

# HAYS CONSOLIDATED INDEPENDENT SCHOOL DISTRICT BOARD OF TRUSTEES

Date: February 24, 2025

Agenda Item: L.4

Board Goal: Community Engagement

Subject: Consideration and possible approval of the purchase of Network Switches and Licensing for Wireless Access Points – Converge One

Administrator Responsible/Position: Alan Duerr, Chief Technology Officer

**A. Purpose of Agenda Item:**

Action Needed

Information Only

Receive Input

**B. Authority for This Action**

Local Policy

Law or Rule

N/A

**C. Goal or Need Addressed:**

The purpose of this agenda item is to maximize cost savings by leveraging e-rate funding for wireless access point licensing and purchase of network switches for one campus.

**D. Summary:**

**Previous board action relating to this item** – In February 2024, the Board approved the upgrade of all wireless access points across the district using e-rate funds.

**Future action anticipated** – Maintain an enterprise wireless network to benefit the students and staff of Hays CISD.

**Background information** – We will leverage the 2023 Bond and e-rate funds for wireless licenses and network switches for one campus.

**E. Comments Received:**

Cabinet

DLT

FBOC

Teacher Org. Reps.

Other: Technology Dept

**F. Administrative Recommendation:** The Administration recommends the approval of purchasing wireless access licenses and network equipment from Converge One.

**Advantages and benefits of this proposal:** Students and teachers can continue to connect their mobile devices and laptops to the wireless network.

**Expected results in terms of student benefit/achievement:** The students can continue to use blended learning to achieve a positive learning environment.

**Effect of this action on other parts of the system:** The wireless access points will continue to offer flexibility and reliability.

**Consequences of not approving this action:** Access to wireless resources could be interrupted.

**G. Fiscal Impact and Cost**

**Total Amount of Purchase:** \$1,899,672

**Funding Source**

Budget

Bond

Other:

**Grant / Special Funds:** Hays CISD will leverage e-rate funds available from the USAC and only have to pay \$379,934.40 out of the total \$1,899,672. The majority of this procurement will be paid from e-rate funds.

**Budget Amendment Needed**

**Prior Year Spending:** N/A

**Bid/Contract Information:** E-rate request for proposal #06-112403AS

**Reasons for rejecting alternatives:** The vendor selected, Converge One provides the best value and performance.

**Future/Ongoing: None.** We will be purchasing the wireless licenses for five years. Once those licenses expire, we will have to purchase additional licenses.

**H. Monitoring and Reporting Timeline**

**Person responsible for evaluating this decision or action:** Alan Duerr

**Evaluation method and timeline:** N/A

**Next report to Board:** October 2025

**I. Suggested Motion**

I move that the Hays CISD Board of Trustees approve the purchase of network switches and licensing for wireless access points from Converge One for an amount not to exceed \$1,899,672, as presented.