

Memorandum

To: Kathy Arrington
CC: Debbie Monschke
From: Robin Wantland
Date: 2/19/2014
Re: Commodity Sealed Proposal – CSP 140211

Please consider my recommendations for commodity processors for the 2014-2015 school year. I would like to request that the contract be awarded in full to the recommended processors.

Section 7.0 – Beef Products: My recommendation is to use Advance Pierre. Their beef patty is \$0.025 lower in price than a comparable beef patty by Tyson, our current supplier. This will save about \$5,000.00 per year based on a one truckload usage.

Section 8.0 – Cheese Products: My recommendation is to use Land of Lakes, our current supplier. Besides being the sole bidder on six of the eight requested products, Land of Lakes was less expensive than the competitive bidders on the other two items.

Section 9.0 – Chicken Products: My recommendation is to use Tyson, our current supplier. Pilgrims' Pride, the only other bidder using commodity chicken #100103, did not bid comparable products for two of the four products listed on the RFP. For the other two products, the breaded chicken tenders were exactly the same in cost, and our current Tyson breaded popcorn chicken was less expensive than Pilgrim's Pride.

Section 10.0 – Turkey Products: My recommendation is to use Jennie-O, our current supplier. Jennie-O was lower in price than the other bidder for four of the six items we listed. In addition, Jennie-O was the sole bidder for turkey chili which we use quite often on various menus.

Section 11.0 – Potato Products: My recommendation is to use McCain Foods. Shoestring potatoes make up the largest percentage of use in this category. McCain's was the lowest in price, beating our current supplier, Simplot, by \$0.022 per serving of a comparable potato product.

Section 12.0 – Strawberry Products: We only had one bidder in this category which was Wawona Foods. They have been supplying Denton ISD with frozen fruit cups for many years now. I would like to recommend that we continue to use them for frozen fruit processing.

Section 13.0 – Sweet Potato Products: My recommendation is to use McCain. They are significantly lower in price than our current supplier, Lamb Weston, for both products listed in the RFP.

Thank you for your consideration.