

April 29, 2025

Mr. Steve Summers
Business Manager
Waunakee Community School District
101 School Drive
Waunakee, WI 53597



Dear Steve,

Enclosed is our proposed food service budget for the 2025-2026 school year. We have built the budget using current meal prices and monthly averages for participation and costs. All indications are that food prices will remain high through 2025 and into next year. Although there is the possibility of higher prices for products that come from outside the US, we have planned food costs at the current rate. As we discussed, with the economic uncertainty in the marketplace, holding meal prices will hopefully help preserve participation. Consequently, this proposed budget does not include any price increases at this time.

It is also based on the following:

Elementary and Intermediate students will continue to pay a set price for a complete breakfast or lunch. The meal will continue to include an entrée plus the fruit and vegetables, milk, and side items listed on the monthly menu. Version A is based on an Elementary lunch price of \$4.00. Elementary Breakfast is priced at \$1.50. Secondary complete breakfast is priced at \$1.75.

We will continue to offer the "meal deal" that allows middle and high school students to choose a customized meal made up of an entrée, two sides and a carton of milk or bottled water for a set price. Students approved for free meals can also choose from the meal deal menu. The Meal Deal is budgeted at \$5.00.

We have included the planned Premium Meal stations including the Creation Station and Chef Station as meals on the budget. A Price of \$6.00 for those stations is planned, and we'll continue to offer free students those options as well. At the Intermediate School, those stations are scaled to their age group, and will be sold for \$5.00 again next year.

We have planned to provide 110 breakfasts and 277 lunches per day to students who qualify for free or reduced priced meals, at no cost to the families.

Version A projects Ala Carte sales of \$978,109 over 170 school days. Ala Carte Sales will include snacks, beverages and entrees sold as ala carte. Another \$10,965 is budgeted for selling extra cartons of milk to students at the price of \$.50.

Adults will continue to have the option to purchase any meal or item sold to students at the same price.

We have included \$77,350 in revenue from cartons of milk served for the morning milk break at a price of \$.50.

Catering Sales are projected at \$55,250 for the year. We will continue to work with you on providing a sustainable catering program that benefits the food program and provides excellent service for your school functions. With Renee's experience in catering and our full-time chef, we can provide whatever level of food service that is needed for any size event.



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Revenue of \$180,540 is included for meals sold to Madison Country Day School based on current participation and ala carte sales. The billed meal price is planned to remain at the current rate of \$6.70.

The partnership with Westside Christian School is planned to generate additional revenues of \$86,071 based on the billed meal price of \$4.20.

High Point Christian will also begin a partnership with the district beginning this August and will generate an estimated \$77,429 in revenue for the food service program.

Sales of \$119,868 are included from serving the Waunakee Senior Center year-round. This is based on current pricing and participation.

We have budgeted Taher labor including our Food Service Director, Chef, Lead Cooks, Driver, Office Support, and Hourly employees with projected wages and benefits. We have made adjustments to improve productivity as wages continue to rise and we will continue to modify job duties accordingly.

We have included district paid expenses of \$125,000 as listed on the budget summary.

Our G & A and Management Fees have been increased by the CPI for food away from home of 3.0%.

Version A with current meal prices has a planned surplus of \$6,367. We will send a copy of our Operating Report to you monthly to monitor the financial results of the program. Renee can review those results during your scheduled meetings, and I will attend quarterly at a minimum.

If you have any questions or need additional information after you have reviewed the budget, please let me know. We appreciate the support and long-standing partnership with the Waunakee School District and are looking forward to working with you in the 2025-26 school year.

Sincerely,
TAHER INC.



Jim Madden
Regional Vice President of Operations

Cc. Alexandra Dye]
Renee Pickard

WAUNAKEE

PROJECTED OPERATING BUDGET--FOOD SERVICE

2025-2026

Version: VERSION A CURRENT PRICES

Days of Service: 170 days

		Prices	
	Elementary Breakfast	\$	1.50
	Secondary Breakfast	\$	1.75
	Elementary Lunch	\$	4.00
	Meal Deal 7-12	\$	5.00
	Creation, Chef Intermediate	\$	5.00
	Creation, Chef Grades 7-12	\$	6.00
	Free Meals	\$	-
	Reduced Priced Meals	\$	-
	Adult Lunch:	\$	5.00
	Milk:	\$	0.50
REVENUE			
CASH:	Breakfast	\$	32,937.50
	Lunch	\$	1,155,320.00
	Adult Lunch	\$	17,850.00
	A La Carte	\$	978,108.60
	Milk Service	\$	88,315.00
	Catering	\$	55,250.00
	MCDS	\$	180,540.00
	High Point Christian	\$	77,429.90
	Westide Christian	\$	86,077.80
	Senior Dining	\$	119,868.00
GRAND TOTAL REVENUE		\$	<u><u>2,791,696.80</u></u>
EXPENSES			
	Food and Milk	\$	1,328,367.76
	Payroll/Related-Taher	\$	1,154,138.71
	Management Fee	\$	31,520.10
	General & Admin. Fee	\$	58,055.60
	Other Supplies	\$	<u>88,247.35</u>
	SUBTOTAL	\$	2,660,329.51
CLIENT EXPENSES			
	Custodial	\$	40,000.00
	Equipment	\$	25,000.00
	Software	\$	20,000.00
	Technology	\$	<u>40,000.00</u>
	SUBTOTAL	\$	125,000.00
TOTAL ALL EXPENSES		\$	<u><u>2,785,329.51</u></u>
NET REVENUE LESS EXPENSES		\$	<u><u>6,367.29</u></u>