1021	MOUNT; PENDANT ARM; 20CM LONG	\$105.00	\$65.10	\$130.20	38.00%
2	LEF247028T A2	Tamron 24-70mm f/2.8 VC Lens for Pro Cameras	\$2,601.85	\$1,613.15	\$3,226.30	38.00%
2	NPTA-1201	Avigilon Mounting Adapter for Network Camera	\$70.00	\$43.40	\$86.80	38.00%
4	H5AMH-AD-PEND1	Outdoor pendant mount adapter	\$199.28	\$123.55	\$494.20	38.00%
4	H5AMH-DO-COVR1	Dome bubble and cover, for outdoor surface mount or pendant mount, clear. For use with the Avigilon H5A Multisensor	\$199.28	\$123.55	\$494.20	38.00%
4	H4AMH-AD-IRIL1	Optional IR illuminator ring, up to 30m (100ft), for use with H4AMH-DO-COVR1.	\$389.40	\$241.43	\$965.72	38.00%



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ESC - Video - Hardware & Services

Qty	Part Number	Description	List Price	Price	Extended Price	Discount
5	ACC7-ENT-BUNDLE-1YR	ACC7 Enterprise camera channel w/ Smart Plan, 1Yr	\$333.61	\$206.84	\$1,034.20	38.00%
1	ALTV244	Altronix Close Circuit TV Camera AC Power Supply - 115 V AC Input - 24 V AC, 28 V AC Output	NOT APPLICABLE	\$127.58	\$127.58	NOT APPLICABLE
2	Avigilon PTZSled	Avigilon PTZSled		\$436.25	\$872.50	
2	PTZSled Roof Mat	PTZSled Roof Mat		\$61.25	\$122.50	
2	PTZ-CVR	PTZsled Base Cover	NOT APPLICABLE	\$298.75	\$597.50	NOT APPLICABLE
1	PS-PhySec-FF	People Driven Physical Security Fixed Fee Services		\$11,962.00	\$11,962.00	
1	PD-MATERIAL	Misc Material	NOT APPLICABLE	\$4,610.00	\$4,610.00	NOT APPLICABLE
1	PD-Allowance	Allowance - Lift Rental		\$3,125.00	\$3,125.00	

Subtotal: **\$54,567.54**

ESC - Subcontractor Services

Line	Qty	Part Number	Description	Price	Extended Price
Video Conversion - Subcontractor Services					
181	5	PD-SUB-SERVICE	Subcontracted Services - Cabling - CAT6 Cable Runs	\$529.41	\$2,647.05
182	2	PD-SUB-SERVICE	Subcontracted Services - Cabling - CAT6+18/2 Runs	\$882.35	\$1,764.70

Subtotal: **\$4,411.75**

Pine Grove - Access Control & Video - Hardware & Services

Qty	Part Number	Description	List Price	Price	Extended Price	Discount
Video Conversion						
1	AINVR2-PRM-FORM-D-96TB-NA	AI NVR 2 PRM FORM D 96TB 2U Rack Mnt, HardenedOS, 5Y Onsite 4HMC, NA	\$46,700.00	\$28,954.00	\$28,954.00	38.00%



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Pine Grove - Access Control & Video - Hardware & Services

