



## SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

### Agenda Item Summary

Meeting Date: June 16, 2025

Agenda Section: Consent

Agenda Item Title: Accept Quote for E-Rate 2025 - 90 Switches Project

From: Tony Kingman, Chief Financial Officer

Additional Presenters if Applicable: N/A

Description: The district has received a quote from Intech Southwest for the "SOUTH SAN ISD-ERATE 2025- SWITCHES PROJECT". This project includes the provision HPE Aruba 6200M 48G Class4 PoE 4SFP+ Switches, power supplies, direct attach copper cables, and five-year subscription licenses for HPE Aruba Central Foundation, along with installation and configuration services. The total quoted amount for these services and hardware is \$403,290.00 in which the district will pay 15% of the total costs, \$60,493.50.

Historical Data: E-rate Category 2 funding supports internal connections within schools and libraries, enabling the purchase, installation, and maintenance of eligible broadband internal connections, managed internal broadband services, and basic maintenance of internal broadband connections. E-rate Category 2 will fund up to 85% of the project costs, while the district will fund 15% of the project.

Recommendation: The district is recommending the acceptance of Quote #437386 rev 1 of 1 from Intech Southwest for the E-Rate 2025 - Switches Project. The district is responsible for 15%.

Purchasing Director and Approval Date: N/A

Funding Budget Code and Amount: N/A

District Goals: To systematically upgrade and modernize district technological infrastructure and equipment to ensure optimal performance, reliability, and support for all educational and operational functions.



**Intech Southwest**  
4778 Research Drive  
San Antonio, Texas  
United States  
<http://www.intechsouthwest.com>  
(P) 210-690-0000  
(F) 210-690-0200

#### Quotation (Open)

<b>Date</b>
Feb 12, 2025 10:24 AM CST
<b>Modified Date</b>
Feb 12, 2025 10:51 AM CST
<b>Quote #</b>
437386 - rev 1 of 1
<b>Description</b>
SOUTH SAN ISD - ERATE 2025 - 90 SWITCHES PROJECT
<b>SalesRep</b>
Lopez, Sam (P) 210-690-0000
<b>Customer Contact</b>
DeLeon, Isreal (P) 210-977-7375 <a href="mailto:israel.deleon@southsanisd.net">israel.deleon@southsanisd.net</a>

#### Customer

South San Antonio ISD (SouthSA400)  
DeLeon, Isreal  
5622 Ray Ellison Blvd  
San Antonio, TX 78242  
United States  
(P) (210) 977-7375  
(F) (210) 977-7378

#### Bill To

South San Antonio ISD  
Payable, Accounts  
2515 Bobcat Lane #4  
San Antonio, TX 78224  
United States  
(P) (210) 977-7375  
(F) (210) 977-7378

#### Ship To

South San Antonio ISD  
Payable, Accounts  
2515 Bobcat Lane #4  
San Antonio, TX 78224  
United States  
(P) (210) 977-7375  
(F) (210) 977-7378

#### Customer PO:

#### Terms:

Undefined

#### Ship Via:

UPS Ground

#### Special Instructions:

#### Carrier Account #:

#	Image	Description	Part #	Qty	Unit Price	Total
<b>DIR TSO-4160 / SPIN # 143026602</b>						
1		<b>HPE Aruba 6200M 48G Class4 PoE 4SFP+ Switch</b> Switch - Max. Stacking Distance 10 kms - L3 - managed - 48 x 10/100/1000 (PoE+) + 4 x 1 Gigabit / 10 Gigabit SFP+ (uplink / stacking) - front and side to back - rack-mountable - PoE+ (1440 W) - BTO  Note: SOW: 100 % ERATE ELIGIBLE	R8Q70A	90	\$2,999.00	\$269,910.00
2		<b>HPE Aruba X372</b> Power supply - hot-plug / redundant - AC 110-240 V - 1050 Watt - United States - for HPE Aruba 2930M 24, 2930M 40, 2930M 48, 3810M 24, 3810M 40, 3810M 48, 6200F 12  Note: 100 % ERATE ELIGIBLE	JL087A#ABA	180	\$399.00	\$71,820.00
3		<b>HPE Aruba Direct Attach Copper Cable</b> 10GBase direct attach cable - SFP+ to SFP+ - 3.3 ft - for HPE Aruba 2540 48, 2930F 24, 2930M 24, 6200F 12, 6200M 24, 83XX; CX 10000, 6405 v2, 8360  Note: 100 % ERATE ELIGIBLE	J9281D	90	\$50.00	\$4,500.00
4		<b>HPE Aruba Central Foundation</b> Subscription license (5 years) - 1 switch (24 ports) - hosted - ESD - for HPE Aruba 2930F 12, 2930F 48, 2930F 8G, 2930M 24, 2930M 40, 2930M 48, 6200F 24, 6200F 48  Note: 100 % ERATE ELIGIBLE	Q9Y75AAE	90	\$399.00	\$35,910.00
5		<b>Intech Southwest Services - Switch Installation and Configuration for South San ISD</b>  Note: 100 % ERATE ELIGIBLE SOW: INTECH SOUTHWEST WILL CREATE BRAND NEW CUSTOM SWITCH CONFIGURATION FOR SSISD ONITE PHYSICAL REMOVAL OF CURRENT SWITCHES AND INSTALLATION OF NEW ARUBA SWITCHES AT DESIGNATED CAMPUS(S) AT SSISD TESTING OF ALL ARUBA SWITCHES TO ENSURE POWER AND CONNECTIVITY THROUGH OUT CAMPUS(S) FOR SSISD 90 DAY POST INSTALLATION OFFSITE AND ONSITE NETWORK SWITCH SUPPORT FOR SSISD	SWITCH INSTALLATION	90	\$235.00	\$21,150.00

This quote is valid for 30 days from the Quotation Date. Please contact your sales representative for updated pricing if your order is placed after that time period.

**This quote is subject to change in the event of new or updated tariffs, levies or excise taxes from the federal government that are beyond the control of Intech Southwest.**

RMA Policy: Defective merchandise must be returned within 15 days of receipt of product or manufacturer warranty applies for repair. Non-defective merchandise must be returned within 30 days of receipt. Non-defective product must be

<b>Subtotal:</b>	<b>\$403,290.00</b>
<b>Product Subtotal:</b>	<b>\$403,290.00</b>
Tax (.0000%):	\$0.00
Shipping:	\$0.00
<b>Total:</b>	<b>\$403,290.00</b>

unopened and factory-sealed to be eligible for return. Intech Southwest offers a replacement only for unopened software returns. Returns will only be accepted if accompanied by a valid RMA number provided by Intech Southwest. Some special orders are non-returnable and the manufacturer must be contacted. Intech Southwest reserves the right to refuse the return of incomplete and opened products or charge a 15% restocking fee for returns that are accepted.

# SIGNATURE ERATE CONTRACT PAGE

This signed quote constitutes a contract between **South San Antonio ISD** and **Intech Southwest, (SPIN 143026602)** for the delivery of non-recurring internal connections services listed below. This Proposal Acceptance shall commence upon the funding of E-Rate, as early as April 1, 2025 and extending through September 30, 2026. This Proposal Acceptance is contingent upon Board approval, and subject to E-Rate Funding and the final approval of South San Antonio ISD's Fiscal Budget. If denied in part or in whole, South San Antonio ISD shall have the right to terminate this agreement.

Sam Lopez Account Executive

04/9/2025

\_ Date

(ERATE SERVICE PROVIDER)

\_\_\_\_\_

\_\_\_\_\_

Date

(ERATE CUSTOMER)