



Brownsville Independent School District

Agenda Category: General Function Board of Education Meeting: 12/16/2025

Item Title:	<u>Increase of RFP #24-114 BISD</u>	<u>X</u>	Action
	<u>Food and Nutrition Service Large Cold</u>		Information
	<u>Storage Freezer</u>		Discussion

BACKGROUND:

The Brownsville Independent School District (BISD) Food and Nutrition Services (FNS) Department is dedicated to student's health, well-being, and their ability to learn by providing nutritionally balanced meals and promoting healthy habits for lifelong nutrition and fitness practices. GSN FNS accomplishes this activity by procuring food for student consumption, specially frozen food products.

The FNS Department requests Board approval for a price increase that was imposed on the entry/exit doors that will be installed on the new freezer. The increase is because of delays in the project causing the door manufacturer's to increase their costs. The amount of the increase to be approved is \$16,807.18. It has already received approval from the Texas Department of Agriculture via the website TXUNPS. The price increase is being requested by the refrigeration installer Arnold Refrigeration Incorporated of San Antonio. This is the company that is installing the freezer unit.

FISCAL IMPLICATIONS:

Fund 101: \$16,807.81 (approval to increase amount)

RECOMMENDATION:

Recommend approval to increase of RFP #26-114 BISD Food and Nutrition Service Large Cold Storage Freezer for \$ 16,807.81.

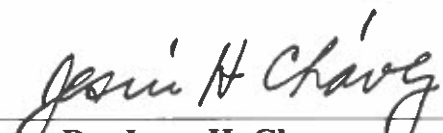
 
Jackie Cruz / Mary D. Garza
Submitted by: Interim FNS Director/ CFO

Approved for Submission to Board of Education:

Recommended by: Asst. Supt./Exec. Dir.


Mary D. Garza

Approved by: Interim Chief Financial Officer


Dr. Jesus H. Chavez
Superintendent



Outlook

email

FNS Freezer Project

From Mark Mullendore <markmullendore@bisd.us>

Date Thu 11/20/2025 1:31 PM

To Norma Serna <nserna1@bisd.us>

Cc Ramon Ocejo <rocejo@bisd.us>

Norma,

Please create a Board Agenda for the December 16, 2025, Board Meeting.

Food & Nutrition Services requests Board approval for a price increase that was imposed on the entry/exit doors that will be installed on the new freezer. The increase is because of delays in the project causing door manufacturer's to increase their costs. The amount of the increase to be approved is \$16,807.81. It has already received approval from the Texas Department of Agriculture via the website TXUNPS. This price increase in being requested by the refrigeration installer Arnold Refrigeration Incorporated of San Antonio. ~~The is~~ ^{This is} the company that is installing the freezer unit.

Thank you,

Mark Mullendore RD, LD, FCSI
Assistant Director for Operations
Brownsville ISD Food & Nutrition
1888 East Price Road
Brownsville, Tx. 78520
956-698-1970
markmullendore@bisd.us

This email and any files transmitted with it are the property of the Brownsville Independent School District, are confidential, and are intended solely for the use of the individual or entity to whom this email is addressed. If you are not one of the named recipient(s) or otherwise have reason to believe that you have received this message in error, please notify the sender and delete this message immediately from your computer. Any other use, retention, dissemination, forwarding, printing, or copying of this email is strictly prohibited.

BISD does not discriminate on the basis of race, color, national origin, gender, religion, age, disability or genetic information in employment or provision of services, programs or activities.

BISD no discrimina a base de raza, color, origen nacional, género, religión, edad, discapacidad o información genética en el empleo o en la provisión de servicios, programas o actividades.



Brownsville Independent School District

Agenda Category: Bids/Proposals Board of Education Meeting: 03/06/2024

Item Title: RFP #24-114 BISD Food and Nutrition
Service Large Cold Storage Freezer
Project

X Action
Information
Discussion

BACKGROUND:

The Brownsville Independent School District (BISD) Food and Nutrition Services (FNS) Department is dedicated to students' health, well-being, and their ability to learn by providing nutritionally balanced meals and promoting healthy habits for lifelong nutrition and fitness practices. BISD FNS accomplishes this activity by procuring food for student consumption, specifically frozen food products.

