ECTOR COUNTY INDEPENDENT SCHOOL DISTRICT STATEMENT OF REVENUES AND EXPENDITURES AND APPLICATION OF FUNDS

FOOD SERVICE FUND

FOR THE PERIOD SEPTEMBER 1, 2012 THRU MARCH 31, 2013 PRE CLOSE (UNAUDITED)

| | | | 2012-13 | 2011-12 COMPARISON | | | |
|---|-----|---------|------------|--------------------|-----------|------------|---------|
| Income | | | | Percent | | | Percent |
| Food Sales | | | | | | | |
| Breakfast | \$ | 2,708 | | | 5,285 | | |
| Lunch | 1,4 | 407,131 | | | 1,332,419 | | |
| Snackbar | 1,8 | 382,207 | | | 1,617,157 | | |
| Total Food Sales | | \$ | 3,292,046 | 32.35% | 9 | 2,954,860 | 29.48% |
| Other Sales | | | | | | | |
| Supplies | | 3,521 | | | 5,037 | | |
| Banquets/special events | | 24,400 | | | 25,639 | | |
| Equipment | | | | | 2,179 | | |
| | | | 27,921 | 0.27% | | 32,855 | 0.33% |
| Other Income | | | | | | | |
| Interest on Investments | | 1,146 | | | 895 | | |
| Donations | | 0 | | | 0 | | |
| Miscellaneous | | 3 | | | 325 | | |
| | | | 1,149 | 0.01% | | 1,220 | 0.01% |
| Revenue from State | | | | | | | |
| National School Lunch Program | 3,9 | 927,346 | | | 4,023,468 | | |
| Special Breakfast Program | 2, | 183,956 | | | 2,293,464 | | |
| Commodities | | 531,808 | | | 511,199 | | |
| TRS On-Behalf-Of | • | 170,232 | | | 167,045 | | |
| After School Snack Program | | 41,291 | | | 39,420 | | |
| State Matching Funds | | 0 | 6,854,633 | 67.36% | 0 | 7,034,596 | 70.18% |
| Total Income | | | | | | | |
| Total Income | | | 10,175,749 | 100.00% | | 10,023,531 | 100.00% |
| Cost of Goods Sold | | | | | | | |
| Inventory 09/01/12 | 1,6 | 609,397 | | | 1,570,203 | | |
| Add: Purchases of Food | 4,8 | 303,118 | | | 4,217,897 | | |
| Total Purchases and Inventory | 6,4 | 412,515 | | | 5,788,100 | | |
| Less: Inventory 03/31/2013 | 1,8 | 398,621 | | | 1,786,308 | | |
| Cost of Food | 4,5 | 513,894 | | 44.40% | 4,001,791 | | 39.90% |
| Add: Salaries of Food Service Personnel | 2,3 | 357,925 | | 23.20% | 2,312,617 | | 23.10% |
| Stipends & Car Allowance | | 6,724 | | 0.10% | 6,650 | | 0.10% |
| Medicare Tax | | 30,667 | | 0.30% | 29,863 | | 0.30% |
| Health Insurance | | 511,083 | | 5.00% | 511,586 | | 5.10% |
| Workman's Compensation Insurance | | 50,135 | | 0.50% | 49,285 | | 0.50% |
| TRS On-Behalf-Of | • | 166,152 | | 1.60% | 163,076 | | 1.60% |
| Federal Grant Teacher Retirement | • | 159,719 | | 1.60% | 163,973 | | 1.60% |
| Early Retirement / Sick Leave | | 7,996 | | 0.10% | 1,481 | | 0.00% |
| Payroll Cost | 3,2 | 290,401 | | 32.40% | 3,238,531 | | 32.30% |
| Total Cost of Goods Sold | | | 7,804,295 | 76.80% | | 7,240,322 | 72.20% |
| Gross Margin on Sales | | | 2,371,454 | 23.20% | | 2,783,209 | 27.80% |

| | 2012-13 | | 2011-12 COMPARISON | | | |
|----------------------------|---------|------------------|--------------------|------------------|--|--|
| | · | Percent | | Percent | | |
| Operating Expense | | | | | | |
| Consultants | \$ 0 \$ | | \$ 0 \$ | | | |
| Data Processing | 0 | | 0 | | | |
| Armored Car Services | 9,151 | | 7,843 | | | |
| Equipment Repair | 7,909 | | 1,082 | | | |
| Equipment Rentals | 52 | | 53 | | | |
| Vehicle Expense | 10,826 | | 8,553 | | | |
| Chemicals | 20,558 | | 35,804 | | | |
| Paper Products | 337,244 | | 307,200 | | | |
| Utensils | 2,401 | | 13,429 | | | |
| Commodities Transportation | 29,948 | | 25,689 | | | |
| Teaching Materials | 0 | | 0 | | | |
| General Supplies | 28,163 | | 16,164 | | | |
| Office Supplies | 28,899 | | 22,473 | | | |
| Travel | 3,351 | | 3,392 | | | |
| Fees and Dues | 5,143 | | 28,637 | | | |
| Laundry | 12,527 | | 13,333 | | | |
| Janitorial & Maintenance | 449,981 | | 448,375 | | | |
| Utilities | 375,594 | | 291,630 | | | |
| Bad Debts | 0 | | 0 | | | |
| Shortages & Theft Losses | 0 | | 0 | | | |
| Other | 0 | | 0 | | | |
| Total Operating Expense | | 1,321,748 13.00% | | 1,223,658 12.20% | | |
| Net Operating Income | | 1,049,706 10.20% | | 1,559,551 15.60% | | |
| Equipment < \$5,000 | | 23,191 | | 2,584 | | |
| Capital Outlay | | 16,695 | | 24,867 | | |
| Net Profit (Loss) | \$ | 1,009,820 | \$ | 1,532,100 | | |

Increase (Decrease) in Working Capital

| | Beginning of | | End of | | |
|-------------------|--------------|----|------------|-----------------|-----------|
| | Period | | Period | Increase | |
| | 09/01/2012 | _ | 03/31/2013 | (Decrease) | |
| | | | | | |
| Cash in Bank \$ | 199,264 | \$ | 5,629 | \$ (193,635) | |
| Revolving Fund | 6,205 | | 5,555 | (650) | |
| Time Deposits | 0 | | 0 | 0 | |
| Investments | 1,471,545 | | 1,472,679 | 1,134 | |
| Receivable | 255,911 | | 701,320 | 445,409 | |
| Other | 0 | | 0 | 0 | |
| Inventories | 1,609,397 | | 1,898,621 | 289,224 | |
| Accounts Payable | (379,395) | | (505,888) | (126,493) | |
| Interfund Payable | 3,990,324 | | 4,572,706 | 582,382 | |
| Deferred Revenue | (275,295) | | (262,847) | 12,448 \$ | 1,009,820 |