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July 26, 2018

William Gronseth
Superintendent of Schools

David J. Spooner, C.P.E.
Manger of Facilities

Duluth Public Schools
215 N 1st Ave E
Duluth, MN 55802

RE: Marketing Update
800 E Central Entrance "Central High School Property"
108 E 6th Street "Nettleton School"
"Hartley Lots"

Hartley Residential Lots

- Marketing is complete on all on-line venues.
- Sign installation is waiting on brushing of site, expected to be complete next week.
- Marketing details have been delivered directly to several local home builders, no response as of the date of this update.

108 E 6th Street "Nettleton School"

- Closed June 26th, 2018

800 E. Central Entrance "Central High School Property"

- Attended NAIO development network meeting in the twin cities and discussed sites in Duluth with members to include the Central Property.

The Central site has as well generated inquiries from various Developers, Brokers and Investors as expected.

Please do not hesitate to reach out with any questions.

Respectfully,

Greg Follmer
Broker