Currently, FNS stores frozen merchandise in the FNS Warehouse and overflow merchandise at the Lineage Cold Storage Warehouse in McAllen, Texas, transported from the FNS Warehouse to Lineage Cold Storage Warehouse using contracted transport services from All Valley Trucking. In an effort to eliminate contracted services fees for the storage and transport of frozen merchandise, the FNS Department requests approval to purchase a large freezer (8,800 sq. ft.) to be used for cold storage. The freezer would be assembled within the metal building currently being constructed adjacent to the FNS Warehouse.

(continuation)

3 CSP's were received.

FISCAL IMPLICATIONS:

Fund 101: \$2,275,00.00

RECOMMENDATION:

Recommend awarding RFP #24-114 BISD Food and Nutrition Service Large Cold Storage Freezer Project to Arnold Refrigeration Inc. of San Antonio, Texas.

Jackie Cruz / Rosario Pena
Submitted by: FNS Director/Purchasing Director

Alejandro Cespedes
Alejandro Cespedes

Recommended by: Asst. Supt./CFO

Dr. Nellie Cantu
Approved by: Deputy Supt./Chief Officer

2/24/24

Approved for Submission to Board of Education

Dr. Jesus H. Chavez
Interim Superintendent

When Necessary, Additional Background May Follow This.



Brownsville Independent School District

Agenda Category: Bids/Proposals Board of Education Meeting: 03/06/2024

Item Title:	<u>RFP #24-114 BISD Food and Nutrition</u>	<u>X</u>	Action
	<u>Service Large Cold Storage Freezer</u>		Information
	<u>Project</u>		Discussion

BACKGROUND:

The metal building is being constructed by BISD using \$1.5 million granted to the District by the Elon Musk Foundation. It is important to note that BISD is undertaking the construction of the building using the Elon Musk Foundation grant money since federal funds allocated for Food and Nutrition Services cannot be utilized for construction purposes. The freezer incurs a separate cost of \$2,275,000.00, distinct from construction expenses, and will be covered by FNS funds.

This facility would enable the storage of frozen goods, thereby reducing the ongoing costs associated with leasing frozen storage in McAllen, Texas, totaling \$121,461.04 over the past five years. Additionally, it addresses the expenses related to contracted services for transporting frozen merchandise between the storage facility in McAllen and our warehouse freezer totaling \$64,810.00 in the past three years.

When Necessary, Additional Background May Follow This.



AN EARLY COLLEGE DISTRICT

BROWNSVILLE

INDEPENDENT SCHOOL DISTRICT

1900 E. Price Road Room #107, Brownsville, Texas 78521
(956) 548-8361 Fax (956) 548-8367

Dr. Jesus H. Chavez
Interim Superintendent

Rosario Peña, RTSBA
Purchasing Director

To: Brownsville I.S.D. Awarded Vendors

From: Rosario Peña, RTSBA
Purchasing Administrator

Date: March 7, 2024

Subject: RFP# 24-114 BISD Food and Nutrition Service Large Cold Storage Freezer Project

Thank you for bidding with Brownsville ISD. This is to congratulate and inform you that your company has been awarded RFP# 24-114 BISD Food and Nutrition Service Large Cold Storage Freezer Project. The following companies were awarded RFP# 24-114

Arnold Refrigeration Inc. (San Antonio, TX)

Individual purchase orders will be issued for each purchase made by the district. The Bid/CSP/RFP or RFQ number must be listed within the body of each quote. Purchase Order numbers must be listed on each packing slip and invoice. Please do not process order(s) until you have received the official original purchase order document issued by Brownsville ISD. Vendors, by accepting a purchase order from Brownsville ISD, your company under penalties of perjury, is complying with Senate Bill 9 and proof must be submitted to the Purchasing Office prior to performing any service(s). This bill states that all vendors' employees, subcontractors, and volunteers who have contact with students must have passed a criminal history background check within the last year. Please visit our website at <https://www.bisd.us/departments/business-and-operations/purchasing> if further information is needed.

Awarded vendors, please note that in order to visit District sites, you must receive clearance from the Purchasing Department.

For additional information or questions, please contact the Purchasing Department:
Marisela Ayala, Senior Buyer
956-548-8361 / mayala@bisd.us

BISD does not discriminate on the basis of race, color, national origin, sex, religion, age, disability or genetic information in employment or provision of services, programs or activities.
BISD no discrimina a base de raza, color, origen nacional, sexo, religion, edad, incapacidad o información genética en el empleo o la disposición de servicios, programas o actividades.



