

Item Description	ABDO Publishing	Baker & Taylor	Barnes & Noble (Grapevine)	Barnes & Noble (NRH)	Bearport Publishing	Borders	Bound To Stay Bound	Brodart	Brystone Children's Books	Capstone Press	Chelsea Clubhouse	Child's World	Children's Press (see Scholastic)	Compass Point Books	Creative Company	Davidson Titles	Demco Media	DLB Educational	Enslow Publishing	Facts on File (Chelsea House)	Follett Library Resources	Franklin Watts (see Scholastic)
Elementary:																						
Percentage discount from publishers list price	0%		0-25%	0-\$4999: 20% \$5000+: 25%	25%	0-25%			20% (trade)	25% off list	25%	30%		25% off list	30%	0-35%	4% off catalog	0-30%	25%		0%	
Publishers library editions	0%	23%	0-25%	0-\$4999: 20% \$5000+: 25%	25%	0-25%		23%		25% off list	25%			25% off list	30%	20%	4%	0-30%			0%	
Discount for technical/scientific		5%	0-25%		25%	0-25%		12%								5%		0-10%				
Discount for publishers trade binding		42%	0-25%		25%	0-25%		44%	20% (trade)							30%	4%	0-30%			0%	
Discount for publishers single binding		25%			25%	0-25%		30%										0-30%			0%	
Reinforcement bindings		25%			25%	0-25%		30%								see below		0-30%			0%	
Hardback prebound books					25%	0-25%	30%	23%				no charge				5%	4%	0-30%			30%	
Automation assistance	yes	no charge			no charge		.10¢ barcode	.15¢		no charge	disk: \$15 .50¢ attached .25¢ unattached	no charge		no charge	no charge	no charge	.07¢	.40¢ each	no charge		.69¢	
Application of spine labels	yes	.10¢ unit			no charge		.20¢ unit	.10¢		no charge	.25¢ attached	no charge		no charge	no charge	no charge	.40¢	.25¢ each	no charge			
Taped plastic covers		.59¢ unit			no charge		.55¢ unit	.45¢		no charge	.39¢ book	no charge		no charge	no charge	see below	.50¢	.50¢ each				
Pocket checkout card	yes	.10¢ unit			no charge		.49¢ unit	.10¢		no charge		no charge		no charge	no charge	.10¢	.07¢	.20¢ each	no charge		.34¢	
Sensitizing	yes	.45¢ unit			no charge		.50¢ unit	.40¢		no charge	.50¢	no charge		no charge	.75¢	.50¢		no charge	.60¢		.59¢	
Unfastened Card Sets	yes	.59¢ unit			no charge		.45¢	.60¢		no charge	.75¢	no charge		no charge	no charge	.60¢	.50¢ unattached .90¢ attached	.50¢ each	no charge		.79¢	
Alternate flat discount		29%		0-\$4999: 20% \$5000+: 25%	25%			23%		25% off list		30%		25% off list								
Barcode report	yes	no charge			.15¢		no charge	no charge		no charge	no charge	no charge		no charge	no charge	no charge	no charge	no charge	no charge		no charge	
ISBN & LC #s	yes	no charge			no charge		no charge	no charge		no charge	no charge	no charge		no charge	no charge	no charge	no charge	no charge	no charge		no charge	
ISBN #s only	yes	no charge			no charge		no charge	no charge	no charge	no charge	no charge	no charge		no charge	no charge	no charge	no charge	no charge	no charge		no charge	
Data printout	yes	no charge			no charge		no charge	no charge		no charge		no charge		no charge	no charge	no charge		\$20	no charge		no charge	
Alphabetize catalog cards	yes	no charge			.15¢		.05¢ book			on request		no charge		on request	no charge	no charge		.20¢ each			no charge	
Theft detection devices	.30¢ unattached .60¢ attached	.45¢ unit			.30¢		.50¢	.40¢ book		.50¢ book	.35¢ unattached .50¢ attached	\$1 book		.50¢ book	.75¢	.50¢	.50¢	.40¢ each	.60¢ attached .45¢ unattached		.59¢	
Typing service	yes	no charge					no charge	no charge		no charge	no charge			no charge	no charge	no charge	no charge	no charge	no charge		no charge	
Secondary:																						
