

Board Budget Workshop

May 21, 2025



Soaring to Excellence



Agenda

- ☐ Fiscal Year 2026 Budget Development Update
- ☐ Compensation
- ☐ TRS Health Care Update

Fiscal Year 2026

General Fund Budget Snapshot

Revenue			
	FY 2025 Adopted	FY 2026 Proposed	Variance
5700 - Local Revenue	3,104,306	3,093,147	(11,159)
5800 - State Revenue	31,329,490	31,231,757	(97,733)
5900 - Federal Revenue	4,305,000	4,305,000	-
Total	\$ 38,738,796	\$ 38,629,904	\$ (108,892)
Expenses			
	FY 2025 Adopted	FY 2026 Proposed	Variance
11 - Instruction	18,555,540	19,685,973	1,100,433
12 - Instruction Resources and Media	94,475	67,426	(27,049)
13 - Curriculum & Instruction Staff Develop	862,837	859,460	(3,377)
21 - Instructional Leadership	710,560	744,080	33,520
23 - School Leadership	2,147,429	2,102,639	(44,790)
31 - Guidance, Counseling, Evaluation	1,465,629	1,503,569	37,940
32 - Social Work Services	62,511	50,039	(12,472)
33 - Health Services	488,825	427,494	(61,331)
34 - Student Transportation	1,292,291	1,406,379	114,088
35 - Food Services	3,634,000	3,310,125	(323,875)
36 - Extracurricular Activities	1,155,128	909,279	(245,849)
41 - General Administration	1,870,744	1,680,954	(189,790)
51 - Facilities Maint and Operations	5,500,230	5,317,942	(182,288)
52 - Security and Monitoring Services	1,546,578	608,150	(938,428)
53 - Data Processing Services	1,602,299	1,170,851	(431,448)
61 - Community Services	16,171	15,030	(1,141)
71 - Debt Service	304,588	319,725	15,137
81 - Facilities Acquisition & Construction	351,175	351,175	-
99 - Other Intergovernmental Charges	52,000	51,700	(300)
Total	\$ 41,743,010	\$ 40,581,989	\$ (837,146)
Revenue Over/Under Expenses	\$ (3,004,214)	\$ (1,952,085)	\$ 728,254

Department/Campus Budget Requests

Support Services	Item/Project	Estimated Costs
Security	Six Two Way Radios for Officers	\$ 5,000.00
Grounds	Rock for District landscaping	\$ 12,500.00
Security	District Two Way Base Radio Repeater	\$ 15,500.00
Warehouse	Conex Storage Containers (2)	\$ 18,000.00
Transportation (Budget Amendment 2026)	Traversa	\$ 21,572.00
Grounds	New Skid Steer Loader	\$ 62,000.00
Maintenance	GEMS Lift Station Revitalization	\$ 80,000.00
Transportation	Cargo truck (box Truck)	\$ 86,000.00
Grounds	New Trucks (2)	\$ 93,000.00
Transportation	One 34 Passenger Special Ed Bus	\$ 145,000.00
Transportation	One 72 Passenger Bus	\$ 148,000.00
Maintenance	HVAC Replacements-SEHS (Main Gym Boys and Girls Lockers and Coaches office areas) and CTE workshop heaters and Evap replacements	\$ 224,000.00
Transportation	Four New School Buses - Wish List	\$ 480,000.00
Maintenance	GEMS Aux Gym Roof Replacement with HVAC Replacement	\$ 543,000.00
Maintenance	Hvac Automation Replacements-all campuses, high school Priority	\$ 1,212,000.00
	Total Request	\$ 3,145,572.00

Board Feedback

Department/Campus Budget Requests

Technology	Item/Project	Estimated Costs
Additional surveillance server	To host video insight software allowing us to keep incrementing surveillance equipment	\$ 15,000.00
Phase 3 secure door access	To provide an additional door access security	\$ 20,000.00
Digital Marquees at every campus, excel, and admin	To replace existing aging marquees with electronic digital marquees	\$ 296,000.00
Voice over IP Telephony System Upgrade	Phone handsets and voice equipment need to be replace since being used since 2012 and has since End-of-Life, End-of Support; \$264,000 one time - \$123,000 recurring yearly	\$ 387,000.00
	Total Request	\$ 718,000.00
Athletics	Item/Project	Estimated Costs
SEHS	Recoat SEHS Main Gym	\$ 3,195.00
GEMS	Blue Gym Floor Refinishing - Urgent	\$ 36,459.00
SEHS	Auxiliary Gym Floor Refinishing - Urgent	\$ 37,795.00
SEHS	Re-surface tennis courts - Urgent	\$ 81,580.00
SEHS	Tennis Court Lights - Urgent	\$ 292,424.00
SEHS	Re-surface SEHS Football field - Turf	\$ 562,905.00
	Total Request	\$ 1,014,358.00

