



Livonia Public Schools

Facilities and Operations

Date: August 17, 2023

To: Phillip Francis, Assistant Superintendent of District Services

From: Harry C. Lau, Administrator of Facilities and Operations

Re: Recommendation to Purchase Bulk Salt Through Mi-Deal

I am recommending and seeking approval to award the bulk salt purchase for the 2023-24 school year to Detroit Salt Company, at a price of \$55.05 per ton for 1,400 tons. The price difference from the 2022-23 school year is an increase of \$1.60 per ton, for a total increase of \$2,240.00. The total cost of the 1,400 tons is \$77,070.00.

This is a general fund purchase with the State of Michigan Mi-Deal purchasing consortium.

Rationale: We have approximately 600 tons of salt left over from the 2022-23 school year that is in our salt barn.

Thank you for your consideration in this matter.

cc: K. Oaks