## ECTOR COUNTY INDEPENDENT SCHOOL DISTRICT STATEMENT OF REVENUES AND EXPENDITURES AND APPLICATION OF FUNDS FOOD SERVICE FUND

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FOR THE PERIOD SEPTEMBER 1, 2011 THRU JULY 31, 2012 PRE CLOSE (UNAUDITED)

		2011-12				2010-11 COMPARISON			
Income				Percent				Percent	
Food Sales									
Breakfast	\$	6,991			\$	5,607			
Lunch		1,748,387				1,474,368			
Snackbar	_	2,147,614				1,930,599			
Total Food Sales		\$	3,902,992	29.06%		\$	3,410,575	25.62%	
Other Sales									
Supplies		9,500				6,389			
Banquets/special events		42,885				76,259			
Equipment	_	5,817	F0 202			0	02.640		
Other Income			58,202	0.43%			82,648	0.62%	
Interest on Investments		1,553				2,062			
Donations		0							
Miscellaneous	_	421				827			
			1,974	0.01%			2,890	0.02%	
Revenue from State		5.070.750				5.040.000			
National School Lunch Program		5,370,758				5,642,299			
Special Breakfast Program  Commodities		3,048,968				3,202,903			
		633,747				575,925			
TRS On-Behalf-Of After School Snack Program		254,739				262,015			
State Matching Funds		86,366 72,237				66,310 69,058			
State Matching Funds	_	12,231	9,466,814	70.49%	•	09,030	9,818,510	73.74%	
Total Income			13,429,982	100.00%			13,314,623	100.00%	
Cost of Goods Sold									
Inventory 09/01/11		1,570,203				1,460,302			
Add: Purchases of Food	_	5,422,259				4,757,807			
Total Purchases and Inventory		6,992,462				6,218,109			
Less: Inventory 07/31/2012	_	1,493,234				1,291,120			
Cost of Food	_	5,499,229		40.90%		4,926,989		37.00%	
Add: Salaries of Food Service Personnel		3,466,278		25.80%		3,479,704		26.10%	
Stipends & Car Allowance		15,050		0.10%		13,850		0.10%	
Medicare Tax		44,551		0.30%		44,554		0.30%	
Health Insurance		816,464		6.10%		747,453		5.60%	
Workman's Compensation Insurance		73,341		0.50%		74,379		0.60%	
TRS On-Behalf-Of		248,493		1.90%		255,889		1.90%	
Federal Grant Teacher Retirement		220,325		1.60%		237,820		1.80%	
Early Retirement / Sick Leave	_	2,716		0.00%		1,728		0.00%	
Payroll Cost	_	4,887,218		36.30%		4,855,377		36.40%	
Total Cost of Goods Sold			10,386,447	77.20%			9,782,366	73.40%	
Gross Margin on Sales			3,043,535	22.80%			3,532,257	26.60%	

The dedde (dividence)	2011-12	2011-12			2010-11 COMPARISON			
	2011-12		Percent	2010	TI COMI ARIOC	Percent		
Operating Expense								
Consultants	\$ 0	\$	\$	0 \$	\$			
Data Processing	3,000	)		3,500				
Armored Car Services	11,765	5		11,765				
Equipment Repair	1,670	)		12,958				
Equipment Rentals	53	3		53				
Vehicle Expense	13,644	Į.		12,343				
Chemicals	46,234	Į.		50,822				
Paper Products	344,956	3		339,308				
Utensils	19,243	3		52,978				
Commodities Transportation	26,230	)		25,382				
Teaching Materials	0	)		314				
General Supplies	39,212	2		35,286				
Office Supplies	38,068	3		28,377				
Travel	7,989	)		5,375				
Fees and Dues	33,108	3		42,768				
Laundry	17,083	3		17,053				
Janitorial & Maintenance	593,773	3		593,078				
Utilities	491,830	)		408,656				
Bad Debts	0	)		0				
Shortages & Theft Losses	0	)		0				
Other	0	<u>)                                    </u>		0				
Total Operating Expense		1,687,859	12.60%		1,640,014	12.30%		
Net Operating Income		1,355,676	10.20%		1,892,243	14.30%		
Equipment < \$5,000		47,367			14,812			
Capital Outlay		164,557			821,357			
Net Profit (Loss)		\$ 1,143,753	1	9	1,056,074			

## Increase (Decrease) in Working Capital

	Beginning of	End of		
	Period	Period	Increase	
	09/01/2011	07/31/2012	(Decrease)	
Cash in Bank \$	177,483	\$ 155,224 \$	(22,260)	
Revolving Fund	6,135	6,205	70	
Time Deposits	0	0	0	
Investments	1,469,950	1,471,380	1,430	
Receivable	392,770	0	(392,770)	
Other	0		0	
Inventories	1,570,203	1,493,234	(76,969)	
Accounts Payable	(379,358)	(570,454)	(191,096)	
Interfund Payable	2,769,831	4,580,943	1,811,112	
Deferred Revenue	(274,989)	(260,752)	14,237 \$	1,143,753