

## BOARD AGENDA ITEM

<b>Topic:</b> Identification System Equipment and Supplies RFP No. E2244  <b>Requested By:</b> Samuel Garcia, Director of Purchasing <b>Division Approval:</b> Tony Reza, Chief Financial Officer	<b>Board Meeting Date Requested:</b> <u>March 22, 2022</u> <b>Approximate Time For:</b> <b>Presentation:</b> _____ <b>Discussion:</b> _____ <b>Reading Material:</b> <b>Attached</b> <u>✓</u> _____ <b>Not Necessary</b> _____
<b>Action Requested:</b> Approval of this bid as presented under the Consent Agenda.	<b>Action Needed by:</b> <u>March 22, 2022</u> <b>Information Only:</b> _____
<b>People Participating In Presentation (If Other Than Cabinet Members):</b>  Samuel Garcia, Director of Purchasing	<b>Who Has Been Involved? (List)</b> Oscar Dominguez, Systems/Data Center Admin. Manager; Ben Ross, Manager for Network Services/Cyber Security; David Akers, Technician Computer Hardware; Samuel Garcia, Director of Purchasing; Debbie Mora, Purchasing Agent
<b>How Will It Benefit The District's Mission/Goals?</b>	<b>How Will Request Be Financed?</b> General Fund Budget  <b>Cost To District:</b> \$650,000.00

### Summary of Topic (Need, Program Description, Recommendation, Timeline)

Scope: Solicitation to purchase identification system equipment and supplies as needed district wide.

#### Administrative Recommendation:

The administration recommends that the bid be awarded to the responsible, responsive bidder(s) whose bid(s) is (are) most advantageous and overall best value to the District, as follows:

Lots I- II: Line Items 1-14 - Printer and Laminators, ID Ribbons, Laminates and Supplies, ID Cards, Holders, and Straps.

The IRIS Companies (IRIS Ltd., Inc)

Multicard, Inc. (RockWest Technology Group, Inc.)

Rol-N Enterprise, Inc.

RedGear

Lot III: Line Items 15-19 - Building Access Control Systems, RFID Hardware, and Accessories

RedGear

Multicard, Inc. (RockWest Technology Group, Inc.)

Lot IV: Line 20-23 - ID Software

RedGear

Rol-N Enterprise, Inc.

Lot V: Line 24-27 – Photography and all other Digital Cameras, and Digital Camera Accessories

RedGear

Rol-N Enterprise, Inc.

Lot VI: Line 28-29- Support

RedGear

Rol-N Enterprise, Inc.

Estimated Total Cost ..... \$650,000.00 per year

Term of Bid ..... 1-year with two 1-year extension options.

**Attachments (List):** Bid award recommendation memorandum, vendor summary

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#### Action Taken:

**Follow-up Responsibility:** Purchasing Department

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**Submit Ten (10) Days Before Board Meeting**



## Department of Purchasing

District Service Center • 12440 Rojas Dr. • El Paso, Texas 79928-5200 • Phone 915-937-0164 • Fax 915-851-7903 • www.sisd.net

### MEMORANDUM

TO: Members of the Board of Trustees

FROM: Samuel Garcia, Director of Purchasing

SUBJECT: Bid Award Recommendation

DATE: March 22, 2022

**THE FOLLOWING BID IS SUBJECT TO BOARD APPROVAL:**

**IDENTIFICATION SYSTEM EQUIPMENT AND SUPPLIES, RFP No. E2244.** Responses to the District's bid invitation were opened on FEBRUARY 2, 2022.

Scope: Solicitation to purchase identification system equipment and supplies as needed district-wide.

A committee of the following persons met February 15 and 16, 2022 to evaluate bids and develop a recommendation: Oscar Dominguez, Systems/Data Center Admin. Manager; Ben Ross, Manager for Network Services/Cyber Security; David Akers, Technician Computer Hardware; Samuel Garcia, Director of Purchasing; Debbie Mora, Purchasing Agent.

