

# **Livonia Public Schools**

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## ***Director of Operations***

Date: October 4, 2017

To: Andrea L. Oquist, Superintendent

From: Phillip Francis, Director of Operations

Re: Bulk Road Salt Purchase

I would like to discuss the purchase of bulk road salt at the next Committee of the Whole meeting on Monday, October 9, 2017. This was originally discussed at the September 25, 2017 Study Session where the proposal to purchase was brought to the Board. The source of funds for this purchase is the General Fund.

We are proposing the purchase of 1,500 tons of road salt for the 2017-18 winter season at a cost of \$30.97 per ton for a total cost of \$46,455 from the Morton Salt Company via the MiDEAL Extended Purchasing Program through the Michigan Department of Technology, Management and Budget. This is a reduction of \$11.40 per ton from last year.

The school district is required to purchase 70% of the road salt, which would be 1,200 tons, at a cost of \$37,164. The contract permits us to buy a percentage depending on the needs of the school district. If we have more weather than the 1,500 tons can cover, we are allowed to purchase an additional 30% of bulk salt at our contract price.

The bulk road salt purchased for the last three winter seasons are:

2014-15: Purchased 2,000 tons and used 1,800 tons

2015-16: Purchased 1,200 tons and used 1,100 tons

2016-17: Purchased 1,500 tons and used 1,200 tons

Please contact me if you have questions.

Attachments

PF/ko

C: Board of Education