Percentage discount from publishers list price	0%		0-25%	0-\$4999: 20% \$5000+: 25%	25%	0-25%			20% (trade)	25% off list		30%		25% off list	30%	0-35%	4% off catalog	0-30%	25%	10% individual titles	0%	
Publishers library editions	0%	23%	0-25%	0-\$4999: 20% \$5000+: 25%	25%	0-25%		23%		25% off list				25% off list	30%	20%	4%	0-30%		10% individual titles	0%	
Discount for technical/scientific		5%	0-25%		25%	0-25%		12%								5%		0-10%				
Discount for publishers trade binding		42%	0-25%		25%	0-25%		44%	20% (trade)							30%	4%	0-30%		10% individual titles	0%	
Discount for publishers single binding		25%			25%	0-25%		30%										0-30%			0%	
Reinforcement bindings		25%			25%	0-25%		30%								see below		0-30%			0%	
Hardback prebound books					25%	0-25%	30%	23%				no charge				5%	4%	0-30%			30%	
Automation assistance	yes	no charge			no charge		.10¢ barcode	.15¢		no charge		no charge		no charge	no charge	no charge	.07¢	.40¢ each	no charge	.50¢	.69¢	
Application of spine labels	yes	.10¢ unit			no charge		.20¢ unit	.10¢		no charge		no charge		no charge	no charge	no charge	.40¢	.25¢ each	no charge	.25¢		
Taped plastic covers		.59¢ unit			no charge		.55¢ unit	.45¢		no charge	.39¢ book	no charge		no charge	no charge	see below	.50¢	.50¢ each				
Pocket checkout card	yes	.10¢ unit			no charge		.49¢ unit	.10¢		no charge		no charge		no charge	no charge	.10¢	.07¢	.20¢ each	no charge		.34¢	
Sensitizing	yes	.45¢ unit			no charge		.50¢ unit	.40¢		no charge	.50¢	no charge		no charge	.75¢	.50¢		no charge	.60¢		.59¢	
Unfastened Card Sets	yes	.59¢ unit			no charge		.45¢	.60¢		no charge		no charge		no charge	no charge	.60¢	.50¢ unattached .90¢ attached	.50¢ each	no charge	.75¢	.79¢	
Alternate flat discount		29%		0-\$4999: 20% \$5000+: 25%	25%			23%		25% off list		30%		25% off list	.75¢							
Barcode report	yes	no charge			.15¢		no charge	no charge		no charge		no charge		no charge	no charge	no charge	no charge	no charge	no charge	\$15	no charge	
ISBN & LC #s	yes	no charge			no charge		no charge	no charge		no charge		no charge		no charge	no charge	no charge	no charge	no charge	no charge	\$15	no charge	
ISBN #s only	yes	no charge			no charge		no charge	no charge	no charge	no charge		no charge		no charge	no charge	no charge	no charge	no charge	no charge	\$15	no charge	
Data printout	yes	no charge			no charge		no charge	no charge		no charge		no charge		no charge	no charge	no charge		\$20	no charge	\$15	no charge	
Alphabetize catalog cards	yes	no charge			.15¢		.05¢ book			on request		no charge		on request	no charge	no charge		.20¢ each			no charge	
Theft detection devices	.30¢ unattached .60¢ attached	.45¢ unit			.30¢		.50¢	.40¢ book		.50¢ book	.35¢ unattached .50¢ attached	\$1 book		.50¢ book	.75¢	.50¢	.50¢	.40¢ each	.60¢ attached .45¢ unattached	.75¢	.59¢	
Typing service	yes	no charge					no charge	no charge		no charge				no charge	.75¢	no charge	no charge	no charge	no charge	no charge	no charge	
Free Shipping	if noted on order	yes					yes	yes		yes	no (7%)			yes	yes	yes	yes	yes	yes			
Interlocal agreement	yes	no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes		yes	yes	yes	yes	yes	yes	yes	yes	yes
Addendum # 1	yes	no	yes	yes	yes	yes	yes	yes	yes	yes	no			yes	no	yes	yes	yes	no	no	yes	yes
Addendum # 2	yes	no	yes	yes	yes	yes	yes	yes	yes	yes	no			yes	no	yes	yes	yes	no	no	yes	yes
Addendum # 3	yes	no	yes	yes	no	yes	yes	yes	yes	yes	no			yes	no	yes	yes	yes	no	no	yes	yes
Addendum # 4	yes	no	no	yes	no	no	yes	yes	yes	yes	no			yes	no	yes	yes	yes	no	no	yes	yes