Qty	Part Number	Description	List Price	Price	Extended Price	Discount
1	AINVR2-PRM-FORM-D-ANK	Analytics Kit for AI NVR 2 Premium Form D	\$4,461.00	\$2,765.82	\$2,765.82	38.00%
2	NVR6-AINVR2-FORM-D-SFPPLUS-DA	KIT,10G SFP+ SR DA, NVR6/AINVR2 FORM D	\$240.00	\$148.80	\$297.60	38.00%
3	10.0C-H6ADH-DO1-IR	Avigilon 5 Megapixel Outdoor Network Camera - Color, Monochrome - White - 98.43 ft Infrared Night Vision - H.264, H.265, Motion JPEG - 2592 x 1944 - 3.35 mm- 7 mm Varifocal Lens - 2.1x Optical - 24 fps - CMOS - Surface Mount, Junction Bo	\$1,792.04	\$1,111.06	\$3,333.18	38.00%
2	12.0C-H6A-FE-360-DO1-IR	CAM, H6F, Outdoor, 12MP, 360, WDR/LL, IR	\$1,400.00	\$868.00	\$1,736.00	38.00%
3	15C-H5A-3MH	Avigilon 5 Megapixel Outdoor, Indoor/Outdoor Network Camera - Color - 98.43 ft Infrared Night Vision - H.264, H.265, Motion JPEG - 7776 x 1944 - 3.30 mm- 5.70 mm Varifocal Lens - 1.7x Optical - 40 fps - CMOS - Gigabit Ethernet - USB	\$2,304.00	\$1,428.48	\$4,285.44	38.00%
4	16.0C-H6ADH-DO1-IR	2x 8MP H6A Dual Head Camera. Outdoor camera with built-in IR	\$2,150.00	\$1,333.00	\$5,332.00	38.00%
1	2.0C-H6SL-D1-IR	2.0 MP; WDR; LightCatcher; Day/Night; Indoor Dome; 3.4-10.5mm f/1.6; Integrated IR	\$562.00	\$348.44	\$348.44	38.00%
1	20C-H5A-4MH	Avigilon 5 Megapixel Indoor/Outdoor Network Camera - Color - 98.43 ft Infrared Night Vision - H.264, H.265, Motion JPEG, H.264 HDSM SmartCodec, H.265 HDSM SmartCodec - 10368 x 1944 - 3.30 mm- 5.70 mm Varifocal Lens - 1.7x Optical - 25 fps - CM	\$2,757.00	\$1,709.34	\$1,709.34	38.00%
1	26C-H5PRO-B	6.25K (26 MP) H5 Pro Camera. Lens and housing not included.	\$10,620.19	\$6,584.52	\$6,584.52	38.00%
9	3.0C-H6SL-BO1-IR	Motorola Solutions 3 Megapixel Indoor/Outdoor Network Camera - Color, Monochrome - Bullet - White - 131.23 ft Infrared Night Vision - H.264, H.265, Motion JPEG, Smart H.264, Smart H.265 - 2048 x 1536 - 3.40 mm- 10.50 mm Varifocal Lens - 3	\$853.00	\$528.86	\$4,759.74	38.00%



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Pine Grove - Access Control & Video - Hardware & Services

Qty	Part Number	Description	List Price	Price	Extended Price	Discount
3	3.0C-H6SL-D1-IR	Avigilon 3 Megapixel Indoor Network Camera - Color, Monochrome - Dome - White - 98.43 ft Infrared Night Vision - H.264, H.265, Motion JPEG - 2048 x 1536 - 3.40 mm- 10.50 mm Varifocal Lens - 3.1x Optical - 30 fps - CMOS - Fast Ethernet - IK	\$648.00	\$401.76	\$1,205.28	38.00%
4	3.0C-H6SL-DO1-IR	Avigilon 3 Megapixel Outdoor Network Camera - Dome - White - 131.23 ft Infrared Night Vision - H.264, H.265, Motion JPEG, Smart H.264, Smart H.265 - 2048 x 1536 - 3.40 mm- 10.50 mm Varifocal Lens - 3.1x Optical - 30 fps - CMOS - Fast Ethe	\$747.00	\$463.14	\$1,852.56	38.00%
5	32C-H5A-4MH	4X8MP, WDR, 360 degree max field of view, Lightcatcher, 3.3-5.7MM, Camera Only	\$3,166.00	\$1,962.92	\$9,814.60	38.00%
2	5.0C-H6SL-BO1-IR	5.0 MP; WDR; LightCatcher; Day/Night; Indoor/Outdoor Bullet Camera; 3.4-10.5mm f/1.6; Integrated IR	\$1,015.00	\$629.30	\$1,258.60	38.00%
8	6.0C-H6ADH-DO1-IR	2x 3MP H5A Dual Head Outdoor Camera	\$1,561.00	\$967.82	\$7,742.56	38.00%
2	8.0C-H6A-BO1-IR	Avigilon H6A 8 Megapixel Outdoor 4K Network Camera - Color, Monochrome - Bullet - Gray Powder Coat - 229.66 ft Infrared Night Vision - H.264, H.265, Motion JPEG - 3840 x 2160 - 4.40 mm- 9.30 mm Varifocal Lens - 2.1x Optical - 30 fps - CMOS	\$1,952.42	\$1,210.50	\$2,421.00	38.00%
2	8.0C-H6A-FE-180-DO2-IR	CAM, H6F, Outdoor, 8MP, 180, WDR/LL, IR	\$900.00	\$558.00	\$1,116.00	38.00%
2	180-FE-WG-MT	Wedge wall mount for 180 Fisheye	\$100.00	\$62.00	\$124.00	38.00%
2	CRNMT-1001	Pelco Corner Mount for Large Pendant Wall Mount WLMT-1001	\$145.00	\$89.90	\$179.80	38.00%
2	DCLPNL-1001	Metal ceiling panel for dome camera installations in suspended ceilings	\$112.11	\$69.51	\$139.02	38.00%
1	PPMNT-2001	Avigilon Mounting Arm for Camera	\$550.00	\$341.00	\$341.00	38.00%
1	ES-HD-HWS-LG	Avigilon Camera Enclosure - Outdoor - Gray White	\$480.11	\$297.67	\$297.67	38.00%
1	NPTA-1001	1.5 inch NPT Adapter for Large Pendant Mount Camera	\$65.67	\$40.72	\$40.72	38.00%
2	SLSPCIL-1001	In-ceiling mount for 6.1" (156mm) Dome camera	\$33.00	\$20.46	\$40.92	38.00%



