



ALPENA COUNTY SHERIFF'S OFFICE

Sheriff Erik W. Smith Undersheriff Cash J. Kroll
4900 M32 W, Alpena, Michigan 49707

Phone (989) 354-9830 · Fax (989) 340-1008 · www.alpenasheriff.com

Date: April 26th, 2023

To: Alpena County Board of Commissioners

From: Sgt. Christina Bednarski

Ref: Jail Medical Provider

Dear Board of Commissioners,

Our current contract with Advanced Correctional Healthcare is due for renewal. There is a \$17,499.11 increase to retain the current services provided by Advanced Correctional Healthcare. The total proposed cost for these services is \$195,868.66.

There is a reduced rate proposed at \$185,999. This would be a \$7,629.45 (4.2%) increase from the previous contract. This rate would not include vital services for the operations of the facility and would force us to outsource services such as biomedical waste disposal. This rate would also place us responsible for purchasing of medical equipment, medical supplies, and TB skin tests. In addition, this would increase the workload of Sheriff's Office personnel due to the coordination of waste disposal, inventory, billing, receiving, etc.

Staff at the Sheriff's Office recognize the importance of reducing costs with minimal compromise of services rendered. We are willing to take on the responsibility of the removed services within the proposal in an effort to renew the contract at the most cost effective pricing.

Please see the attached proposal for a reference from Advanced Correctional Healthcare.

Respectfully,

Sgt. Bednarski

Alpena County, Michigan 4/25/2023

Price(s) good for 60 days.	Current 4/1/2022-3/31/2023	Proposed 3.98% Renewal <i>CPI for medical care is currently 3.98%</i> 4/1/2023-3/31/2024	Proposed 0% Renewal 4/1/2023-3/31/2024
Annual Price	\$178,369.55	\$195,868.66	\$185,999
Average Daily Population	53		
Per Diem Rate	\$0.53	\$0.43	
Prescriber	Weekly + unlimited 24/7/365 on-call by phone		
Nursing	40 hr/wk	40 hr/wk *includes wage increase	
Qualified Mental Health Professional (QMHP)	4 hr/wk Minimum Master's level		
On-call QMHP	\$150 per hour (minimum 1 hour) In-person or via telehealth (as mutually agreed upon) Responsiveness depends upon amount of notice given		
Biomedical Waste Disposal	ACH pays \$142/year		County pays
Medical Equipment (durable)	ACH pays up to \$500/year		County pays
Medical Supplies (disposable)	ACH pays \$1,890/year		County pays
TB Skin Tests	ACH pays \$212/year		County pays
Officer Training Spark Training, LLC	Included On-site and online LMS (learning management system)		
Officer Wellness	Included CIERR Program (Critical Incident Employee Rapid Response)		
Medical Claims Re-pricing (bill scrubbing)	Included upon request for a % of savings		
DetainEMR Advanced Inmate Medical Management, LLC	FREE electronic medical records if the county pays for hardware, Internet, JMS bridge, transition from other EMR (if any), Web interface, etc. We can help you research grant money. Software updates/upgrades are automatic and free, online training is free and unlimited, troubleshooting is free and unlimited.		
DO YOU NEED ANY TRAINING?	Spark Training provides training on a variety of topics, including but not limited to medical, behavioral health, officer wellness, and Mental Health First Aid (MHFA) certification. Training is upon your request and on the topic(s) you choose. Sign up for Spark Training's blog list by sending an email here: Training@sparktraining.us		

For next year's budget, please budget a 5% increase, and our plan is to beat it and come in lower at renewal time.

Proposal agreed to by: Sign: _____ Print: _____ Date: _____

Rachael Wunder, Program Consultant
614.897.5986 / Rachael.Wunder@advancedch.com