**Administrative Recommendation:**

The administration recommends that the bid be awarded to the responsible, responsive bidder(s) whose bid(s) is (are) most advantageous and overall best value to the District, as follows:

Lots I- II: Line Items 1-14 - Printer and Laminators, ID Ribbons, Laminates and Supplies, ID Cards, Holders, and Straps.

The IRIS Companies (IRIS Ltd., Inc)	Multicard, Inc. (RockWest Technology Group, Inc.)
Rol-N Enterprise, Inc.	RedGear

Lot III: Line Items 15-19 - Building Access Control Systems, RFID Hardware, and Accessories	
RedGear	Multicard, Inc. (RockWest Technology Group, Inc.)

Lot IV: Line 20-23 - ID Software	
RedGear	Rol-N Enterprise, Inc.

Lot V: Line 24-27 – Photography and all other Digital Cameras, and Digital Camera Accessories  
RedGear Rol-N Enterprise, Inc.

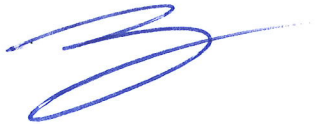
Lot VI: Line 28-29- Support  
RedGear Rol-N Enterprise, Inc.

Total Estimated Cost..... \$650,000.00 per year

Term of Bid .....1-year with two 1-year extension option.

The bid tabulation matrix, along with the evaluation committee's official recommendation is on file in the Purchasing Department. These documents are available for review by the Finance Committee, other Board Members and the interested public.

We welcome any questions in advance that can help us better prepare. Please direct questions to the undersigned.



Samuel Garcia  
Director of Purchasing

**Socorro Independent School District  
Identification System Equipment and Supplies, RFP No. E2244**

**Vendor Information Sheet**

<b>Company Name</b>	<b>Multicard, Inc. (RockWest Technology Group, Inc.)</b>	<b>RedGear</b>	<b>Rol-N Enterprise, Inc.</b>	<b>The IRIS Companies (IRIS Ltd., Inc)</b>
S.I.S.D. Vendor Number				
Company Contact	Laurie Wells	Armando Gonzalez	Roland Esparza	Rebecca Gechter
Address	3370 N. San Fernando Rd., Ste 202	123 W Mills Ave Ste 503	2313 Montana Ave.,	901 Park Road,
City, State ZipCode	Los Angeles, CA 90065	El Paso TX 79901	El Paso, TX 79903	Fleetwood, Pa, 19522
Phone	888-383-6083 Ext. 141	915-245-0000	915-533-5952	610-944-8588 ext. 247
Fax	323-256-8704	915-207-2001	n/a	610-944-5867
Email	lwells@multicard.com	mando@redgear.com	esproland@gmail.com	rebeccag@irisltd.com
Website	<a href="https://www.multicard.com">https://www.multicard.com</a>	<a href="http://www.redgear.com">www.redgear.com</a>	<a href="http://rol-nenterpriseinc.com">rol-nenterpriseinc.com</a>	<a href="http://www.irisltd.com/">http://www.irisltd.com/</a>

