



SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

Agenda Item Summary

Meeting Date: May 18, 2016

Purpose:  Report Only  Recognition  Discussion/ Possible Action

Presenter(s): Delinda Castro, Chief Academic Officer, Aja Gardner, Director of STEM, Advanced Academics, and Instructional Technology

Item Title:

Discussion and Possible Action to Approve Student Device Purchase to support and facilitate student learning and inquiry at the secondary level to enhance digital skills:

- (a) High School 1:1 iPad Initiative- Year 2
(b) Middle School Instructional Technology Chromebook Initiative

Description:

Request to approve the purchase of devices to support and facilitate student learning and inquiry by integrating technology and innovative instructional practices in order to create a 21st Century learning environment that will prepare students to be college and career ready in a competitive global society.

Request to approve the purchases from the following vendors:

Table with 2 columns: Vendor/Item and Amount. Includes Intech Southwest Services, Apple Inc., Shi Government Solutions, and Worth Ave. Group with sub-items like iPad cases, Chromebooks, and licenses.

District Goal:

Goal 3 We will provide meaningful and innovative instruction that promotes critical thinking and problem solving.

Funding Budget Code and Amount:

CFO Approval

Not to exceed \$715,000. To be funded from 2016-17 approved budget.

APPROVAL ROUTE
Principal/Director:
Executive Director:
Chief Administrator:
Superintendent:

SIGNATURE

Handwritten signatures for Principal/Director, Executive Director, Chief Administrator, and Superintendent.

DATE

Handwritten dates: 5/6/16, 5-10-16, 5-13-2016

# Apple Store for Education Institution

## Proposal 2102208128

Proposer: alfredo hernandez

Thank you for your proposal dated 04/27/2016. The details we've provided below are based on the terms assigned to account 48417, SOUTH SAN ANTONIO ISD.

To access this proposal online, please search by referencing proposal number 2102208128.

Comments from Proposer:  
Quote for I pads for 9th grade

Part Number	Description	Total Quantity	Unit Price	Total Price
BKMC2LL/A	Personalized iPad Air 2 Wi-Fi 64GB - Space Gray (10-pack)	80	4,740.00	379,200.00 USD
PGKN2LL/A	Personalized iPad Air 2 Wi-Fi 64GB - Space Gray (10-pack) Engraving: South San ISD (South San High ) 210 977-7375	800		
			<b>Subtotal</b>	<b>379,200.00 USD</b>
			<b>Estimated Tax</b>	<b>0.00 USD</b>
			<b>Total</b>	<b>379,200.00 USD</b>

Please note that your order subtotal does not include Sales tax or rebates. Sales tax and rebates, if applicable, will be added when your order is processed.

## How to Order

If you would like to convert this Proposal to an order, log into the Apple Store for Education Institution [ <https://ecommerce.apple.com> ] and click on Proposals. Then search for this Proposal by entering the Proposal number referenced above.

Note: A Purchaser login is required to order. To request Purchaser access for your Apple Account, log into Apple Store for Education Institution and select the 'Register' link from the store login page. Purchases under a Proposal are subject to the terms and conditions of your agreement with Apple and the Apple Store for Education Institution.

Please contact us at 800-800-2775, if you have further questions or need assistance.

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The prices and specifications above correspond to those valid at the time the proposal was created and are subject to change.

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**Intech Southwest**  
 4778 Research Drive  
 San Antonio, Texas  
 United States  
<http://www.intechsouthwest.com>  
 (P) 210-690-0000  
 (F) 210-690-0200

Quotation (Open)	
<b>Date</b>	May 09, 2016 02:16 PM CDT
<b>Doc #</b>	376404 - rev 1 of 1
<b>Description</b>	(24) Luxor cart (800) ipad cases
<b>SalesRep</b>	Flores, Juan (P) 210-690-0000 (F) 210-690-0200
<b>Customer Contact</b>	Hernandez, Alfred (P) 210-977-7375 <a href="mailto:alhernandez@southsanisd.net">alhernandez@southsanisd.net</a>

**Customer**

South San Antonio  
 ISD (SouthSA400)  
 Hernandez, Alfred  
 5622 Ray Ellison Blvd  
 San Antonio, TX 78242  
 United States  
 (P) (210) 977-7375  
 (F) (210) 977-7378

**Bill To**

South San Antonio ISD  
 Payable, Accounts  
 2515 Bobcat Lane #4  
 San Antonio, TX 78222  
 United States  
 (P) (210) 977-7375  
 (F) (210) 977-7378

**Ship To**

South San Antonio ISD  
 Zuniga , Dr. Ramiro  
 5622 Ray Ellison Blvd  
 San Antonio, TX 78242  
 United States  
 (P) (210) 977-7375  
 (F) (210) 977-7378  
[rzuniga@southsanisd.net](mailto:rzuniga@southsanisd.net)

<b>Customer PO:</b>	<b>Terms:</b> Undefined	<b>Ship Via:</b> UPS Ground
<b>Special Instructions:</b>		<b>Carrier Account #:</b>

#	Image	Description	Part #	Tax	Qty	Unit Price	Total
<b>DIR TSO-2538</b>							
1		LUXOR TABLET CHARGING CART WITH 30 ELECTRICAL OUTLETS, BLACK	LLTM30- B	Yes	24	\$510.00	\$12,240.00
2		OtterBox UnlimitEd iPad Air 2 Protective Case Pro Pack - Pro Pack - protective case for tablet - polycarbonate, synthetic rubber - gray clear - academic - for Apple iPad Air 2	77- 52019	Yes	800	\$27.00	\$21,600.00

This quote is valid for 30 days from the Quotation Date. Please contact your sales representative for updated pricing if your order is placed after that time period.