Item Description	Gareth Stevens (World Almanac)	Garrett Educational	Grolier (see Scholastic)	Gumdrop Books	Heinemann Rainree Library	Hendrick Long Publishing	Ingram Library Services	Junior Library Guild	Lectorum Publications	Lerner Publishing Group	Mackin Library Media	Marshall Cavendish	Mason Crest Publishers	M.E. Sharpe	Mook & Blanchard	Morgan Reynolds	NGSD LLC	Perfection Learning	Perma- Bound Books	Picture Window Books	QEP Professional Books	Rainbow Book
Elementary:																						
Percentage discount from publishers list price	25%	30%		0-65%	30%	5% flat	0-35%	40-70%	20%	25%		30%	15%		0-25%	10%	0%		4%	25% off list	10%	25%
Publishers library editions	25%	30%		0-65%	30%	5% flat	0-35%	40-70%	20%	25%	10-35%	30%	15%		0-25%	10%	0%	0%	4%	25% off list		25% off list
Discount for technical/scientific				10%		10% flat	10%		20%		5-25%							0%				
Discount for publishers trade binding				0-65%		5% flat	35%	40-70%	20%		25-45%				15%		0%	28%	4%			25% off list
Discount for publishers single binding		30%					35%	40-70%	20%	25%	20-40%						0%	0%	4%			25% off list
Reinforcement bindings		30%					0-35%		20%		10-35%				15%			28%	4%			25% off list
Hardback prebound books								40-70%	20%		25-40%			see below				0%	4%			25% off list
Automation assistance	data disk: \$25 barcode free with disk	no charge		barcodes: .05¢ marc: no charge	\$1.25		.50¢	barcode: .60¢	see below	.60¢	no charge	no charge	no charge		.55¢	10+: no charge		see below	electronic: free barcode: .22¢	no charge		.79¢
Application of spine labels	.10¢	.10¢		.48¢	no charge	no charge	.15¢		.20¢	.55¢	no charge	no charge	no charge		included	10+: no charge		see below	.22¢	no charge		.50¢
Taped plastic covers		.40¢		no charge	no charge	no charge	.60¢	\$1	.25¢	no charge	no charge	no charge	no charge		included			see below		.39¢		
Pocket checkout card	.15¢	.10¢		.11¢	no charge	no charge	.35¢		.20¢	no charge	no charge	no charge	no charge		.40¢	10+: no charge		see below	.23¢	no charge		.89¢
Sensitizing	.40¢	.40¢		.38¢	.30¢	no charge	.25¢			no charge	.25¢	no charge			.60¢			see below	.50¢	.50¢		
Unfastened Card Sets	.69¢	.49¢		.53¢	no charge	no charge	.85¢ set	\$1	.50¢	.85¢	no charge	no charge	no charge		.50¢	10+: no charge		see below	.38¢	no charge		\$1.39
Alternate flat discount		30%			30%		22%					30%	15%	0%				0%	4%	25% off list		25%
Barcode report	free with data disk	no charge		no charge			included	no charge		no charge	no charge	no charge			no charge	free with disk			no charge	no charge		no charge
ISBN & LC #s	free with data disk			no charge		.06¢	included			no charge	no charge	no charge	no charge			free with disk	see below		no charge	no charge		no charge
ISBN #s only	free with data disk	no charge		no charge		no charge		no charge		no charge	no charge	no charge			free with disk	see below			no charge	no charge		no charge
Data printout	free with data disk	no charge		no charge		.05¢	no charge			no charge	no charge	no charge	no charge			free with disk		no charge	no charge	no charge		no charge
Alphabetize catalog cards		.10¢		no charge		.06¢				.85¢	no charge	no charge	no charge					no charge	no charge	no charge	on request	.89¢
Theft detection devices	.40¢	.40¢		.38¢	.30¢	.59¢	.25¢	.50¢		.35¢	.25¢	no charge	no charge	.45¢	.60¢	.65¢	see below	.59¢	.50¢	.50¢ book		.25¢
Typing service	no charge	no charge		no charge	upon request		no charge			no charge	no charge	no charge	no charge			no charge	no charge	no charge	no charge	no charge		
Secondary:																						