## BOARD AGENDA ITEM

<b>Topic:</b> Math Instructional Resources RFP No. E2234  <b>Requested By:</b> Samuel Garcia, Director of Purchasing <b>Division Approval:</b> Tony Reza, Chief Financial Officer	<b>Board Meeting Date Requested:</b> <u>March 22, 2022</u> <b>Approximate Time For:</b> <b>Presentation:</b> _____ <b>Discussion:</b> _____ <b>Reading Material:</b> <b>Attached</b> <u>  ✓  </u> _____ <b>Not Necessary</b> _____
<b>Action Requested:</b> Approval of this bid as presented under the Consent Agenda.	<b>Action Needed by:</b> <u>March 22, 2022</u> <b>Information Only:</b> _____
<b>People Participating In Presentation (If Other Than Cabinet Members):</b>  Samuel Garcia, Director of Purchasing	<b>Who Has Been Involved? (List)</b> Carmen Crosse, Officer School Improvement; Adriana Licon; Instructional Tech Specialist; Brenda Rodriguez, Instructional Tech Specialist; Tiffany Heras, Officer Instr Math Secondary; Monica Hernandez, Officer Instr Elar Elementary; Jody Miranda, Instructional Tech Specialist; Denisa Morales, Instructional Tech Specialist; Fabiola Jordan, Officer Instr Math Elementary; Adrian Estorga, Officer Instr Math Secondary; Miguel Moreno, Coordinator Instructional Tech; Samuel Garcia, Director of Purchasing; Debbie Mora, Purchasing Agent
<b>How Will It Benefit The District's Mission/Goals?</b>	<b>How Will Request Be Financed?</b> General Fund Budget, Federal Funds, and ESSER Funds.  <b>Cost To District:</b> \$1,200,000.00

### Summary of Topic (Need, Program Description, Recommendation, Timeline)

Scope: Solicitation to purchase math instructional resources, materials, supplies, and related services as needed district wide.

#### Administrative Recommendation:

The administration recommends that the bid be awarded to the responsible, responsive bidder(s) whose bid(s) is (are) most advantageous and overall best value to the District, as follows:

Line Items 1-5: Math Instructional Resource Program.

IXL Learning, Inc.

Accelerate Learning, Inc.

Line Item 6: All Other Math Instructional Materials, Supplies, and Services.

IXL Learning, Inc.

Accelerate Learning, Inc.

Line Items 7-9: Professional Development/Training

IXL Learning, Inc.

Accelerate Learning, Inc.

Estimated Total Cost ..... \$1,200,000.00 per year

Term of Bid..... 1-year and 3 months with four 1-year extension options.

**Attachments (List):** Bid award recommendation memorandum, vendor summary

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#### Action Taken:

**Follow-up Responsibility:** Purchasing Department

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**Submit Ten (10) Days Before Board Meeting**



## Department of Purchasing

District Service Center • 12440 Rojas Dr. • El Paso, Texas 79928-5200 • Phone 915-937-0164 • Fax 915-851-7903 • [www.sisd.net](http://www.sisd.net)

### MEMORANDUM

TO: Members of the Board of Trustees

FROM: Samuel Garcia, Director of Purchasing

SUBJECT: Bid Award Recommendation

DATE: March 22, 2022

**THE FOLLOWING BID IS SUBJECT TO BOARD APPROVAL:**

**MATH INSTRUCTIONAL RESOURCES, RFP No. E2234.** Responses to the District's bid invitation were opened on FEBRUARY 21, 2022.

Scope: Solicitation to purchase math instructional resources, materials, supplies, and related services as needed district-wide.

A committee of the following persons met February 24, 2022 and March 8-9, 2022 to evaluate bids and develop a recommendation: Carmen Crosse, Officer School Improvement; Adriana Licon, Instructional Tech Specialist; Brenda Rodriguez, Instructional Tech Specialist; Tiffany Heras, Officer Instr Math Secondary; Monica Hernandez, Officer Instr Elar Elementary; Jody Miranda, Instructional Tech Specialist; Denisa Morales, Instructional Tech Specialist; Fabiola Jordan, Officer Instr Math Elementary; Adrian Estorga, Officer Instr Math Secondary; Miguel Moreno, Coordinator Instructional Tech; Samuel Garcia, Director of Purchasing; Debbie Mora, Purchasing Agent.

**Administrative Recommendation:**

The administration recommends that the bid be awarded to the responsible, responsive bidder(s) whose bid(s) is (are) most advantageous and overall best value to the District, as follows:

Line Items 1-5: Math Instructional Resource Program.  
IXL Learning, Inc.  
Accelerate Learning, Inc.

