



# DIXIE LP-GAS

INDEPENDENT OIL COMPANY – FUEL-MART

Since 1922

P.O. Box 839 • 305 N. Waco Street • Hillsboro, Texas 76645-0839 • Phone (254) 582-5359 • Toll Free (800) 460-5359 • Fax (254) 582-2262

August 7, 2017

Hillsboro I.S.D.

Dear Board Members:

Thank you for the opportunity to bid on your petroleum needs for the coming school year. Our bid on oil will be cost plus 10% at the time of delivery.

Our bid on gasoline and diesel will be 3 cents over cost. This is the same margin as the last 20+ years. The gasoline and diesel will be available at Fuel-Mart and Fuel-Mart #2, our automated fueling centers, 24-hours a day, seven days a week.

Advantages of Fuel-Mart over delivered products:

1. School will have no investment in inventory; you only pay for what you use, at the end of each month.
2. No loss of product due to temperature variations.
3. No loss of product due to potential in-house theft.
4. Precise billing records for each vehicle each month. Monthly statements list each vehicle, amount, date and time of each purchase.
5. Fuel-Mart, and now Fuel-Mart #2, are open 24 hours a day, seven days a week.
6. No liability insurance is required by Hillsboro I.S.D. for storing hazardous materials on their property.
7. No inspections from the Texas Commission on Environmental Quality for compliance of spills and regulations that is required to storing hazardous materials on public property.
8. No inspections from OSHA on your fueling system
9. Compared to the price the school district was paying in 1992, Fuel-Mart has saved Hillsboro I.S.D. well over \$60,000 since switching to the cardlock system.

Again, thank you for considering Fuel-Mart.

Sincerely,

Chad L. Gray  
Vice-President  
Independent Oil Company