Percentage discount from publishers list price	25%	30%		0-65%	30%	5% flat	0-35%	40-70%	20%	25%		30%	15%		0-25%	10%	0%		4%	25% off list	10%	25%
Publishers library editions	25%	30%		0-65%	30%	5% flat	0-35%	40-70%	20%	25%	10-35%	30%	15%		0-25%	10%	0%	0%	4%	25% off list		25% off list
Discount for technical/scientific				10%		10% flat	10%		20%		5-25%							0%				
Discount for publishers trade binding				0-65%		5% flat	35%	40-70%	20%		25-45%				15%		0%	28%	4%			25% off list
Discount for publishers single binding		30%					35%	40-70%	20%	25%	20-40%						0%	0%	4%			25% off list
Reinforcement bindings		30%					0-35%		20%		10-35%				15%			28%	4%			25% off list
Hardback prebound books								40-70%	20%		25-40%			see below				0%	4%			25% off list
Automation assistance	data disk \$25 barcode free with disk	no charge		barcodes: .05¢ marc: no charge	\$1.25		.50¢	barcode: .60¢	see below	.60¢	no charge	no charge	no charge		.55¢	10+: no charge		see below	electronic: free barcode: .22¢	no charge		.79¢
Application of spine labels	.10¢	.10¢		.48¢	no charge	no charge	.15¢		.20¢	.55¢	no charge	no charge	no charge		included	10+: no charge		see below	.22¢	no charge		.50¢
Taped plastic covers		.40¢		no charge	no charge	no charge	.60¢	\$1	.25¢	no charge	no charge	no charge	no charge		included			see below		.39¢		
Pocket checkout card	.15¢	.10¢		.11¢	no charge	no charge	.35¢		.20¢	no charge	no charge	no charge	no charge		.40¢	10+: no charge		see below	.23¢	no charge		.89¢
Sensitizing	.40¢	.40¢		.38¢	.30¢	no charge	.25¢			no charge	.25¢	no charge			.60¢			see below	.50¢	.50¢		.25¢
Unfastened Card Sets	.69¢	.49¢		.53¢	no charge	no charge	.85¢	\$1	.50¢	.85¢	no charge	no charge	no charge		.50¢	10+: no charge		see below	.38¢	no charge		\$1.39
Alternate flat discount		30%			30%		22%					30%	15%	0%				0%	4%	25% off list		25%
Barcode report	free with data disk	no charge		no charge			included	no charge		no charge	no charge	no charge			no charge	free with disk			no charge	no charge		no charge
ISBN & LC #s	free with data disk			no charge		.06¢	included			no charge	no charge	no charge	no charge			free with disk	see below		no charge	no charge		no charge
ISBN #s only	free with data disk	no charge		no charge		no charge		no charge		no charge	no charge	no charge			free with disk	see below			no charge	no charge		no charge
Data printout	free with data disk	no charge		no charge		.05¢	no charge			no charge	no charge	no charge	no charge			free with disk		no charge	no charge	no charge	on request	.89¢
Alphabetize catalog cards		.10¢		no charge		.06¢				.85¢	no charge	no charge	no charge					no charge	no charge	no charge	on request	.89¢
Theft detection devices	.40¢	.40¢		.38¢	.30¢	.59¢	.25¢	.50¢		.35¢	.25¢	no charge	no charge	.45¢	.60¢	.65¢	see below	.59¢	.50¢	.50¢ book		.25¢
Typing service	no charge	no charge		no charge	upon request		no charge			no charge	no charge	no charge	no charge			no charge	no charge	no charge	no charge	no charge		
Free Shipping		no (5%)		yes					no		yes			yes	no (3%)		no (8%) minimum \$8	yes	yes	yes	no (9%) minimum \$8	
Interlocal agreement	yes	yes		yes	yes	no	no	yes	yes	yes	no	yes	yes	yes	yes	yes	yes	no	yes	yes	yes	yes
Addendum # 1	no	yes		yes	yes	no	yes	no	yes	yes	yes	yes	no	yes	yes	no	yes	no	yes	yes	yes	no
Addendum # 2	no	no		yes	yes	no	yes	no	no	yes	yes	yes	no	yes	yes	no	yes	no	yes	yes	yes	no
Addendum # 3	no	no		yes	yes	no	yes	no	no	yes	yes	yes	no	yes	yes	no	no	no	yes	yes	yes	no
Addendum # 4	no	no		yes	no	no	no	no	no	yes	yes	no	no	no	no	no	no	no	no	yes	yes	no