Line Item 6: All Other Math Instructional Materials, Supplies, and Services.  
IXL Learning, Inc.  
Accelerate Learning, Inc.

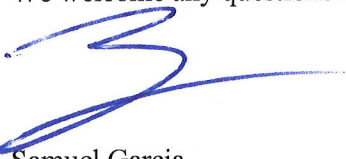
Line Items 7-9: Professional Development/Training  
IXL Learning, Inc.  
Accelerate Learning, Inc.

Total Estimated Cost..... \$1,200,000.00 per year.

Term of Bid .....1-year and 3 months with four 1-year extension options.

The bid tabulation matrix, along with the evaluation committee's official recommendation is on file in the Purchasing Department. These documents are available for review by the Finance Committee, other Board Members and the interested public.

We welcome any questions in advance that can help us better prepare. Please direct questions to the undersigned.

A handwritten signature in blue ink, appearing to be 'S. Garcia', written over a horizontal line.

Samuel Garcia  
Director of Purchasing

**Socorro Independent School District  
Math Instructional Resources, RFP No. E2234**

**Vendor Information Sheet**

<b>Company Name</b>	<b>Accelerate Learning Inc.</b>	<b>Cengage Learning, Inc.</b>	<b>Curriculum Associates, LLC</b>	<b>Derivita</b>
Company Contact	Kent B. Donges	Nancy Fite	Erin Rush	Charles Ward
Address	5177 Richmond Avenue, Suite 800	5191 Natorp Blvd.	153 Rangeway Road	50 W Broadway Suite 333
City, State ZipCode	Houston, TX 77056	Mason, OH 45040	North Billerica, MA 01862	Salt Lake City, Utah 84101-2027
Phone	(281)833-4500	800-543-0487 #11510	614-721-9573	(801) 851-5522
Fax	(281)833-4520	N/A	800-366-1158	(801) 851-5522
Email	stemsscopes@acceleratelearning.com	nancy.fite@cengage.com	RFPs@cainc.com	info@derivita.com
Website	www.stemsscopes.com	www.ngl.cengage.com	www.curriculumassociates.com	https://www.derivita.com/
<b>Company Name</b>	<b>DreamBox Learning, Inc.</b>	<b>ECS Learning Systems (Asteria Education, Inc.)</b>	<b>EdTech Games</b>	<b>Education Galaxy</b>
Company Contact	Laurie Mattson	Customer Care	Ben Harrison	Stephanie Lozano
Address	777 108th Avenue NE, Ste 2300	116 Kestrel Dr.	2276 Rock Canyon Cir.	2201 N Central Expressway, Ste 121
City, State ZipCode	Bellevue, WA 98004	Spring Branch, TX 78070	Provo, UT 84604	Richardson, TX 75080
Phone	877-451-7845	(800)-688-3224	(888) 338-3244 ext. 700	844-542-5299 313
Fax	425-484-6476	877-688-3226	(888) 338-3244	972-212-7298
Email	laurie.mattson@dreambox.com	rfps@ecslearningsystems.com or CustomerCare@ecslearn.com	contact@edtechgames.com	stephanie@educationgalaxy.com
Website	www.dreambox.com	www.ecslearn.com	https://edtechgames.com/	www.educationgalaxy.com
<b>Company Name</b>	<b>Hiperware Labs</b>	<b>Houghton Mifflin Harcourt Publishing Company dba Math Solutions; ICLE</b>	<b>Imagine Learning, LLC</b>	<b>Istation (Imagination Station)</b>
Company Contact	Chris Buja	Marianne Sotelo, Account Executive;	Kelsey Anderson / Derrick Hernandez	Monika Flood
Address	915 Broadway Street Ste 117, Vancouver	1900 South Batavia Avenue	8860 East Chaparral Rd, Suite 100,	8150 North Central Expressway, Suite
City, State ZipCode	WA 98660	Geneva, IL 60134	Scottsdale, AZ 85250	2000, Dallas, TX 75206
Phone	650 300 9640	Marianne Sotelo, Phone: 915.841.8392; Shawn Weirather, Phone: 800.225.5425	361-648-4465	866-883-7323
Fax	N/A	Fax: 800.269.5232	480-423-0213	214-291-5534
Email	cbuja@classhero.com	marianne.sotelo@hnhco.com; hnh.bids@hnhco.com	bids@imaginelearning.com	proposals@istation.com
Website	https://www.classhero.com/district-pricing	www.hnhco.com	www.imaginelearning.com	www.istation.com
<b>Company Name</b>	<b>IXL Learning, Inc.</b>	<b>Lone Star Learning (Lone Star Learning Sales &amp; Marketing, Inc)</b>	<b>Lowman Consulting, LLC</b>	<b>McGraw-Hill LLC (McGraw-Hill Education Inc.)</b>
Company Contact	Roy Torres	Lee Ann Evans, Business Manager	John Lowman	Kim Harvey
Address	777 Mariners Island Blvd., Suite 600	PO Box 6606	14114 N. Dallas Pkwy Suite 250 Dallas,	8787 Orion Place
City, State ZipCode	San Mateo, CA 94404	Lubbock, TX 79493-6606	TX 75254	Columbus, OH 43240
Phone	915-799-8688	806-281-1424	972-921-7325	800-338-3987
Fax	650-372-4372	806-281-1407	N/A	N/A
Email	royt@ixl.com	leeann@lonestarllearning.com	john@lowmanconsulting.org	SEG_RFP@mheducation.com
Website	www.ixl.com	LoneStarLearning.com	lowmanconsulting.org	www.mheducation.com/prek-12.



