



October 31, 2016

Geneva Community Unit School District 304 Donna Oberg 227 N. 4th Street Geneva, IL 60134

Donna,

Thank you for allowing Midwest Transit Equipment, Inc. the opportunity to furnish these quotes on your bus equipment needs. We are quoting lease extensions on some of your current buses. Leases are based on 12,000 annual miles.

QUOTE A

Two (2) year lease extension on the four (4) 2014 Chevrolet-Collins 27 passenger yellow school bus the District is currently leasing. This lease will end in July 2019. District bus numbers #61-64.

Annual Payment: \$7,756.00 x 4 buses= \$31,024.00 per year.

QUOTE B

One (1) year lease extension on one (1) 2013 Chevrolet-Collins 14 passenger white activity bus the District is currently leasing. This lease will end in July 2018. District bus number #5.

Annual Payment: \$7,461.00.

QUOTE C

One (1) year lease extension on one (1) 2012 Chevrolet-Collins 14 passenger white activity bus the District is currently leasing. This lease will end in July 2018. District bus number #4.

Annual Payment: \$7,191.00.

QUOTE D

Four (4) year lease on one (1) "One Year Old" 2016 Chevrolet-Collins 14 passenger activity bus to replace the 2011 Collins bus #3. This lease will end in July 2021.

Annual Payments: \$8,027.00 per year.

Attached is a detailed spreadsheet showing past pricing.

The District will have the option to extend the lease or purchase after the term.

Thank you again for this opportunity. I can be reached in the office at (800) 933-2412 ext 1476, cell at (219) 688-7527, or email at scott.vanderlee@midwesttransit.com.

Sincerely,

Scott Vanderlee

Sales Manager- School Bus