

RIVER ROAD I.S.D.

Summary of Copier Proposals Received 12/12/2013 (Notes 1 - 2)

Scenario 2 (TOM: 5 copiers reduced speed, 4 copiers increased speed, and 8 copiers reduced service cost)

		Canon - Tascosa Office Machines (Notes 3 & 4 & 5)					Konica Minolta				Kyocera - UCI Document Solutions				
School	Location	Copies/mo	Copies/Min.	Monthly Rent	Service \$/Copy	Annual Cost	Copies/Min.	Monthly Rent	Service \$/Copy	Annual Cost	Copies/Min.	Monthly Rent	Service \$/Copy	Annual Cost	Current Cost
RRHS	Front Office	1,781	35	79.95	0.0080	\$1,130.38	45	119.75	0.0083	\$1,614.39	45	83.21	0.0070	\$1,148.12	\$1,950.00
RRHS	Testing Room	1,747	35	79.95	0.0080	\$1,127.11	45	119.75	0.0083	\$1,611.00	45	83.21	0.0070	\$1,145.27	\$1,500.00
RRHS	Counselor	962	35	79.95	0.0080	\$1,051.75	45	119.75	0.0083	\$1,532.82	45	83.21	0.0070	\$1,079.33	\$906.00
RRHS	Teacher Workroom	44,562	95	267.00	0.0044	\$5,556.87	65	238.18	0.0070	\$6,601.37	65	145.59	0.0051	\$4,474.27	\$6,238.44
RRHS	Teacher Workroom	75,048	95	267.00	0.0044	\$7,166.53	95	367.52	0.0048	\$8,733.00	80	170.36	0.0048	\$6,367.08	\$6,238.44
RRMS	Front Office	2,590	35	79.95	0.0080	\$1,208.04	45	119.75	0.0083	\$1,694.96	45	83.21	0.0070	\$1,216.08	\$906.00
RRMS	Teacher Workroom	75,481	95	267.00	0.0044	\$7,189.40	95	367.52	0.0048	\$8,757.95	80	170.36	0.0048	\$6,392.03	\$4,840.80
RRMS	CopyRoom (by Café)	33,344	95	267.00	0.0044	\$4,964.56	65	238.18	0.0070	\$5,659.06	65	145.59	0.0051	\$3,787.73	\$4,840.80
WVIS	5th Grade Hall	34,091	95	267.00	0.0044	\$5,004.00	65	238.18	0.0070	\$5,721.80	65	145.59	0.0051	\$3,833.45	\$5,488.44
WVIS	6th Grade Hall	41,495	95	267.00	0.0044	\$5,394.94	65	238.18	0.0070	\$6,343.74	65	145.59	0.0051	\$4,286.57	\$5,488.44
RHES	1st Grade Hall	89,994	95	267.00	0.0044	\$7,955.68	95	367.52	0.0048	\$9,593.89	80	170.36	0.0048	\$7,227.97	\$5,488.44
RHES	3rd Grade Hall	77,045	95	267.00	0.0044	\$7,271.98	95	367.52	0.0048	\$8,848.03	80	170.36	0.0048	\$6,482.11	\$5,488.44
RHES	Front Office	Add'l	35	79.95	0.0080	\$959.40	45	119.75	0.0083	\$1,437.00	45	83.21	0.0070	\$998.52	\$0.00
ADMIN	Admin.	6,642	50	169.00	0.0008	\$2,091.76	45	199.76	0.0082	\$3,050.69	45	198.16	0.0082	\$3,031.49	\$7,390.20
ADMIN	Rate for Color Copies	?			0.0650				0.0387				0.0455		
D/W	Service \$ over allowance	+ 370,000													\$6,198.23
WVIS	Sp.Ed., not replacing	1,180													\$1,950.00
TOTAL		484,782		\$2,704.75		\$58,072.40		\$3,221.31		\$71,199.70		\$1,878.01		\$51,470.02	\$64,912.67

Note 1: Konica Minolta submitted a second proposal that wasn't considered because the speed of the fastest machine did not meet specs.

Note 2: Xerox submitted a proposal that wasn't considered because it was received over 90 minutes late.

Note 3: During negotiations with Tascosa Office Machine, all five copiers with less than 3,000 copies per month were changed to 35 cpm machines to lower cost by almost \$1,200 per year.

Note 4: During negotiations with Tascosa Office Machines, all four copiers with between 30,000 and 45,000 copies per month were upgraded from 65 cpm to 95 cpm machines.

At the same time, these four machines and the four originally proposed 95 cpm machines had their service cost reduced from \$0.0045 to \$0.0044 per copy.

Note 5: During negotiations with Tascosa Office Machines, the monthly rental of the 95 copy per minute machines was reduced from \$269 to \$267 per month, a savings of \$192 per year.