**Socorro Independent School District  
Math Instructional Resources, RFP No. E2234**

**Vendor Information Sheet**

<b>Company Name</b>	<b>MIND Research Institute</b>	<b>Mindsets Learning, Inc.</b>	<b>Renaissance Learning, Inc.</b>	<b>Savvas Learning Company LLC (Gateway Education Holdings LLC)</b>
Company Contact	Damon Neiser	Chris Buja	Lynn Gill, Director of Proposal Solutions	Pam McNair
Address	5281 California Avenue, Ste 300 Irvine, CA 92617	55 Court St, Floor 2, LearnLaunch - Venture Lane Boston, MA 02108	2911 Peach Street Wisconsin Rapids, WI 54494	15 East Midland Avenue Suite 502 Paramus, NJ 07652
Phone	949-345-8700	917 325 3680	(800) 338-4204	201-928-7770
Fax	866-569-7014	n/a	(866) 558-4056	319-774-8947
Email	bids@mindresearch.org	hello@mindsets.com	askproposals@renaissance.com	proposals@savvas.com
Website	www.stmath.com	https://www.mindsets.com/pricing-plans	www.renaissance.com	www.savvas.com
<b>Company Name</b>	<b>Texas Instruments</b>			
Company Contact	Eric Butterbaugh			
Address	13532 N Central Expressway			
City, State ZipCode	MS3819, Dallas, TX 75243			
Phone	412-682-1878			
Fax	214-479-1503			
Email	ebutterbaugh@ti.com			
Website	http://education.ti.com			