Item Description	Regent Book Company	Rourke Publishing	Sagebrush	Salem Press	Scholastic Library Publishing	Sebco Books	Sommer Associates	Spotlight	Stone Arch Books	Texas Connection	Thomson Gale (Gale Group)	World Almanac Education
Elementary:												
Percentage discount from publishers list price	0-25%	30%	36%			25%	10-30%	0%	25% off list	0%		
Publishers library editions	0-25%	30%	36%			25%	10-30%	0%	25% off list	0%		
Discount for technical/scientific	0-25%		36%			13%				0%		
Discount for publishers trade binding	0-25%		36%			25%				0%		
Discount for publishers single binding	0-25%		36%			25%				0%		
Reinforcement bindings	0-25%		36%			25%				0%		
Hardback prebound books	0%		36%			25%				0%		no charge
Automation assistance	.29¢	no charge	no charge			no charge	disk: up to \$25 barcode: up to .50¢	no charge	no charge	\$1 title	no charge	
Application of spine labels	included	no charge	no charge		.30¢	no charge	0 - .25¢	no charge	no charge		no charge	
Taped plastic covers	included		.59¢		.40¢	.25¢			.39¢		no charge	
Pocket checkout card	.05¢	no charge	.49¢		.30¢	no charge	0 - .15¢	no charge	no charge		no charge	
Sensitizing	.25¢		.59¢			.40¢	.40¢ - .75¢		.50¢		no charge	
Unfastened Card Sets	.39¢	no charge	.47¢			no charge	0 - .75¢		no charge		no charge	
Alternate flat discount			36%						25% off list	0%	0%	see catalog
Barcode report	no charge	no charge	no charge		no charge	no charge	free with disk	see below	no charge		no charge	
ISBN & LC #s	no charge	no charge	no charge		no charge	no charge	free with disk	see below	no charge		no charge	
ISBN #s only	no charge	no charge	no charge		no charge	no charge	free with disk	see below	no charge		no charge	
Data printout	no charge	no charge	no charge		no charge	no charge	free with disk	see below	no charge		no charge	
Alphabetize catalog cards	.25¢ set	no charge			.95¢	no charge		see below	on request		no charge	
Theft detection devices	.25¢		.59¢		.50¢	.40¢	.40¢ - .75¢	.30¢ unattached .60¢ attached	.50¢ book		no charge	.40¢
Typing service		no charge	no charge		no charge	no charge	no charge	no charge	no charge		no charge	no charge
Secondary:												
Percentage discount from publishers list price	0-25%		36%	10%		25%	10-30%	0%	25% off list	0%		
Publishers library editions	0-25%		36%			25%	10-30%	0%	25% off list	0%		
Discount for technical/scientific	0-25%		36%			13%				0%		
Discount for publishers trade binding	0-25%		36%			25%	10-30%			0%		
Discount for publishers single binding	0-25%		36%			25%				0%		
Reinforcement bindings	0-25%		36%			25%				0%		
Hardback prebound books	0%		36%			25%				0%		no charge
Automation assistance	.29¢	no charge	no charge			no charge	disk: up to \$25 barcode: 0 - .50¢	no charge	no charge	\$1 title	no charge	
Application of spine labels	included		no charge		.30¢	no charge	0 - .25¢		no charge		no charge	
Taped plastic covers	included		.59¢		.40¢	.25¢			.39¢		no charge	
Pocket checkout card	.05¢	no charge	.49¢		.30¢	no charge	0 - .15¢	no charge	no charge		no charge	
Sensitizing	.25¢		.59¢			.40¢	.40¢ - .75¢		.50¢		no charge	
Unfastened Card Sets	.39¢	no charge	.47¢			no charge	0 - .75¢		no charge		no charge	
Alternate flat discount			36%						25% off list	0%	0%	see catalog
Barcode report	no charge	no charge	no charge		no charge	no charge	free with disk	see below	no charge		no charge	
ISBN & LC #s	no charge	no charge	no charge		no charge	no charge	free with disk	see below	no charge		no charge	
ISBN #s only	no charge	no charge	no charge		no charge	no charge	free with disk	see below	no charge		no charge	
Data printout	no charge	no charge	no charge		no charge	no charge	free with disk	see below	no charge		no charge	
Alphabetize catalog cards	.25¢ set	no charge			.95¢	no charge		see below	on request		no charge	
Theft detection devices	.25¢		.59¢		.50¢	.40¢	.40¢ - .75¢	.30¢ unattached .60¢ attached	.50¢ book		no charge	.40¢
Typing service		no charge	no charge		no charge	no charge	no charge	no charge	no charge		no charge	no charge
Free Shipping			yes		yes (orders \$750+)			yes	yes	no (\$25 per 6 volumes)	yes	
Interlocal agreement	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	no	no
Addendum # 1	no		no	yes	yes	no	no	yes	yes	no	no	yes
Addendum # 2	no		no	no	yes	no	no	yes	yes	no	no	no
Addendum # 3	no		no	no	yes	no	no	yes	yes	no	no	no
Addendum # 4	no		no	no	no	no	no	yes	yes	no	no	no

