



UNITED INDEPENDENT SCHOOL DISTRICT INFORMATIONAL ITEM

TOPIC District Group Dental Plan Insurance - Re-newal

SUBMITTED BY Robert Chapa OF: Risk Management

APPROVED FOR TRANSMITTAL TO SCHOOL BOARD: _____

DATE ASSIGNED FOR BOARD CONSIDERATION: March 20, 2013

In May 18, 2011 the Employee Benefits Committee (EBC) awarded the district Dental plan to the Delta Dental Insurance Company. The award was for two(2) years fixed after which year 3 would be at a "not to exceed" rate of 6% and year 4 at a "not to exceed" rate of 9%.

This being year 3 the EBC reviewed loss run data and negotiated a plan revision that results in -0- % increase for years 3&4 and a not to exceed rate of 12.5% in year 5. The EBC feels this agreement is fair and of good value to our employees.

Plan rates will remain unchanged for an additional 2 years as follows:

Low Plan/ 2 year rates

Employee Only	\$16.11
Employee Family	\$45.89

High Plan/ 2 year rates

Employee Only	\$22.09
Employee Family	\$59.59

February 28, 2013

Mr. Cesar Vasquez
United ISD
201 Lindenwood
Laredo, TX 78045

RE: Contract renewal for United ISD
Group Number 44-15502

Dear Cesar:

We appreciate your business and thank you for choosing Delta Dental Insurance Company (Delta Dental). Your employees are among the millions nationwide who trust their smiles to Delta Dental.

After further review of United ISD's 2013 claims we are pleased to extend our original 9/1/2013 renewal of no change in rates for one year to two years. We will forward you a revised renewal letter that indicates that your renewal for the time period of 9/1/2013 – 8/31/2015 will have no change in rates and have a capped increase of no more than 12.5% for the third year (9/1/15 – 8/31/16).

If you have any questions about your renewal, your account manager will be happy to help. We appreciate your continued confidence in Delta Dental. We are proud of our association with you and look forward to a long and mutually successful relationship.

Sincerely,

Delta Dental Insurance Company



Melissa Fullerton
Vice President, Western Region



Ida Kelly
Account Manager