Board Feedback

Department/Campus Budget Requests

P and I	Item/Project	Estimated Costs
District Nurse	Stop the Bleed Kits	\$ 1,797.00
TEKS, TIA Contract - TEKS Bank	TEKS (25,967.00) TIA Contract (\$2,739.00) - TEKS Bank (\$3,264.00)	\$ 31,970.00
	Total Request	\$ 33,767.00
Loya	Item/Project	Estimated Costs
Sun City Winnelson	Bottle water fillers for Loya	\$ 3,550.00
	Total Request	\$ 3,550.00

Board Feedback

Compensation Summary–Current District Status

- Current Contracts:
 - 283 Letters of Reasonable Assurance
 - 26 Non-Certified Contracts
 - 35 Probationary Contracts
 - 1 Probationary Contracts with a Certification Addendum
 - 209 Term Contracts.
 - 26 Vacancies
 - 1 Repurposed Position
 - Coordinator Federal & State Programs
 - Business Specialist (X2)
 - 1 hire
 - 1 reassignment (purchasing specialist)
 - 4 Sunset Positions through attrition
 - Social Worker
 - Teacher Elementary (Sambrano)
 - Teacher Elementary (Alarcon)
 - Teacher Construction (HS CTE)
- **Attrition review is ongoing—Fund Recovery TBD.

Compensation Summary-Market Comparison

HIGHLIGHTS

- Teacher Salaries are *above* the 90% market comparison
- Substitute Pay: SEISD is *above* 90% at each level
- Athletic Stipends: SEISD is *at 90% or above* on all athletic stipends

CONSIDERATIONS

- 2 stipends are below the 90% market comparison
 - Master's Degree Stipend (\$1,200.00) SEISD
Difference= \$800.00
 - National Honor Society Stipend: SEISD
Difference = \$ 100
- Counselor pay when compared to market in ES & HS are below.
 - Stipend Consideration:
 - EM - \$2,000.00
 - MS - \$2,500.00
 - HS - \$3,000.00

Market Comparison-Teacher Salary

My Organization	19	3,177	203	\$59,000	\$59,731	\$61,501	\$63,208	\$65,562	\$69,096	26	\$100,441	\$62,994
Market Group		8,085	533	\$60,000	\$60,725	\$61,903	\$63,628	\$65,250	\$71,500	30	\$75,244	\$62,702
Comparison to Market (%)				98.3%	98.4%	99.4%	99.3%	100.5%	96.6%		133.5%	100.5%
Dollar Difference (\$)				(\$1,000)	(\$994)	(\$401)	(\$420)	\$312	(\$2,404)		\$25,197	\$292
Market Group Minimum		724	54	\$56,045	\$57,695	\$59,692	\$61,382	\$63,675	\$65,200	20	\$69,014	\$60,527
Market Group Maximum		50,031	3,720	\$60,500	\$61,800	\$64,050	\$66,300	\$68,550	\$86,528	51	\$111,968	\$64,992
SEISD Market Rank				3rd	6th	6th	6th	4th	7th		2nd	4th
Organization	ESC	Enroll	Teacher Count	0-Year Salary	5-Year Salary	10-Year Salary	15-Year Salary	20-Year Salary	Highest Salary On Schedule	Max Years Credit	Highest Actual Salary	Average Salary
Anthony ISD	19	781	54	\$60,000	\$61,800	\$64,050	\$66,300	\$68,550	\$71,270	25	\$71,870	\$64,530
Canutillo ISD	19	6,076	393	\$60,000	\$60,800	\$62,300	\$63,800	\$65,300	\$66,900	25	\$75,716	\$62,903
Clint ISD	19	10,094	672	\$60,000	\$60,700	\$62,200	\$63,700	\$65,200	\$65,200	20	\$74,771	\$62,500
El Paso ISD	19	50,031	3,720	\$57,750	\$58,782	\$59,782	\$61,382	\$63,675	\$80,959	30	\$69,014	\$60,845
Fabens ISD	19	1,931	160	\$56,500	\$59,000	\$60,900	\$62,557	\$64,586	\$72,201	30	\$111,968	\$60,527
Socorro ISD	19	46,824	2,941	\$60,500	\$61,100	\$62,991	\$64,888	\$66,513	\$86,528	51	\$91,750	\$64,992
Tornillo ISD	19	724	54	\$56,045	\$57,695	\$59,692	\$62,294	\$65,015	\$70,905	31	\$70,905	\$62,294
Ysleta ISD	19	33,518	2,522	\$60,500	\$60,750	\$61,605	\$63,555	\$66,055	\$71,730	30	\$77,071	\$64,812
Highest salary in market												

SEISD Max difference \$1000.00 at 0 years at 98.3 % Comparison to Market

SEISD Min difference \$401.00 at 10 years at 99.4% Comparison to Market

Consideration: At this time. Pending Legislation Budget Impacts.

