

**ROBSTOWN INDEPENDENT SCHOOL DISTRICT
AGENDA ACTION SHEET**

Date: **May 13, 2024**

Subject: Discuss and consider approval of a purchase exceeding \$50,000.

Administrator Responsible: Eva Cisneros & Richard Gonzalez

Position: Chief Financial Officer & Director of Technology

A. Purpose of Agenda Item:

- Information Only
- Action Needed

B. Authority for this Action:

- Local Policy
- Law or Rule CH(LOCAL)

C. Strategic Objective, Goal, or Need Addressed:

Goal 1: Ensure all students receive high-quality TIER 1 instruction.

Performance Objective 1: Provide all students with strong TIER 1 instruction in all core subjects and utilize High-Quality Instructional Materials and aligned assessments; curriculum, instruction, and assessments will be designed to prompt complex thinking, integration of concepts and ideas, and application of learned skills to new material or novel situations.

Strategy 2: Utilize research-based products, materials, programs, technology, and interactive platforms that support literacy and numeracy, identify areas of opportunity, align intervention, and provide instructional resources.

D. Summary:

According to CH Local "any single, budgeted purchase of goods and services that costs \$50,000 or more, regardless of whether the goods or services are competitively purchased, shall require Board approval before a transaction may take place."

The purchase would be funded from ESSER III Funds and is allowable since it's an acquisition of materials directly related to instruction. The district obtained three quotes from vendors found on the various purchasing cooperatives that were EDGAR compliant.

Attachments:

Intech Southwest Services: Quote #431975 & # 431974

CDW-G: Quote # NVGR200 & # NVH836

SHI GS Quote # 24792140 & #24792167

E. Alternatives Considered: 3 total vendors were considered

F. Comments Received: None

G. Administrative Recommendation: To approve the recommendation and purchase of a total of 40 interactive TVs with cart and computer.

H. Fiscal Impact and Cost: This expenditure has no impact on the local budget. ESSER III funds will be used.

I. Monitoring and Reporting Timeline: September 2024



Thank you for choosing CDW. We have received your quote.

Hardware Software Services IT Solutions Brands Research Hub

QUOTE CONFIRMATION

RICHARD GONZALEZ,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

[Convert Quote to Order](#)

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NVGR200	3/26/2024	NVGR200	2745817	\$109,680.00

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Newline 75" 4K UHD LED Multi-Touch Display Mfg. Part#: TT-7521Q Contract: TIPS 230105 Tech Solutions, Products, and Services (230105)	30	6774543	\$2,335.00	\$70,050.00
Newline Standard 4K On-board Computer - digital signage player Mfg. Part#: EPR8A65800-000 Contract: TIPS 230105 Tech Solutions, Products, and Services (230105)	30	6345549	\$879.00	\$26,370.00
Newline TrueTouch Mobile Stand EPR8A50500-SQR - cart Mfg. Part#: EPR8A50500-SQR UNSPSC: 56101535 Contract: TIPS 230105 Tech Solutions, Products, and Services (230105)	30	5580996	\$442.00	\$13,260.00

SUBTOTAL	\$109,680.00
SHIPPING	\$0.00
SALES TAX	\$0.00
GRAND TOTAL	\$109,680.00

PURCHASER BILLING INFO	DELIVER TO
Billing Address: ROBSTOWN IND. SCHOOL DISTRICT ACCTS PAYABLE 801 N 1ST ST ROBSTOWN, TX 78380-2608 Phone: (361) 767-6600 Payment Terms: NET 30 Days-Govt/Ed	Shipping Address: ROBSTOWN INDEPENDENT SCHOOL DISTRICT SEALE JR HIGH 401 E AVENUE G ROBSTOWN, TX 78380-2701 Shipping Method: DROP SHIP-GROUND
	Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515



Sales Contact Info

CDW Account Team - Mike and Matt | (866) 222-4918 | mikeandmatt@cdwg.com

LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$109,680.00	\$3,103.94/Month	\$109,680.00	\$3,568.99/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- **Lower Upfront Costs.** Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- **Flexible Payment Terms.** 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- **Predictable, Low Monthly Payments.** Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- **Technology Refresh.** Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- **Bundle Costs.** You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

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This order is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdw.com/content/terms-conditions/product-sales.aspx>. For more information, contact a CDW account manager.

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Thank you for choosing CDW. We have received your quote.