24-114

Arnold Refrigeration INC Supplier Response

Event Information

Number: 24-114
Title: BISD Food & Nutrition Service Large Cold Storage Freezer Project
Type: COMPETITIVE SEALED PROPOSAL
Issue Date: 12/18/2023
Deadline: 1/15/2024 09:00 AM (CT)
Notes: The purpose of this CSP is for BISD Food & Nutrition Service Large Cold Storage Freezer Project. This CSP is scheduled to be presented to the board for approval February 6, 2023.

TURN-KEY PROJECT to include supplies, materials and labor.

Any questions regarding this solicitation must be submitted through the "Questions" option located on the IONWAVE Technologies website. <https://bisd purchasing.ionwave.net> no later than 12:00pm, December 21, 2023. Questions/clarifications regarding this solicitation will not be answered by phone or email.

1st Advertisement: December 16, 2023

2nd Advertisement: December 20, 2023

Please Note: Brownsville ISD will be "CLOSE" for the Winter Break from December 25, 2023 thru January 8, 2024.

Contact Information

Contact: Marisela Ayala, CTSBS Senior Buyer
Address: Purchasing Department
BISD Administration Bldg
107
1900 Price Road
Brownsville, TX 78521
Phone: (956) 548-8361
Email: mayala@bisd.us

Arnold Refrigeration INC Information

Contact: Jeff Bupp
Address: 1102 N Cherry St.
San Antonio, TX 78202
Phone: (210) 225-5493
Email: jbupp@ari.tech
Web Address: ARI.Tech

By submitting your response, you certify that you are authorized to represent and bind your company.

Jeff Bupp

Signature

Submitted at 1/12/2024 02:13:41 PM (CT)

jbupp@ari.tech

Email

Requested Attachments

REQUIRE DOCUMENTS SUBMITTED WITH THIS SOLICIATION

BID_SPECS_CERTIFICATIONS
2023-2024.pdf

Please upload the required documents will all signatures

FORM 1295

Form 1295 Cert 2023-1107134
Signed.pdf

Form 1295 must be signed and submitted. this form does not have to be notarized.

REFERENCES OF SCHOOL DISTRICT/GOVERNMENTAL CLIENTS

Ref. Brownsville ISD.pdf

Please upload References

ADDITIONAL ATTACHMENTS

ARI Overview_Service.pdf

Response Attachments

2024.01.11_Brownsville ISD_Proposal.pdf

Proposal

Bid Attributes

1 Vendor understands that once bid has been awarded, vendor needs to show the bid number and percentage discount on the quote(s)

☒ Yes

2 Are you a BISD Employee

☐ Yes

☒ No

3 If yes, what campus/department

No response

4 DELIVERY DATE

Estimated date of delivery, once Purchase Order has been received.

approx. 8 to 12 weeks from receiving po

WARRANTIES

Provide a letter stating all warranties being offered.

. ARI warrants its labor to be free of defects for ninety (90) days and its parts to be free of defects for one year from completion of installation. This warranty is non-transferrable and there are no third-party beneficiaries to it. Upon written notice during the warranty term, ARI will in its sole discretion repair or replace the goods or equipment. THERE ARE NO OTHER WARRANTIES AND ARI DISCLAIMS ANY WARRANTIES OF MERCHANTABILITY AND FITNESS FOR ANY PARTICULAR PURPOSE WITH RESPECT TO THE GOODS SOLD. You, the customer, waive all claims for consequential damages against ARI including, without limitation, claims for economic loss, loss of profit, special, indirect, or other consequential damages including, without limitation, losses or damages arising from food, drink, chemical or any and all other product spoilage claims whether or not because of refrigeration malfunction or failure

ADDED VALUE

Provide an itemized list of any other factors and/or added values that make your product the best choice for the Brownsville Independent School District.

No response

Bid Lines

- 1 Turn Key Project to include supplies, materials, and labor for BISD Food & Nutrition Service Large Cold Storage Project.

Quantity: 1 UOM: EA Price: \$2,275,000.00 Total: \$2,275,000.00

Response Total: \$2,275,000.00

Capital Expenditure Request For School Year: 2023 - 2024

00151 Status: Active
BROWNSVILLE ISD
 DBA:
 1900 East Price Road
 Brownsville, TX 78521-2417
 County District Code: 031-901
 ESC: 1 TDA Region: 5

Comments to Contracting Entity

The request for capital expenditure is approved.

Proper procurement is required and will be verified during an Administrative Review. The Contracting Entity is hereby responsible to ensure that the appropriate allocation is applied, and the item(s) purchased is/are utilized 100% for the Child Nutrition Program (CNP). If the procurement method and documentation are not in compliance, the state agency will issue a finding with possible fiscal action.