Additional Information:

ABDO Publishing:	catalog already reflects a 30% discounted list price shown in bold print contact representative for large volume discounts offer free unattached processing attached processing, shelf ready is .49¢ per title offer Spanish titles free shipping if noted "free shipping" on purchase order
Baker & Taylor:	free shipping exceptions to discounts: books considered as proprietary media, special programs, Demco Turtleback, Replica Book Services and BT Bound titles
Bearport Publishing	barcode report: no charge with 20+ books alphabetize catalog cards: no charge with 20+ books theft detection devices: no charge with 20+ books
Borders:	loose mylar jackets: .55¢ per unit Kapco Easy Cover II: \$1.95 per unit
Bound to Stay Bound:	30% discount from publisher list price in effect at time of shipment plus rebinding charge of \$5.24 per book short discount titles are reduced by 10% (deduct .61¢ from catalog price) combination price for laminated jacket, kit, spine label, barcode \$1.14 free shipping
Brodart:	full processing for new campuses: \$1.20 per book
Chelsea Clubhouse:	barcode labels and data disks are free on all orders \$1500+ shipping: 7%
Child's World:	full processing is free except theft detection and 2nd barcode label
Davidson Titles:	reinforcement bindings: 30% off list to \$4.95 to bind taped plastic covers: Kapco Easy Covers for paperbacks \$2.25 mylar free
Demco Media:	dewey sort: .15¢ each must include "KELLER" on all orders
Enslow Publishing:	all no charge items are based on 25+ books
Facts on File (Chelsea House):	automation assistance: data disk \$15 barcode labels and data disks are free of charge on all order over \$1500