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Pine Grove - Access Control & Video - Hardware & Services

Qty	Part Number	Description	List Price	Price	Extended Price	Discount
4	WLMT-1001	Pelco Pendant Wall Arm Adapter for Sarix Multi Pro Cameras	\$121.32	\$75.22	\$300.88	38.00%
3	WLMT-1021	MOUNT; PENDANT ARM; 20CM LONG	\$105.00	\$65.10	\$195.30	38.00%
3	NPTA-1201	1.5 inch NPT Adapter for Dual Head Cameras	\$70.00	\$43.40	\$130.20	38.00%
4	H5AMH-AD-DOME1	Avigilon Mounting Adapter	\$199.28	\$123.55	\$494.20	38.00%
5	H5AMH-AD-PEND1	Outdoor pendant mount adapter	\$199.28	\$123.55	\$617.75	38.00%
9	H5AMH-DO-COVR1	Dome bubble and cover, for outdoor surface mount or pendant mount, clear. For use with the Avigilon H5A Multisensor	\$199.28	\$123.55	\$1,111.95	38.00%
9	H4AMH-AD-IRIL1	Optional IR illuminator ring, up to 30m (100ft), for use with H4AMH-DO-COVR1.	\$389.40	\$241.43	\$2,172.87	38.00%
1	LEF247028T A2	Tamron 24-70mm f/2.8 VC Lens for Pro Cameras	\$2,601.85	\$1,613.15	\$1,613.15	38.00%
50	ACC7-ENT-BUNDLE-1YR	ACC7 Enterprise camera channel w/ Smart Plan, 1Yr	\$333.61	\$206.84	\$10,342.00	38.00%
2	Avigilon PTZSled	Avigilon PTZSled		\$436.25	\$872.50	
30	10266080	ALTRONIX D24 24" SLOTTED DIN RAIL	NOT APPLICABLE	\$10.81	\$324.30	NOT APPLICABLE
1	ALTV244	Altronix Close Circuit TV Camera AC Power Supply - 115 V AC Input - 24 V AC, 28 V AC Output		\$127.58	\$127.58	
1	LTA	Large Threaded Adapter		\$23.62	\$23.62	
1	PS-PhySec-FF	People Driven Physical Security Fixed Fee Services	NOT APPLICABLE	\$28,547.00	\$28,547.00	NOT APPLICABLE
1	PD-MATERIAL	Misc Material		\$2,157.14	\$2,157.14	
1	PD-Allowance	Allowance - Lift Renewal	NOT APPLICABLE	\$3,529.41	\$3,529.41	NOT APPLICABLE
Access Control Base Conversion						
2	FPO150/250 - 3D8P2M8NL 4E8M2	LifeSafety Power FPO150/250-3D8P2M8NL4E8M2	\$1,520.66	\$1,018.84	\$2,037.68	33.00%



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Pine Grove - Access Control & Video - Hardware & Services

