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Michael Wilkes
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Geneva School District 304

To: Dr. Kent Mutchler
From: Michael Wilkes
Date: December 13, 2021
Re: Virtualization and Backup Infrastructure Purchase Recommendation: Mindsight

The 2021-22 Technology Capital plan, approved by the Board last school year, identified the refresh of the virtual server environment and a review/refresh of back-up solutions as the primary infrastructure projects for this school year. To that end, the district has worked to identify and select the equipment and services needed to accomplish this initiative. This purchase recommendation is under the identified budget allocated for this work.

As the result of a request for proposals (RFP) and thorough evaluation process, the district is recommending the purchase of equipment, software, and professional services from Mindsight, pending legal review and agreement to terms. This purchase recommendation seeks to acquire the hardware, software, and professional services to acquire, implement, and migrate existing services to new virtualization infrastructure at two district locations. The existing equipment at these locations would be decommissioned upon successful implementation. The proposed solution will provide a high performing environment that is projected to support the back-end computing and storage needs of the district over the next five years.

In October, the district requested proposals from multiple potential providers. In November, the district ultimately received four proposals from two providers. These proposals were evaluated based on the following weighted criteria: Price, Overall Evaluation, and Experience/References. After careful consideration of all proposals and selection criteria, a single proposal was identified as the recommendation.

The following table estimates the costs associated with this purchase recommendation.

Item	Cost
Hardware (Servers, Storage, Network, and Back-up Appliance)	\$213,680.52
Virtualization and Backup Software Licensing and Support (5-year)	\$71,335.52
Support and Maintenance Agreements: Server, Network, Storage, and Backup (5-Year)	\$76,530.88
Professional Services for Implementation	\$30,848.00
Total Estimated Cost of Recommendation	\$392,394.92

If approved, funds would be appropriated from district funds budgeted for this purpose.

Price range of proposals: \$374,832.34 (low) - \$470,235.86 (high)

Thank you for your consideration.