Follett Library Resources:	current catalogs reflect an average of 15% discount additional discount available for quantity purchase of 25+ books of same title electronic & barcode labels: .22¢ unattached and .71¢ attached spine labels: .11¢ unattached and .60¢ attached mylar: .59¢ attached
Gareth Stevens (World Almanac):	free processing with orders \$750+
Garrett Educational:	proposal is for new stocked titles as a multiple or alternate vendor
Gumdrop Books:	catalog prices reflect prediscount of 0-65% off publishers' list price discount varies per publisher taped plastic covers are no charge when shelf-ready
Heinemann-Raintree Library:	automation assistance: no charge with orders of 15+ books alternate flat discount: discount is off publishers' list pricing order typing is available upon request call for large quantity discounts or opening day collection specials
Hendrick-Long Publishing:	minimum order: \$14
Ingram Library Services:	marc records downloaded from ipage are available at no charge shelving service for opening day collection is .40¢ per unit including dewey sort original records for opening day collections available for \$4.50 per record
Junior Library Guild:	automation assistance: \$35 for annual orders shelf ready processing: \$4 per book
Lectorum Publications:	automation assistance: electronic records .40¢ per title. Barcode labels .06¢ per label +50 = \$20 flat rate 20% discount is offered off publishers' list price, this discount is already reflected in the catalog prices
Lerner Publishing Group:	a 35% discount off list price is available on opening day collections processing services will be provided free of charge on any orders \$350+
Mackin Library Media:	sensitizing/theft deduction is free with opening day collections additional discounts for opening day collections/new schools: two new campuses: additional 2% discount three new campuses: additional 3% discount four new campuses: additional 4% discount reference and professional titles: 0-20% paperbacks: 25-40% second barcode is free two free property stamping on opening day collections

- M.E. Sharpe: shelf ready processing is available at \$1.15 per volume
barcode labels unattached .25¢ attached 45¢

- Mook & Blanchard: hardback prebound books: 20% discount plus \$5.50 binding charge

- NGSD, LLC: library processing fee: \$1 per book
prices in National Geographic Childrens Books already reflect a 25% discount

- Perfection Learning: 28% discount off current list price on Cover Craft & Trade Books
30% discount off current list price on paperback books
discount does not apply to proprietary products
special order titles require orders of 25+
library processing is not free

- Perma-Bound Books: discount of 22-30% off the list price of all books
barcode and spline label per book: .34¢
an additional 6% discount off already discounted catalog prices for new school opening collections
processing for new campuses are no charge

- QEP Professional Books: orders less than \$100 do not qualify for discount

- Rainbow Book Company: free shipping or processing on orders \$1000+
free shipping and processing on orders \$2000+

- Regent Book Company: free shipping on orders \$300+

- Spotlight: catalog price already reflects a 30% discounted price (shown in bold print)
offer free unattached processing
shelf ready processing is .49¢ per title
must state "free shipping" on orders

- Texas Connection: marc records: orders \$500+ no charge
data disk: \$10
single title discounts:
 - 20%
 - 25%
 - 75+: 30%

- Thomson Gale (Gale Group): free unattached processing upon request for orders \$1500+ or have a total of 100 or more titles
half priced attached processing upon request for orders \$1500+ or have a total of 100 or more titles
special discount pricing is available for opening day collections

Scholastic:

off list price discounts:

30%: Children's Press, Franklin Watts & selected Scholastic titles in reinforced library binding

40%: selected Scholastic titles in trade binding

7% shipping on orders less than \$750

standard marc records are no charge