Qty	Part Number	Description	List Price	Price	Extended Price	Discount
1	FPO150-B150D8PM8NL4E4M	FPO150-B150D8PM8NL4E4M	\$3,086.75	\$2,068.12	\$2,068.12	33.00%
3	AC-MER-CONT-MP1502	MERCURY MP1502 INTELLIGENT CONTROLLER (2 DOORS, 4 READERS, 8 INPUTS, 4 OUTPUTS)	\$1,697.00	\$1,136.99	\$3,410.97	33.00%
4	AC-MER-CON-MR52-S3	HID® Mercury™ MR52-S3B Controller Serial I/O Dual Card Reader Interface, 2-Reader Interface Module - (2 reader: mag, wiegand, 4 reader OSDP, 8 inputs, 6 relays) (Mercury MR52-S3B	\$880.89	\$590.20	\$2,360.80	33.00%
15	AC-HID-READER-SIGNO-20TKS-00-000000	Signo20, Mullion, 13.56mHz & 125kHz, OSDP/Wiegand, Terminal, Mobile Ready, BLE	\$389.35	\$260.86	\$3,912.90	33.00%
5	AC-HID-READER-SIGNO-40TKS-00-000000	Signo40, Wall mount, 13.56mHz & 125kHz, OSDP/Wiegand, Terminal, Mobile Ready, BLE	\$401.13	\$268.76	\$1,343.80	33.00%
2	AC-SW-LIC-16RCU-6-P	Avigilon Access Control Manager v. 6.0 - Upgrade License - 16 Reader Count	\$2,550.00	\$1,708.50	\$3,417.00	33.00%
2	ACC7-ENT-BUNDLE-1YR	ACC7 Enterprise camera channel w/ Smart Plan, 1Yr	\$333.61	\$206.84	\$413.68	38.00%
5	120T-12-W	3/4" RECESSED MAGNETIC CONTACTWHITE; EACH		\$3.75	\$18.75	
4	DS160	Bosch DS160 High Performance Request To Exit Motion Sensor Sounder, Light Gray	NOT APPLICABLE	\$80.00	\$320.00	NOT APPLICABLE
9	D126	Bosch Security Device Battery - For Security Device - Battery Rechargeable - 7000 mAh - 12 V DC		\$31.25	\$281.25	
2	02907-001	2N IP Verso 2.0 Video Door Phone Sub Station - CMOS - 125° Horizontal - 105° Vertical 0.8 lux - Full-duplex - Access Control	NOT APPLICABLE	\$1,140.30	\$2,280.60	NOT APPLICABLE
2	01252-001	2N IP Verso Backlit infopanel Module	\$119.00	\$83.30	\$166.60	30.00%
2	01289-001	2N Faceplate - Surface Mount	\$85.00	\$59.50	\$119.00	30.00%
2	01386-001	2N Relay	\$169.00	\$118.30	\$236.60	30.00%
2	01940-001	2N Wall Mount for Intercom System	\$44.00	\$30.80	\$61.60	30.00%



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Pine Grove - Access Control & Video - Hardware & Services