**BOARD AGENDA ITEM**

<b>Topic:</b> Request for Increase – District Projectors and Accessories, RFP No. E2010  <b>Requested By:</b> Samuel Garcia, Director of Purchasing <b>Division Approval:</b> Tony Reza, Chief Financial Officer	<b>Board Meeting Date Requested:</b> <u>March 22, 2022</u> <b>Approximate Time For:</b> <u>                    </u> <b>Presentation:</b> <u>                    </u> <b>Discussion:</b> <u>                    </u> <b>Reading Material:</b> <u>                    </u> <b>Attached</b> <u>✓</u> <b>Not Necessary</b> <u>                    </u>
<b>Action Requested:</b> Approval of this bid as presented under the Consent Agenda.	<b>Action Needed by:</b> <u>March 22, 2022</u> <b>Information Only:</b> <u>                    </u>
<b>People Participating In Presentation (If Other Than Cabinet Members):</b>  Samuel Garcia, Director of Purchasing Ben Ross, Network Security/Telecommunication Manager	<b>Who Has Been Involved? (List)</b> Ben Ross, Network Security/Telecommunication Manager; David Gutierrez, Telecom/ Network Administrator; Edward Aguilar, Network Administrator; Raul Rodriguez, Team Leader Infrastructure; Samuel Garcia, Director of Purchasing; Debbie Mora, Purchasing Agent.
<b>How Will It Benefit The District's Mission/Goals?</b>	<b>How Will Request Be Financed?</b> General Fund and Federal Funds and ESSER Funds Request of Increase <b>Cost To District:</b> \$400,000.00

**Summary of Topic (Need, Program Description, Recommendation, Timeline)**

The Board approved the solicitation for District Projectors and Accessories, RFP No. E2010 at the September 17, 2019, regular meeting. The current annual amount is \$1,200,000.00. Administration is recommending approval to increase the total annual awarded amount by \$400,000.00. The new total annual amount for this current term and any remaining extended terms would be \$1,600,000.00. Administration is pleased with the service awarded to multiple vendors and to accommodate the ordering of approved projectors, accessories, and supplies.

**Attachments (List):** Bid award recommendation memorandum, vendor summary

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**Action Taken:**

**Follow-up Responsibility:** Purchasing Department

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**Submit Ten (10) Days Before Board Meeting**

## BOARD AGENDA ITEM

<b>Topic:</b> Request for Increase – Physical Education Supplies, RFP No. E1934  <b>Requested By:</b> Samuel Garcia, Director of Purchasing <b>Division Approval:</b> Tony Reza, Chief Financial Officer	<b>Board Meeting Date Requested:</b> <u>March 22, 2022</u> <b>Approximate Time For:</b> <b>Presentation:</b> _____ <b>Discussion:</b> _____ <b>Reading Material:</b> <b>Attached</b> <u>✓</u> <b>Not Necessary</b> _____
<b>Action Requested:</b> Approval of this bid as presented under the Consent Agenda.	<b>Action Needed by:</b> <u>March 22, 2022</u> <b>Information Only:</b> _____
<b>People Participating In Presentation (If Other Than Cabinet Members):</b>  Samuel Garcia, Director of Purchasing Jimmy J. Calderon, Director of Athletics	<b>Who Has Been Involved? (List)</b> Albert Hernandez, Director of Athletics; James Nunn, Assistant Director of Athletics; Rummie Gray, Assistant Director of Athletics; Erica Armijo, Physical Education Teacher at Jane Hambric; Debbie Mora, Purchasing Agent; Samuel Garcia, Director of Purchasing
<b>How Will It Benefit The District's Mission/Goals?</b>	<b>How Will Request Be Financed?</b> General Fund and Federal Funds, and ESSER Funds Request of Increase <b>Cost To District:</b> \$500,000.00

### Summary of Topic (Need, Program Description, Recommendation, Timeline)

The Board approved the solicitation for Physical Education Supplies, RFP No. E1934 at the March 26, 2019, regular meeting. The current annual amount is \$80,000.00. Administration is recommending approval to increase the total annual awarded amount by \$500,000.00. The new total annual amount for this current term and any remaining extended terms would be \$580,000.00. Administration is requesting an increase to the annual amount to accommodate the ordering of approved ESSER funding.

**Attachments (List):** Bid award recommendation memorandum, vendor summary

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**Action Taken:**

**Follow-up Responsibility:** Purchasing Department

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**Submit Ten (10) Days Before Board Meeting**