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QUOTE CONFIRMATION

RICHARD GONZALEZ,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

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QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NVHL836	3/27/2024	NVHL836	2745817	\$36,560.00

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<u>Newline TrueTouch Mobile Stand EPRBA50500-SQR - cart</u> Mfg. Part#: EPRBA50500-SQR UNSPSC: 56101535 Contract: TIPS 230105 Tech Solutions, Products, and Services (230105)	10	5580996	\$442.00	\$4,420.00
<u>Newline Standard 4K On-board Computer - digital signage player</u> Mfg. Part#: EPR8A65800-000 Contract: TIPS 230105 Tech Solutions, Products, and Services (230105)	10	6345549	\$879.00	\$8,790.00
<u>Newline 75" 4K UHD LED Multi-Touch Display</u> Mfg. Part#: TT-7521Q Contract: TIPS 230105 Tech Solutions, Products, and Services (230105)	10	6774543	\$2,335.00	\$23,350.00

SUBTOTAL	\$36,560.00
SHIPPING	\$0.00
SALES TAX	\$0.00
GRAND TOTAL	\$36,560.00

PURCHASER BILLING INFO	DELIVER TO
Billing Address: ROBSTOWN IND. SCHOOL DISTRICT ACCTS PAYABLE 801 N 1ST ST ROBSTOWN, TX 78380-2608 Phone: (361) 767-6600 Payment Terms: NET 30 Days-Govt/Ed	Shipping Address: ROBSTOWN INDEPENDENT SCHOOL DISTRICT SEALE JR HIGH 401 E AVENUE G ROBSTOWN, TX 78380-2701 Shipping Method: DROP SHIP-GROUND
	Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515



Sales Contact Info

CDW Account Team - Mike and Matt | (866) 222-4918 | mikeandmatt@cdwg.com

LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$36,560.00	\$1,056.58/Month	\$36,560.00	\$1,206.11/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

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<http://www.cdw.com/content/terms-conditions/product-sales.aspx>

For more information, contact a CDW account manager.

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Intech Southwest
 4778 Research Drive
 San Antonio, Texas
 United States
<http://www.intechsouthwest.com>
 (P) 210-690-0000
 (F) 210-690-0200

Quotation (Open)	
Date	Apr 29, 2024 09:17 AM CDT
Modified Date	Apr 29, 2024 09:22 AM CDT
Quote #	431974 - rev 1 of 1
Description	30- VIEWSONIC- 75" IFP WITH CART + 5 YEAR WARRANTY + SLOT IN PC
SalesRep	Lopez, Sam (P) 210-690-0000
Customer Contact	Gonzalez, Richard (P) 361-387-5999 ext. 3511 richard.gonzalez@robstownisd.org

Customer
 Robstown ISD (RI0204)
 Gonzalez, Richard
 801 N. 1st. St.
 Robstown , TX 78380
 United States
 (P) 361-387-5999

Bill To
 Robstown ISD
 Gonzalez, Richard
 801 N. 1st St.
 Robstown , TX 78380
 United States
 (P) 361-387-5999 ext. 3511
 richard.gonzalez@robstownisd.org

Ship To
 Robstown ISD
 Gonzalez, Richard
 801 N. 1st St.
 Robstown , TX 78380
 United States
 (P) 361-387-5999 ext. 3511
 richard.gonzalez@robstownisd.org

Customer PO:	Terms: Undefined	Ship Via: UPS Ground
Special Instructions:		Carrier Account #:

#	Image Description	Part #	Qty	Unit Price	Total
DIR-CPO-4474					
1	ViewSonic ViewBoard IFP7550-E2 75" Diagonal Class (74.5" viewable) LED-backlit LCD display - interactive - with touchscreen (multi touch) / optional slot-in PC capability - 4K UHD (2160p) 3840 x 2160 - with ViewSonic L.B-WIFI-001 Dual Band Wireless Module, ViewSonic VB-STND-001 Mob Note: CART INCLUDED	IFP7550- E2	30	\$1,975.00	\$59,250.00
2	ViewSonic Extended service agreement - parts and labor (for display with 70"-79" diagonal size) - 2 years (4th/5th year) - on-site - for P/N: IFP7550-E1, IFP7550-E2, IFP7550-E3, IFP7550-US, IFP7560 Note: FREE 5 YEAR WARRANTY	70-02	30	\$0.00	\$0.00
3	ViewSonic VPC25-W33-P1 slot-in PC Slot-in digital signage player - Intel Core i5 - RAM 16 GB - SSD - 256 GB - Windows 10 Pro	VPC25- W33-P1	30	\$950.00	\$28,500.00

This quote is valid for 30 days from the Quotation Date. Please contact your sales representative for updated pricing if your order is placed after that time period.

Subtotal:	\$87,750.00
Product Subtotal:	\$87,750.00
Tax (.0000%):	\$0.00
Shipping:	\$0.00
Total:	\$87,750.00

RMA Policy: Defective merchandise must be returned within 15 days of receipt of product or manufacturer warranty applies for repair. Non-defective merchandise must be returned within 30 days of receipt. Non-defective product must be unopened and factory-sealed to be eligible for return. Intech Southwest offers a replacement only for unopened software returns. Returns will only be accepted if accompanied by a valid RMA number provided by Intech Southwest. Some special orders are non-returnable and the manufacturer must be contacted. Intech Southwest reserves the right to refuse the return of incomplete and opened products or charge a 15% restocking fee for returns that are accepted.