Counselor Pay-Overview

Counselor Pay Scale

School Counselor - Elementary School

Summary

	Number of Districts	ESC	Enroll	Median Staff Count	Median Duty Days	Minimum	Median Maximum
My Organization		19	3,177	4	168	\$58,058.00	\$80,174.00
Market Group	36		8,085	8	199	\$60,584.50	\$83,752.00
Comparison to Market (%)						95.8%	95.7%
Dollar Difference (\$)						(\$2,526.50)	(\$3,578.00)

Counselor-Elementary School	168
Counselor-Special Education	168
Counselor-Middle School	184
Counselor-High School	184

	Daily	\$345.58	\$411.40	\$477.23
168 Days		\$58,058.00	\$69,116.00	\$80,174.00
184 Days		\$63,587.33	\$75,698.48	\$87,809.62

School Counselor - Middle School

Summary

	Number of Districts	ESC	Enroll	Median Staff Count	Median Duty Days	Minimum	Median Maximum
My Organization		19	3,177	2	184	\$63,587.33	\$87,809.62
Market Group	29		21,806	15	200	\$61,491.50	\$85,532.00
Comparison to Market (%)						103.4%	102.7%
Dollar Difference (\$)						\$2,095.83	\$2,277.62

School Counselor - High School

Summary

	Number of Districts	ESC	Enroll	Median Staff Count	Median Duty Days	Minimum	Median Maximum
My Organization		19	3,177	3	184	\$63,587.33	\$87,809.62
Market Group	36		8,085	9	212	\$65,500.00	\$90,731.30
Comparison to Market (%)						97.1%	96.8%
Dollar Difference (\$)						(\$1,912.67)	(\$2,921.68)

Considerations:

- Variance between pay scales
- Assigned duties
- SEISD Teacher to Counselor Pathway
- Retention
- Experience (rare that admin pay employee starts at zero)

Teacher Pay Scale (155 days)

Years of Experience	Salary
0	\$59,000.00
1	\$59,049.05
2	\$59,100.20
3	\$59,231.95
4	\$59,483.05
5	\$59,731.05
6	\$59,982.15
7	\$60,281.30
8	\$61,048.55
9	\$61,250.05
10	\$61,501.15
11	\$61,901.05
12	\$62,200.20

- Pay review: [Counselor Proposed Pay](#)
- Financial Impact: All counselors-total= \$ 19,871.36

Compensation Budget Impacts

SEISD Needs: Bilingual & RTAP

Bilingual Stipend		
# of Teachers	Stipend	Total Amount
5	500	2,500

RTAP		
# Apprentices	Sub Total	Grand Total
3	6,867	20,601

Admin Consideration: Counselors, Retention, Masters

Counselors Stipend			
Counselor Category	# of Counselors	Stipend Amount	SubTotal
Elementary	4	2,000	8,000
Middle School	2	2,500	5,000
High School	3	3,000	9,000
SPED	1	3,000	3,000
Grand Total			25,000

Masters Degree Under 90% Compared to Market

Organization	ESC	Enroll	Master's Degree	
			General	Subject-Field
My Organization	19	3,177		\$1,200
Market Group		8,085	\$1,500	\$2,000
Comparison to Market (%)				60.0%
Dollar Difference (\$)				(\$800)

AP Courses Stipend	
Stipend Amount per Section	
	200

Year	Current Stipend	Total Stipends	Total Cost	Difference	
2025	\$1,200.00	55	\$66,000.00	(\$16,500.00)	1200---->1500
2026	\$1,500.00	55	\$82,500.00		
2026	\$2,000.00	55	\$110,000.00	(\$44,000.00)	1200---->2000

*Amounts based on salaries only

TRS ACTIVE CARE-Health Insurance

Known

- Qualifying Employees 558
- District minimum contribution is \$225.00
 - District \$150.00
 - State \$75.00
- Current SEISD contribution \$625.00
- Average district contribution amount \$355.00 (per TRS)
- TRS does not offer an HSA account.
 - Current SEISD HSA contribution \$25.00 a month/ \$300 a year.
 - SEISD would be responsible to find a company to manage the HSA account
- Plan year begins Sept. 1, 2025

Unknown

- # of employees who will sign up
- Unknown Rates- TRS rates will be made available in June due to legislative sessions. Therefore, exact projections of cost cannot be made at this time.
- Board approved SEISD contribution
 - Health insurance
 - Possible HSA/FSA