If technical assistance is required, please reach out to the Educational Service Center.

Contact Information

1. Name:	Salutation Mr.	First Name Mark	Last Name Mullendore
2. Email Address: 	markmullendore@bisd.us		
3. Phone:	(956) 698-1970	Ext: 1970	Fax: (956) 982-2898
4. Title:	Assistant Administrator		

Capital Expenditure Items

5. By Federal law, TDA must approve, in advance, any capital expenditures greater than or equal to \$5,000. Complete the fields below to submit your capital expenditure request to TDA.

Select 'Type of Item' from the drop-down list below. If item is not listed, select 'Other' and type a brief description in the line below 'Other'.

	Item Location	Type of Item	Equipment Age	Quantity	Cost per Item	Total Cost	% Paid by Program Funds
1.	Food & Nutrition Services	Freezer: Walk-in	N/A: no existing equipment	1	\$2,275,000.00	\$2,275,000.00	100%
2.			N/A: no existing equipment	0	\$0.00	\$0.00	0%
3.			N/A: no existing equipment	0	\$0.00	\$0.00	0%
4.			N/A: no existing equipment	0	\$0.00	\$0.00	0%
5.			N/A: no existing equipment	0	\$0.00	\$0.00	0%
Total Capital Expenditure						\$2,275,000.00	

6. Comments:

The Brownsville Independent School District (BISD) Food and Nutrition Services (FNS) Department is dedicated to students' health, well-being, and their ability to learn by providing nutritionally balanced meals and promoting healthy habits for lifelong nutrition and fitness practices. BISD FNS accomplishes this activity by procuring food for student consumption, specifically frozen food products. Currently, FNS stores frozen merchandise in the FNS

Attachments

Attach three quotes required for this purchase. If this capital expenditure request is part of a TDA-approved Excessive Fund Balance Plan, also attach the approved plan.

View		Attached on: 2/12/2024 6:37:45 AM
View		Attached on: 2/8/2024 11:03:26 AM
View		Attached on: 2/8/2024 11:02:33 AM
View		Attached on: 2/8/2024 11:01:20 AM

Attachment Count: 4

Capital Expenditure Requests

00151 Status: Active
BROWNSVILLE ISD
DBA:
1900 East Price Road
Brownsville, TX 78521-2417
County District Code: 031-901
ESC: 1 TDA Region: 5

Action	Request Amount	Received Date	Reviewed Date	Status
View	\$5,885.00	02/12/2024	02/13/2024	Approved
View	\$2,275,000.00	02/08/2024	02/13/2024	Approved
View Modify	\$1,000,000.00	08/23/2023	08/24/2023	Returned for Correction
View	\$1,000,000.00	08/15/2023	08/17/2023	Denied
View Modify				Error



Proposal

Date: 3/22/2024

Customer: Brownsville ISD

Job Name: RFP#24-114

**BISD Food and
Nutrition Service Large
Cold Storage Freezer**

Address: 1900 E. Price Rd

City/State/Zip: Brownsville Texas 78521

Proposal By: Jeff Bupp

RE:

We are pleased to provide you the following proposal: Phase 1

- | | |
|---|--------------|
| 1. Floor system with Labor to include Insulation, Vapor barrier, Materials for Thermal breaks, Glycol Heated floor system and Labor | \$82,629.92 |
| 2. RDT Refrigeration Condensing Rack and Evaporators | \$671,302.73 |
| 3. Frank Doors systems | \$108,967.40 |
| 4. Greenspan wall panel system | \$368,000.00 |

Total \$ 1,230,900.00

Note:

PRICING DOES NOT INCLUDE:

PAYMENT TERMS:

This proposal will remain effective for 30 days from the date of the proposal noted above and requires that the project will commence within 30 days of the proposal's customer acceptance date. Because of supply chain price volatility, any price increase will be passed through to the customer.