Intech Southwest
 4778 Research Drive
 San Antonio, Texas
 United States
<http://www.intechsouthwest.com>
 (P) 210-690-0000
 (F) 210-690-0200

Quotation (Open)	
Date	Apr 29, 2024 09:23 AM CDT
Modified Date	Apr 29, 2024 09:23 AM CDT
Quote #	431975 - rev 1 of 1
Description	10 - VIEWSONIC- 75" IFP WITH CART + 5 YEAR WARRANTY + SLOT IN PC
SalesRep	Lopez, Sam (P) 210-690-0000
Customer Contact	Gonzalez, Richard (P) 361-387-5999 ext. 3511 richard.gonzalez@robstownisd.org

Customer
 Robstown ISD (R10204)
 Gonzalez, Richard
 801 N. 1st St.
 Robstown , TX 78380
 United States
 (P) 361-387-5999

Bill To
 Robstown ISD
 Gonzalez, Richard
 801 N. 1st St.
 Robstown , TX 78380
 United States
 (P) 361-387-5999 ext. 3511
 richard.gonzalez@robstownisd.org

Ship To
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Customer PO:	Terms: Undefined	Ship Via: UPS Ground
Special Instructions:		Carrier Account #:

#	Image Description	Part #	Qty	Unit Price	Total
DIR-CPO-4474					
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2	ViewSonic Extended service agreement - parts and labor (for display with 70"-79" diagonal size) - 2 years (4th/5th year) - on-site - for P/N: IFP7550-E1, IFP7550-E2, IFP7550-E3, IFP7550-US, IFP7560 Note: FREE 5 YEAR WARRANTY	IFP-EW-70-02	10	\$0.00	\$0.00
3	ViewSonic VPC25-W33-P1 slot-in PC Slot-in digital signage player - Intel Core i5 - RAM 16 GB - SSD - 256 GB - Windows 10 Pro	VPC25-W33-P1	10	\$950.00	\$9,500.00

This quote is valid for 30 days from the Quotation Date. Please contact your sales representative for updated pricing if your order is placed after that time period.

RMA Policy: Defective merchandise must be returned within 15 days of receipt of product or manufacturer warranty applies for repair. Non-defective merchandise must be returned within 30 days of receipt. Non-defective product must be unopened and factory-sealed to be eligible for return. Intech Southwest offers a replacement only for unopened software returns. Returns will only be accepted if accompanied by a valid RMA number provided by Intech Southwest. Some special orders are non-returnable and the manufacturer must be contacted. Intech Southwest reserves the right to refuse the return of incomplete and opened products or charge a 15% restocking fee for returns that are accepted.

Subtotal:	\$29,250.00
Product Subtotal:	\$29,250.00
Tax (.0000%):	\$0.00
Shipping:	\$0.00
Total:	\$29,250.00



Pricing Proposal
 Quotation #: 24792167
 Created On: 4/29/2024
 Valid Until: 6/30/2024

TX-City of Robstown Independent School District

**SM SLED - Inside
 Account Executive**

Richard Gonzalez
 801 North First Street
 Robstown, TX 78380
 United States
 Phone: 3617676600
 Fax:
 Email: richard.gonzalez@robstownisd.net

Anthony Torres
 290 Davidson Avenue,
 Somerset, NJ 08873
 Phone: 732-584-8247
 Fax: 732-564-8078
 Email: anthony_torres@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 75" Q Pro series 4K LED 4K Multi-Touch Display w/ USB Type-C, Google EDLA Certified Newline Interactive - Part#: TT-7524QP Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105 Note: 75" Q Pro series 4K LED 4K Multi-Touch Display w/ USB Type-C, Google EDLA Certified	10	\$2,442.13	\$24,421.30
2 On-Board Computer (4K) - i5, 8G RAM, 128GB SSD Newline Interactive - Part#: EPR8A65800-000 Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105 Note: On-Board Computer (4K) - i5, 8G RAM, 128GB SSD	10	\$771.47	\$7,714.70
3 Newline Mobile Stand Newline Interactive - Part#: EPR8ALGATE-000 Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105 Note: Newline Mobile Stand	10	\$380.07	\$3,800.70
4 Freight - Liftgate Required Newline Interactive - Part#: EPR8ALGATE-000 Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105 Note: Freight - Liftgate Required	1	\$75.00	\$75.00
		Subtotal	\$36,011.70
		Shipping	\$0.00
		Total	\$36,011.70

Additional Comments

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Thank you for choosing SHI-GS! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. SHI Government Solutions, Inc. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3695478; DUNS# 14-724-3096

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.



