



July 9, 2025

Martha Ryan-Toye
Superintendent of Schools
Riverside School District 96
3440 S. Harlem Avenue
Riverside, IL 60546

Re: RSD96 Security Infrastructure Upgrade Project
RSD96
Bid Recommendation

Dear Martha:

Vistara has received multiple (3) bids for the Security Infrastructure Upgrade Project. We offer the following summary for your consideration.

Imperial Surveillance (IS) Base Bid is in the amount of \$1,275,445.98 (including a \$50,000 base bid general allowance). IS's bid was judged to be the most responsive qualified bid and offered the best value to the district. Imperial Surveillance has worked at numerous school districts previously and has agreed to perform the work per the terms identified in the Request for Proposal.

Review of Bids Received:

Proposed Budget \$1,800,000 (March 2025)
High Bid - \$2,035,302.02
Low Bid - \$1,275,445.98

The significant variance from the initial budget could be attributed to the following factors. There are a number of variables in play – Work Hours, Availability of Equipment, Labor Requirements, Intangible factors like existing cabling, power, switches, routers. We have tried our best to identify all the existing equipment and wiring that is available at the schools but until the contractor begins to work above the ceilings and determines the degree of difficulty for the installation the overall price was likely to vary from the budget

A review of the low bid submitted indicates that the bid offers substantial value to the district and will meet the goals identified in the RFP. We recommend that RSD96 **award a contract of \$1,275,445.98 to Imperial Surveillance.**

Should you have any questions, please contact me at 312-404-9530.

Sincerely,



Ramesh Nair
Principal

CC: File 25301