San Antonio
1122 N. Cherry Street
San Antonio, TX 78202
O: 210.225.5493
E: mail@ari.tech
www.ari.tech

McAllen
O: 956.687.8016
Austin
O: 512.248.8000
Laredo
O: 956.307.4919

TACL#A026826C | TACL#A028888C
Regulated by the Texas Department of Licensing and Regulation
PO Box 12157 | Austin, TX 78711 | 800-803-9202 | 512-463-6599
www.license.state.tx.us



San Antonio

Additional Contract Terms

1. Arnold Refrigeration, Inc. ("ARI") will furnish material and labor, complete in accordance with the specifications. All material is guaranteed to be as specified, and all work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed upon written orders and will become an extra charge over and above the estimate. All agreements are contingent upon strikes, accidents, or delays beyond our control. Owners shall carry property and commercial general liability insurance. ARI's workers are fully covered by workmen's compensation insurance.
2. Bid is based on reasonable access, reasonable work surfaces, straight time, and continuous work. If these are not provided or allowed, there will be further charges.
3. All freight quotes are estimated. Freight rates may fluctuate on final billing due to fuel surcharges and special services that may be added after order has been quoted.
4. All of ARI's equipment is specially ordered; most of which cannot be returned to the manufacturer. Therefore, ARI cannot accept returns from the customer. Cancellation/restocking is subject to the manufacturers' terms and conditions. If manufacturer does allow returns, the customer is subject to manufacturers' restocking fees, crating, and freight charges.
5. ARI makes every effort to get equipment here at customer's requested time frame. However, if the job is delayed by customer or due to circumstances beyond ARI's control, storage fees may be added, and payment for the equipment will be made upon its receipt by ARI.
6. ARI warrants its labor to be free of defects for ninety (90) days and its parts to be free of defects for one year from completion of installation. This warranty is non-transferrable and there are no third-party beneficiaries to it. Upon written notice during the warranty term, ARI will in its sole discretion repair or replace the goods or equipment. THERE ARE NO OTHER WARRANTIES AND ARI DISCLAIMS ANY WARRANTIES OF MERCHANTABILITY AND FITNESS FOR ANY PARTICULAR PURPOSE WITH RESPECT TO THE GOODS SOLD. You, the customer, waive all claims for consequential damages against ARI including, without limitation, claims for economic loss, loss of profit, special, indirect, or other consequential damages including, without limitation, losses or damages arising from food, drink, chemical or any and all other product spoilage claims whether or not because of refrigeration malfunction or failure.
7. If customer defaults, it shall be liable for all collection costs, attorney's fees, and expert fees.
8. Late payments shall bear interest at 1.5% per month or at the highest lawful rate, whichever is less.
9. Both ARI and customer agree that they waive their right to jury trial. All disputes shall be decided by a private judge pursuant to the Texas Civil Practice and Remedies Code in Bexar County, Texas.

Upon execution by both parties, this Proposal and all its terms shall become a binding and enforceable document between parties.

Return signed agreement to Arnold Refrigeration, Inc., 1122 N. Cherry Street, San Antonio, TX 78202 or via mail: mail@arnoldrefrigeration.com or fax: (210) 225-2605

Upon receipt and review, ARI will return a fully executed copy to customer. Orders will not be placed, or work started, until a fully executed agreement and any applicable down payment is received.

Signature: _____

Signature: _____

Date: _____

Date: _____

San Antonio
1122 N. Cherry Street
San Antonio, TX 78202
O: 210.225.5493
E: mail@ari.tech
www.ari.tech

McAllen
O: 956.687.8016
Austin
O: 512.248.8000
Laredo
O: 956.307.4919

TACL#A026826C | TACL#A028888C
Regulated by the Texas Department of Licensing and Regulation
PO Box 12157 | Austin, TX 78711 | 800-803-9202 | 512-463-6599
www.license.state.tx.us



San Antonio
1122 N. Cherry Street
San Antonio, TX 78202
O: 210.225.5493
E: mail@ari.tech
www.ari.tech

McAllen
O: 956.687.8016
Austin
O: 512.248.8000
Laredo
O: 956.307.4919

TACL#A026826C | TACL#A028888C
Regulated by the Texas Department of Licensing and Regulation
PO Box 12157 | Austin, TX 78711 | 800-803-9202 | 512-463-6599
www.license.state.tx.us

Capital Expenditure Requests

00151 Status: Active
BROWNSVILLE ISD
 DBA:
 1900 East Price Road
 Brownsville, TX 78521-2417
 County District Code: 031-901
 ESC: 1 TDA Region: 5

Action	Request Amount	Received Date	Reviewed Date	Status
View	\$16,807.81	11/07/2025	11/14/2025	Approved
View	\$15,316.00	11/04/2025	11/06/2025	Approved
View	\$157,640.00	07/09/2025	07/11/2025	Denied
View	\$864,245.00	07/08/2025	07/11/2025	Denied
View	\$13,133.06	07/08/2025	07/11/2025	Denied