Qty	Part Number	Description	List Price	Price	Extended Price	Discount
2	02087-001	2N Indoor View Video Master Station - 7" Touchscreen Tempered Glass - Residential, Office	\$719.00	\$503.30	\$1,006.60	30.00%
2	02039-001	2N Indoor Desk Stand - Desk, Shelf - Black	\$59.00	\$41.30	\$82.60	30.00%
1	PS-PhySec-FF	People Driven Physical Security Fixed Fee Services	NOT APPLICABLE	\$24,944.00	\$24,944.00	NOT APPLICABLE
1	PD-MATERIAL	Misc Material	NOT APPLICABLE	\$1,321.43	\$1,321.43	NOT APPLICABLE
Card Access Door Adds						
1	AC-MER-CON-MR52-S3	HID® Mercury™ MR52-S3B Controller Serial I/O Dual Card Reader Interface, 2-Reader Interface Module - (2 reader: mag, wiegand, 4 reader OSDP, 8 inputs, 6 relays) (Mercury MR52-S3B	\$880.89	\$590.20	\$590.20	33.00%
4	AC-HID-READER-SIGNO-20TKS-00-000000	Signo20, Mullion, 13.56mHz & 125kHz, OSDP/Wiegand, Terminal, Mobile Ready, BLE	\$389.35	\$260.86	\$1,043.44	33.00%
2	LC IN100-82278 BIPS B OJ US26D RH	LC IN100-82278 BIPS B OJ US26D RH	\$2,184.05	\$1,463.31	\$2,926.62	33.00%
2	AC-AA-GEN5-AH40-HUB-AH40IN6-6144	"ASSA ABLOY Aperio® AH40 Gen 5 1 to 64 Communication Hub for connection to Access Control Manager system via IP/Ethernet connection."	\$700.35	\$469.23	\$938.46	33.00%
2	120T-12-W	3/4" RECESSED MAGNETIC CONTACT WHITE; EACH		\$3.75	\$7.50	
2	DS160	Bosch DS160 High Performance Request To Exit Motion Sensor Sounder, Light Gray	NOT APPLICABLE	\$80.00	\$160.00	NOT APPLICABLE
1	PS-PhySec-FF	People Driven Physical Security Fixed Fee Services	NOT APPLICABLE	\$4,122.00	\$4,122.00	NOT APPLICABLE
1	PD-MATERIAL	Misc Material	NOT APPLICABLE	\$91.43	\$91.43	NOT APPLICABLE
Monitored Door Adds						
2	AC-MER-CON-MR16IN	16 Zone Input Monitor Module with 2 relays (Mercury Part Number: MR16in-S3)	\$1,379.25	\$924.10	\$1,848.20	33.00%
23	120T-12-W	3/4" RECESSED MAGNETIC CONTACT WHITE; EACH	NOT APPLICABLE	\$3.75	\$86.25	NOT APPLICABLE



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Pine Grove - Access Control & Video - Hardware & Services

Qty	Part Number	Description	List Price	Price	Extended Price	Discount
22	DS160	Bosch DS160 High Performance Request To Exit Motion Sensor Sounder, Light Gray		\$80.00	\$1,760.00	
1	PS-PhySec-FF	People Driven Physical Security Fixed Fee Services	NOT APPLICABLE	\$11,089.00	\$11,089.00	NOT APPLICABLE
1	PD-MATERIAL	Misc Material		\$157.14	\$157.14	
Access Control Adds Prior to Final Approval						
4	AC-MER-CON-MR52-S3	HID® Mercury™ MR52-S3B Controller Serial I/O Dual Card Reader Interface, 2-Reader Interface Module - (2 reader: mag, wiegand, 4 reader OSDP, 8 inputs, 6 relays) (Mercury MR52-S3B	\$880.89	\$590.20	\$2,360.80	33.00%
2	AC-HID-READER-SIGNO-20TKS-00-000000	Signo20, Mullion, 13.56mHz & 125kHz, OSDP/Wiegand, Terminal, Mobile Ready, BLE	\$389.35	\$260.86	\$521.72	33.00%
14	AC-HID-READER-SIGNO-40TKS-00-000000	Signo40, Wall mount, 13.56mHz & 125kHz, OSDP/Wiegand, Terminal, Mobile Ready, BLE	\$401.13	\$268.76	\$3,762.64	33.00%
1	AC-SW-LIC-16RCU-6-P	Avigilon Access Control Manager v. 6.0 - Upgrade License - 16 Reader Count	\$2,550.00	\$1,708.50	\$1,708.50	33.00%
1	STI SS2429LD-EN	Wall Mounted Lockdown Button		\$60.48	\$60.48	
1	DSKB-1G	1 GANG DESKTOP MOUNTING BRACKET W/ 2 1 SPACE IPS OPENINGS	NOT APPLICABLE	\$125.00	\$125.00	NOT APPLICABLE
1	PS-PhySec-FF	People Driven Physical Security Fixed Fee Services		\$5,750.00	\$5,750.00	

Subtotal: **\$228,153.02**

Pine Grove - Subcontractor Services

Line	Qty	Part Number	Description	Price	Extended Price
Video Conversion - Subcontractor Services					
264	49	PD-SUB-SERVICE	Subcontracted Services - Cabling - CAT6 Runs	\$529.41	\$25,941.09



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Pine Grove - Subcontractor Services

