
BOARD AGENDA ITEM

Information/Discussion: _____

Future Action: _____

Action: X

Item: VMware Renewal

Submitted by: Tim Lillis

Recommended by: Glen Finkel

Date: 6.19.2025

Board Meeting Date: 7.21.2025

RECOMMENDATION:

It is recommended that the Kent ISD School Board approve the renewal of VMware vSphere licensing through Trace3 in the amount of \$69,912.96.

BACKGROUND:

Kent ISD has relied on VMware vSphere to manage its virtual environments for over a decade. In 2023, VMware was acquired by Broadcom, which has since implemented significant changes to its licensing model—eliminating education discounts and reducing the number of available licensing tiers.

To meet current needs, Kent ISD plans to purchase a combination of Standard and Foundation licenses. The Standard license will support remote servers, while the Foundation license will serve our critical business systems. Unfortunately, Broadcom has recently implemented a 62% price increase. As a result, Kent ISD will be actively exploring alternative virtualization platforms for the next school year.

Quantity (Cores)	License	Unit Price	Total Price
240	VMWare Standard	\$57.22	\$13,732.80
288	VMware Foundation	\$195.07	\$56,180.16