RMA Policy: Defective merchandise must be returned within 15 days of receipt of product or manufacturer warranty applies for repair. Non-defective merchandise must be returned within 30 days of receipt. Non-defective product must be unopened and factory-sealed to be eligible for return. Intech Southwest offers a replacement only for unopened software returns. Returns will only be accepted if accompanied by a valid RMA number provided by Intech Southwest. Some special orders are non-returnable and the manufacturer must be contacted. Intech Southwest reserves the right to refuse the return of incomplete and opened products or charge a 15% restocking fee for returns that are accepted.

Subtotal:	\$33,840.00
Tax (0.000%):	\$0.00
Shipping:	\$0.00
<b>Total:</b>	<b>\$33,840.00</b>



Pricing Proposal  
Quotation #: 11486218  
Created On: 5/2/2016  
Valid Until: 5/31/2016

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## TX South San Antonio Independent School District

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## Inside Account Manager

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### Alfredo Hernandez

5622 Ray Ellison  
San Antonio, TX 78242  
United States  
Phone: (210) 215-3779  
Fax:  
Email: Alhernandez@southsanisd.net

### Matt Long

1301 S. Mo-Pac Expressway, Suite  
375, Austin TX, 78746  
Phone: 800-870-6079 x6520326  
Fax: 732-537-7124  
Email: CentralTX@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Airwatch Suite Shared Cloud - Subscription license ( 1 year ) + 1 Year VMware SaaS Basic Support and Subscription - 1 device - hosted - academic, K-12 Schools VMware - Part#: V-K12-CLD-D-G-A	800	\$10.80	\$8,640.00
		Subtotal	\$8,640.00
		Shipping	\$0.00
		Total	\$8,640.00

### Additional Comments

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*Thank You for choosing SHI-GS! To ensure the best level of service, please provide End User Name, Phone Number, and E-Mail Address when submitting a Purchase Order. For any additional information including Hardware and Software Contract Numbers, please contact an SHI-GS Sales Representative at 800-870-6079.*

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*The Products offered under this proposal are subject to the SHI Return Policy posted at [www.shi.com/returnpolicy](http://www.shi.com/returnpolicy), unless there is an existing agreement between SHI and the Customer.*



South San Antonio ISD  
 Michelle Triplet  
 5622 Ray Ellison Dr.  
 San Antonio, TX 78242

5/5/2016  
 Quote Valid for 60 days

## Insurance - Full Coverage

**Insurance Coverage (Unlimited Incidents):**

- \*Accidental Damage  
 - includes drops/cracked screens/liquid spills
- \*Liquid Submersion
- \*Theft
- \*Fire/Flood Damage
- \*Vandalism
- \*Natural Disasters
- \*Power Surge Due to Lightning

**Coverage Territory:** All

Coverage Amount: \$474.00	Quantity: 800	Apple iPad Air 2
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Policy Term	Deductible	Group Rate*	Select Coverage
1 Year	\$0.00	\$39.00	<input type="checkbox"/>
800 Device(s)		\$31,200.00	

\*Cost per unit

By signing this quote, you are accepting the above selected price quote. Please sign, date and provide the policy effective date.

\_\_\_\_\_

Authorized Representative                      Date    Policy Effective Date

For questions regarding this quote, please contact:

*Susan Clark*  
 Educational Sales Executive                      (405) 533-7932                      (Direct Line)  
[susanc@worthavegroup.com](mailto:susanc@worthavegroup.com)                      (405) 334-5417                      (General Fax)



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 4778 Research Drive  
 San Antonio, Texas  
 United States  
<http://www.intechsouthwest.com>  
 (P) 210-690-0000  
 (F) 210-690-0200

**Quotation (Open)**




<b>Date</b> May 09, 2016 11:20 AM CDT
<b>Doc #</b> 376203 - rev 1 of 1
<b>Description</b> HP Chromebook 1:1/ 37 Luxor Carts
<b>SalesRep</b> Lopez, Sam (P) 210-690-0000
<b>Customer Contact</b> Hernandez, Alfred (P) 210-977-7375 alhernandez@southsanisd.net

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 ISD (SouthSA400)  
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 (P) (210) 977-7375  
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 rzuniga@southsanisd.net

<b>Customer PO:</b>	<b>Terms:</b> Undefined	<b>Ship Via:</b> UPS Ground
<b>Special Instructions:</b>		<b>Carrier Account #:</b>

#	Image	Description	Part #	Tax	Qty	Unit Price	Total
<b>DIR TSO-2538</b>							
1		HP Chromebook 11 G4 Education Edition - Celeron N2840 / 2.16 GHz - Chrome OS - 4 GB RAM - 16 GB eMMC - 11.6" TN 1366 x 768 ( HD ) - HD Graphics - 802.11ac - black (keyboard)	V2W30UT#ABA	Yes	1110	\$182.00	\$202,020.00
2		Google Chrome OS Management Console License - academic	CROS-SW-DIS- EDU	Yes	1110	\$27.00	\$29,970.00
3		LUXOR TABLET CHARGING CART WITH 30 ELECTRICAL OUTLETS, BLACK LLTM30-B		Yes	37	\$510.00	\$18,870.00
						<b>Subtotal</b>	<b>\$250,860.00</b>

This quote is valid for 30 days from the Quotation Date. Please contact your sales representative for updated pricing if your order is placed after that time period.

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Subtotal:	\$250,860.00
Tax (0.000%):	\$0.00
Shipping:	\$0.00
<b>Total:</b>	<b>\$250,860.00</b>