Line	Qty	Part Number	Description	Price	Extended Price
265	1	PD-SUB-SERVICE	Subcontracted Services - Cabling - CAT6 + 18/2 Runs	\$882.35	\$882.35
Access Control Base Conversion - Subcontractor Services					
266	12	PD-SUB-SERVICE	Subcontracted Services - Cabling - Multiconductor	\$1,000.00	\$12,000.00
267	2	PD-SUB-SERVICE	Subcontracted Services - Cabling - DATA CABLE + 18/4	\$1,000.00	\$2,000.00
Card Access Door Adds - Subcontractor Services					
268	2	PD-SUB-SERVICE	Subcontracted Services - Cabling - CAT6 Runs	\$529.41	\$1,058.82
269	2	PD-SUB-SERVICE	Subcontracted Services - Cabling - Multiconductor	\$1,000.00	\$2,000.00
270	4	PD-SUB-SERVICE	Subcontracted Services - Door Hardware Procure/Install	\$882.35	\$3,529.40
Monitored Door Adds - Subcontractor Services					
271	22	PD-SUB-SERVICE	Subcontracted Services - Cabling - 18/6	\$588.24	\$12,941.28
Access Control Adds Prior to Final Approval - Subcontractor Services					
272	8	PD-SUB-SERVICE	Subcontracted Services - Cabling - Multiconductor	\$1,000.00	\$8,000.00
273	1	PD-SUB-SERVICE	Subcontracted Services - Cabling - 18/6	\$588.24	\$588.24
274	8	PD-SUB-SERVICE	Subcontracted Services - Door Hardware Procure/Install	\$2,941.18	\$23,529.44

Subtotal: **\$92,470.62**

Beltline NVRs and Unity Upgrade - Hardware & Services

Qty	Part Number	Description	List Price	Price	Extended Price	Discount
2	AINVR2-PRM-FORM-D-160TB-NA	AI NVR 2 PRM FORM D 160TB 2U Rack Mnt, HardenedOS, 5Y Onsite 4HMC, NA	\$67,485.00	\$41,840.70	\$83,681.40	38.00%
2	AINVR2-PRM-FORM-D-ANK	Analytics Kit for AI NVR 2 Premium Form D	\$4,461.00	\$2,765.82	\$5,531.64	38.00%
4	NVR6-AINVR2-FORM-D-SFPPLUS-DA	KIT,10G SFP+ SR DA, NVR6/AINVR2 FORM D	\$240.00	\$148.80	\$595.20	38.00%
236	ACC-ENT-SMART-1YR	Avigilon Control Center Enterprise Smart Assurance Plan - License - 1 Year	\$32.10	\$19.90	\$4,696.40	38.00%



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Beltline NVRs and Unity Upgrade - Hardware & Services

Qty	Part Number	Description	List Price	Price	Extended Price	Discount
1	PS-PhySec-FF	People Driven Physical Security Fixed Fee Services	NOT APPLICABLE	\$5,340.00	\$5,340.00	NOT APPLICABLE

Subtotal: **\$99,844.64**



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LNS PACS, Lincoln Collab, EUS, Pine Grove, ESC Ext VS, Beltline NVRs, and Unity Upgrade

Ship To:

Kent ISD

2930 Knapp St NE
Grand Rapids, MI 49525
Sean Burns
(616) 365-2261
seanburns@kentisd.org

Bill To:

Kent ISD

2930 Knapp St NE
Grand Rapids, MI 49525
Sean Burns
(616) 365-2261
seanburns@kentisd.org

Quote Information:

Quote #: 017530

Version: 4
Delivery Date: 06/03/2025
Expiration Date: 06/20/2025

Quote Summary

Description	Amount
Lincoln School - Access Control - Hardware & Services	\$92,150.71
Lincoln School - Subcontractor Services	\$45,588.36
Lincoln Collab - Access Control & Video - Hardware & Services	\$79,350.57
Lincoln Collab - Subcontractor Services	\$26,000.03
EUS - Video - Hardware & Services	\$94,669.59
EUS - Subcontractor Services	\$42,647.01
ESC - Video - Hardware & Services	\$54,567.54
ESC - Subcontractor Services	\$4,411.75
Pine Grove - Access Control & Video - Hardware & Services	\$228,153.02
Pine Grove - Subcontractor Services	\$92,470.62
Beltline NVRs and Unity Upgrade - Hardware & Services	\$99,844.64
Total:	\$859,853.84