HSA/FSA Planning

- Current district's HSA is administered by Inspira Financial
- Employers must make comparable contributions to all eligible employees.
- Contributions can be one-time contributions or pro-rated contributions.
- Current district contribution \$25.00/month or \$300.00/year to all employees who are enrolled in an HSA account.
- Employer does not have further control over the account after it is funded.
- Contributions cannot exceed \$4300 for the single plan, \$8550 for the Family Plan.
- Employees currently contributing
 - 154 in HSA
 - 30 In FSA
- Currently enrolled in health insurance 268
- Eligible for health insurance 558
- Admin Fee for HSA is *\$600/month or \$7200/year*

HSA/FSA Planning

- Board Recommendation?
- 3rd Party Admin:
 - Hub International or Bid

Summary Health Care-Projections

- Projection at 10% increase to current TRS rates
 - 268 currently enrolled employees
 - 558 benefit-eligible employees.
- SEISD Contribution Health Care: \$350 (State Contribution at \$75.00)
- SEISD Contribution HSA/FSA : Guidance Requested

Employee Insurance Enrollment History

Year	# Eligible Employees	# Enrolled in Aetna
09/01/2024 - 08/31/2025	536	268
09/01/2023 - 08/31/2024	544	395
09/01/2022 - 08/31/2023	561	451



Decline

*2025-2026 enrolled employees is unknown

Current Plan

CDHP Plan

\$625 District Contribution

	Total Premium
Employee Only	\$48.00
Employee & Spouse	\$787.00
Employee & Children	\$663.00
Employee & Family	\$1,498.00

Core Plan

\$625 District Contribution

	Total Premium
Employee Only	\$278.00
Employee & Spouse	\$1,198.00
Employee & Children	\$976.00
Employee & Family	\$2,452.00

Current Plan									
CDHP Plan									
\$625 District Contribution		Comparison New Vs Old				With total contribution of \$425/Scenario 4		Current Enrollment	
		at min contribution state & ISD (\$225)							
Total Premium									
Employee Only	\$ 48.00	\$	184.60	Increase	\$	(15.40)	Savings	129	
Employee & Spouse	\$ 787.00	\$	224.40	Increase	\$	24.40	Increase	4	
Employee & Children	\$ 663.00	\$	(109.20)	Savings	\$	(309.20)	Savings	12	
Employee & Family	\$ 1,498.00	\$	(166.50)	Savings	\$	(386.50)	Savings	2	
Core Plan									
\$625 District Contribution		Comparison New Vs Old				With total contribution of \$425/Scenario 4		Current Enrollment	
Total Premium									
Employee Only	\$ 278.00	\$	14.00	Increase	\$	(136.00)	Savings	100	
Employee & Spouse	\$ 1,198.00	\$	(78.80)	Savings	\$	(228.80)	Savings	3	
Employee & Children	\$ 976.00	\$	(322.10)	Savings	\$	(472.10)	Savings	17	
Employee & Family	\$ 2,452.00	\$	(970.90)	Savings	\$	(1,120.90)	Savings	1	

Scenario 4
Reflects
Board
Requested
Contribution

These 2 plans
reflect the
most
comparable to
Aetna

Financial Impact _ TRS Contribution

	Scenario 1	Scenario 2	Scenario 3	Scenario 4
	<i>\$550.00 District Contribution</i>	<i>\$150.00 District Contribution</i>	<i>\$250.00 District Contribution</i>	<i>\$350.00 District Contribution</i>
Contribution per year	\$ 6,600.00	\$ 1,800.00	\$ 3,000.00	\$ 4,200.00
Employees currently enrolled in Medical Insurance - 268				
Yearly District Contribution Amount	\$ 1,768,800.00	\$ 482,400.00	\$ 804,000.00	\$ 1,125,600.00
Employee eligible for benefits - 559	\$ 3,689,400.00	\$ 1,006,200.00	\$ 1,677,000.00	\$ 2,347,800.00

Current quote for onboarding
 TRS to Frontline = \$1,350.00

Summary

- All returning contracts are submitted
- Attrition cost recovery in progress
- Teacher salaries exceed the SEISD goal of at least 90% market rate comparison
- Only the master's stipend sits well below the 90% market rate comparison at 60%
- There is a variance between the counselor and teacher pay scales, where teachers can begin their careers at zero years and are paid less than a teacher with zero years of experience.
- TRS rates are unknown until mid-June
- HSA/FSA research is ongoing

Board Guidance Requests

- Counselor Pay Revision
- Counselor Stipend
- Master's Degree Stipend Revision
- AP Stipend Addition
- TRS Contribution
- HSA/FSA