

**CANUTILLO ISD
BUSINESS CASE ANALYSIS LETTER OF INTEREST**

Canutillo ISD is interested in evaluating the current state of business operations with the purpose of identifying future opportunities for *enabling* the goals, mission and direction of the organization. This letter is to authorize Schneider Electric to proceed with a Business Case analysis at no financial obligation to Canutillo ISD.

SECTION 1:

Customer agrees to provide the following:

- A) Complete access to facilities for Schneider Electric’s Certified Energy Managers and Energy Analysts for the purpose of surveying types of equipment and operating characteristics;
- B) Necessary utility data, as requested;
- C) Access to personnel to discuss operating requirements; and
- D) Opportunities for customer representatives to meet with Schneider Electric for the review of the Business Case analysis.

SECTION 2:

Schneider Electric will provide the customer with the following:

- A) Identification of organization goals/ mission/ vision of Canutillo ISD
- B) A current state operations analysis including potential cost savings estimates;
- C) Identification of potential solutions opportunities for advancing organizational goals;
- D) A financial analysis/ overview for savings and overall economic impact;
- E) A means for addressing public awareness and community engagement opportunities.

Canutillo ISD

**Schneider Electric Buildings Americas,
Inc.**

By _____
(Signature)

By _____
(Signature)

Print Name Dr. Josue Borrego

Print Name Robert Perez / Tracy Huhn

Title Superintendent

Title Account Executive

Date _____

Date _____