

Process Document for Student Partnerships with Cambria

Arthur,

We have met with our Industrial Technology teacher and we currently have four students who have completed Autocad and could be a potential fit for working with you and the positions you have open. I think this is a good opportunity for us to see where the gaps are in what our kids would need to know in these areas to help support your work. Learning from this experience we could go back and reformulate our program so the students acquire the skills you need to perform the required job functions at Cambria.

For this and future planning it would help us if you could get us the following:

- Open Job Position Titles
- Job descriptions of their current positions available (CAD, etc.)
 - Identity current programming and see what changes we need to make
 - Identify programs we can add to support Cambria positions

Hope all is well and look forward to meeting again soon to see how our students can learn and grow working with you and your company.

Cambria - Job Opportunities discussed at our Jan. meeting:

CAD Operators - Draftsmen - Auto Cad program - 2D drawings - Estimating - Pricing

Welding - SW Metro Connection

Packing -

Productions -

Installation - Dig. LT 55 - Convert CAD File

Communication -

Met with Arthur Hartman II - Vice President - Business Partner Services - Cambria

Cambria Hires unskilled labor and skills them up - Cambria University in St. Peter, MN

12 hour shifts 4 on 2 off

Competitive Wages - \$18/hr - 5% Profit Sharing - 25 yrs = \$550,000 retirement 401K

What are Cambria's limitations for hiring student workers?

- Age
- Shift hours
- Training

What are the School Districts limitations for our students?

- CAD Training - current structure
- Current Work Program experience

Benefits to Cambria

- Local labor - resources
- Training on site by the school district - geared toward internships at Cambria

Benefits to the School District

- Pathway for students to find a good paying job and use their skill sets
- Purposeful CAD Training - opening the door to job opportunities
-