Pricing Proposal
 Quotation #: 24792140
 Created On: 4/29/2024
 Valid Until: 6/30/2024

TX-City of Robstown Independent School District

**SM SLED - Inside
 Account Executive**

Richard Gonzalez
 801 North First Street
 Robstown, TX 78380
 United States
 Phone: 3617676800
 Fax:
 Email: richard.gonzalez@robstownisd.net

Anthony Torres
 290 Davidson Avenue,
 Somerset, NJ 08873
 Phone: 732-584-8247
 Fax: 732-564-8078
 Email: anthony_torres@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 75" Q Pro series 4K LED 4K Multi-Touch Display w/ USB Type-C, Google EDLA Certified Newline Interactive - Part#: TT-7524QP Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105 Note: 75" Q Pro series 4K LED 4K Multi-Touch Display w/ USB Type-C, Google EDLA Certified	30	\$2,442.13	\$73,263.90
2 On-Board Computer (4K) - I5, 8G RAM, 128GB SSD Newline Interactive - Part#: EPR8A65800-000 Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105 Note: On-Board Computer (4K) - I5, 8G RAM, 128GB SSD	30	\$771.47	\$23,144.10
3 Newline Mobile Stand Newline Interactive - Part#: EPR8ALGATE-000 Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105 Note: Newline Mobile Stand	30	\$380.07	\$11,402.10
4 Freight - Liftgate Required Newline Interactive - Part#: EPR8ALGATE-000 Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105 Note: Freight - Liftgate Required	1	\$75.00	\$75.00
		Subtotal	\$107,885.10
		Shipping	\$0.00
		Total	\$107,885.10

Additional Comments

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

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**Department of Grant Compliance and Administration
Justification/Documentation of Allowable Use of ESSER Funds**

Complete this form to document the expenditure of ESSER funds on an allowable activity that meets the intent and purpose of the ESSER grants. As defined by the US Department of Education, the intent and purpose of the ESSER grants is to prevent, prepare for, or respond to the COVID-19 pandemic, including its impact on the social, emotional, mental health, and academic needs of students.

The activity documented with this form may be funded with any ESSER grant funds (ESSER I, II, III, or a combination of those). One activity may be documented per form.

Maintain this document at the local level for audit and monitoring purposes. Do not submit this form to TEA unless the agency specifically requests it as part of the compliance review process.

Name of Grantee CDN

Activity

Describe the activity to be paid with ESSER funds.

Funds will be utilized for the purchasing of Interactive TVs for student use of instructional learning programs during classroom instruction and intervention.

Check the appropriate box(es) to indicate the fund(s) that will be used to pay for the activity:

- ESSER I funds will be used. ESSER II funds will be used. ESSER III funds will be used.

Statutory Intent

Describe how the activity meets the grant program's intent (listed above).

The activity meets the grant intent by directly targeting the learning loss caused by the COVID-19 pandemic. The funding will be utilized to purchase interactive TVs for classrooms, which will serve as a crucial tool in aiding teachers and students in the delivery of high-quality instructional materials and programs. These interactive TVs will facilitate engaging and interactive learning experiences, helping to bridge the learning gaps that have emerged as a result of the pandemic. By leveraging technology and innovative teaching methods, the interactive TVs will play a key role in enhancing instruction and supporting students in their academic progress.

Reasonable and Necessary

For each box checked above (ESSER I, II, or III), describe how the activity is reasonable and necessary.

The funding is necessary to enhance learning in response to COVID-19 challenges. Interactive TVs for classrooms will aid teachers and students in accessing high-quality instructional materials, bridging learning gaps effectively. They offer versatile and engaging learning platforms suitable for various teaching and learning styles, fostering an enriched and inclusive educational experience.

Statutorily Allowable Use

Per USDE, ESSER funds may be expended for any statutorily allowable activity under any of the three statutes. For each box checked above (ESSER I, II, or III), list the statutorily allowable activity that your expenditure aligns with.

The statutorily allowable activity under ESSER III (Elementary and Secondary School Emergency Relief) that aligns with purchasing interactive TVs for classrooms aligns since this use of funds will correlate with "Providing resources and supports to address the unique needs of students, including technology and digital tools for remote and hybrid learning environments." This includes investments in technology infrastructure and equipment that enhance instructional delivery and support student learning, particularly in response to challenges like those posed by the COVID-19 pandemic. This proposal to use ESSER III funds to purchase interactive TVs for classrooms directly aligns with this allowable activity by providing essential resources to address the unique learning needs of students during this time.

Certification

Name and Title of Authorized Official

Signature of Authorized Official and Date _____