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

People Driven Technology

Kent ISD

Signature: _____
Name: Charlie Booth
Title: Account Executive
Date: 06/03/2025

Signature: _____
Name: _____
Date: _____



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3. **PAYMENT:** Unless otherwise specified in the Price Quote, payment for Products and/or Services is due net 30 days from the date of invoice. Any requests to satisfy the invoiced payment via a credit card or a prepaid card vendor program will be limited to \$5,000 per invoice.
4. **DELIVERY:** Unless otherwise agreed in writing, the Products shall be shipped and delivered F.O.B. Customer's ship to location set forth in the Price Quote. Unless Customer instructs People Driven to use a particular carrier on customer's order letter, the Products shall be shipped via a common carrier chosen by People Driven.
5. **SHORTAGE: CLAIMS AND INSPECTION:** Customer shall have the right to inspect the Products and/or Services within 48 hours of receipt. Any shortages or other claims in connection with an order must be made in writing and delivered to People Driven within such 48-hour period or shall be waived.
6. **RETURNS:** Customer acknowledges that People Driven shall have no obligation to accept returns of any Products ordered by and sold to Customer. People Driven at its sole discretion, may authorize the return of unused Products. Such returns cannot be made without a return authorization in writing issued by People Driven.
7. **TITLE AND RISK OF LOSS:** Unless otherwise specified in the Price Quote, title and risk of loss shall pass to Customer at the time the Products are tendered by each carrier at Customer's facilities, and any loss or damage thereafter shall not relieve Customer from any obligation hereunder. People Driven reserves, and Customer hereby grants to People Driven, a purchase money security interest in the Products, and all proceeds from the sale thereof, until full payment is received for all amounts due and payable by Customer.
8. **WARRANTIES AND REMEDIES:**

Product Warranty: People Driven does not warrant any Product. All Products are provided to Customer by People Driven "AS IS." People Driven will, to the extent allowable, pass through any warranties and indemnifications provided by the manufacturer of the Product. Customer, recognizing that People Driven is not the manufacturer of any Product, expressly waives any claim that Customer may have against People Driven based upon any product liability or infringement or alleged infringement of any patent, copyright, trade secret or other intellectual property right (each a "Claim") with respect to any Product and also waives any right to indemnification from People Driven against any such Claim made against Customer by another. Customer acknowledges that no employee of People Driven or any other party is authorized to make any representation or warranty on behalf of People Driven that is not expressly set forth in this Agreement.

Service Warranty: People Driven represents, warrants and covenants that (i) People Driven shall perform all Services, if any, in accordance with the material specifications set forth in the quote and (ii) the functions and features of the Services and related deliverables shall operate in the manner described in the applicable quote for ninety (90) days from the completion thereof. Notwithstanding anything contained herein to the contrary, to the extent a manufacturer requires Products to be installed by People Driven or such manufacturer in order for a warranty to be valid, neither People Driven nor the product manufacturer shall provide a warranty for any Products which are not installed, as applicable, by People Driven or the product manufacturer. EXCEPT AS SET FORTH HEREIN, PEOPLE DRIVEN MAKES NO OTHER WARRANTIES, WRITTEN OR ORAL. ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, ARE HEREBY SPECIFICALLY DISCLAIMED, INCLUDING, BUT NOT LIMITED TO, THE IMPLIED WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR NON-INFRINGEMENT, AND ANY WARRANTY ARISING BY STATUTE, OPERATION OF LAW, COURSE OF DEALING OR PERFORMANCE, OR USAGE OF TRADE.
9. **EXPORT RESTRICTIONS:** Products may be subject to export or resale restriction or regulation, and Customer acknowledges that it will comply with such restrictions and regulations. Any statement as to product country of origin, Export Control Classification Number, or compliance with applicable law (including, without limitation, that products are lead-free or RoHS compliant) is as provided to People Driven by its suppliers, and People Driven does not warrant its accuracy and will not be liable for any error with regard to same.
10. **ORDER CANCELLATION:** Product cancellation and/or return is subject to manufacturer restrictions. People Driven will abide by its



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suppliers' current restrictions for all cancellation and return requests up to and including a No Cancellation or Return policy.

11. SPECIAL NOTICE: Please note that VMware pricing, part numbers, and quote expiration dates may be subject to change at any time as a result of the Broadcom acquisition.