

# Board Conference Call July 29, 2014



# **Nutrition Services Contract #14-0017**

#### **ISSUE/SITUATION:**

During the 2013-14 fiscal year, the Beaverton School District (District) maintained a contract with Food Services of America (FSA) for Commercial Food and USDA Foods Distribution. The District received a letter on May 12, 2014, prior to contract renewal for the 2014-15 fiscal year, notifying the District that FSA would be terminating the cooperative commercial food and USDA foods distribution services.

## BACKGROUND INFORMATION:

The District contract #12-0017 with FSA provided commercial food and commodity USDA foods distribution for the District as well as for Portland and Hillsboro School Districts. The District met with both the FSA President and the Director of National Accounts. Following an FSA cost structure analysis, the District was notified FSA was not able to continue with the District contract. FSA agreed to extend the contract pricing and terms through August 17, 2014 allowing the District time to re-solicit. In response, the District published an invitation to bid on June 13, 2014. Sysco Portland, Inc. is the apparent successful bidder.

## RECOMMENDATION:

(14-436)

It is recommended that the Board approve the District contract with Sysco Portland, Inc., in the amount of \$15,000,000 over a possible five-year contract term to be renewed on a yearly basis upon mutual agreement of the District and Sysco Portland, Inc.